



PRIVATE CAPITAL CONFERENCE

– A Premier IPAA Event –

January 19, 2023

THE POST OAK
AT UPTOWN HOUSTON

2023 CONFERENCE CHAIR | BUDDY CLARK

Partner and Co-Chair, Energy Practice Group, Haynes and Boone, LLP

CAPITAL MARKETS COMMITTEE CHAIR | DAVID BAGGETT

Founder and Managing Partner, Opportune LLP

SPEAKER BIOS

KEYNOTE



Jill Lampert

Chief Financial and Administrative Officer
NGP

Ms. Lampert joined NGP in 2007 and serves as Chief Financial & Administrative Officer of NGP. Since taking her current position, NGP has significantly grown its capital commitments. To support this growth, Ms.

Lampert has built out the infrastructure to support the increased number of investors and entities and associated complexities as well as the demands for enhanced reporting from both investors and regulators. In her role, Ms. Lampert oversees financial reporting, tax, accounting and other administrative functions such as technology, marketing, human resources, and support operations. She is a member of the Firm's Executive Committee and Investment Committee.

Ms. Lampert served as Chief Financial Officer and Founding Member of NGP Midstream and Resources from 2007 to 2010, where she was responsible for managing the complexities presented by global investments, including legal documentation, tax planning, investor communication, financial reporting and accounting oversight. Prior to NGP, Ms. Lampert held other financial, accounting and operational roles after beginning her career at Arthur Andersen.

Ms. Lampert is a Certified Public Accountant and earned her B.B.A. in Accounting in 1988 from The University of Texas at Austin.



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ENERGY 2023: SEPARATING THE FOREST FROM THE TREES



Dan Pickering

Chief Investment Officer

Pickering Energy Partners

Dan Pickering is the Chief Investment Officer of Pickering Energy Partners (PEP). PEP is an energy financial services company spanning traditional energy and the energy transition via business units focused on Investments, Insights, Consulting and Advisory. He has spent the past 28 years as an energy portfolio manager, researcher and analyst, first at Fidelity Investments, then Simmons & Company and as the founding partner of Tudor, Pickering, Holt & Co.

Dan currently serves as the Portfolio Manager of the PEP Energy Equity Opportunities Fund and on the Investment Committee of PEP's energy private equity strategies. Dan is the Board Chair of MERGE Electric Fleet Solutions and sits on the Board of Trustees for Texas Children's Hospital, the Texas Children's Hospital Foundation and the Posse Foundation, as well as the Advisory Board of Tudor, Pickering, Holt & Co., Capital Creek Partners, Midway Companies, the Houston CFA Society and Dynamo Energy Hub.

He holds a BS in Petroleum Engineering from the Missouri School of Science and Technology and an MBA from the University of Chicago.



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THE CHANGING LANDSCAPE OF PRIVATE EQUITY CAPITAL PROVIDERS



Don Dimitrievich

Portfolio Manager, Energy Infrastructure Capital
Nuveen

Don Dimitrievich is a Senior Managing Director and Portfolio Manager for Energy Infrastructure Capital at Nuveen. Mr. Dimitrievich joined Nuveen in November 2022 to establish a multi-billion credit and structured equity investment strategy focusing on energy, power and sustainable energy. Prior to joining Nuveen, Don Dimitrievich was Head of Energy & Power at HPS

Investment Partners from 2012 where he established the energy and power investment strategy. Previously, Mr. Dimitrievich was a Managing Director of Citi Credit Opportunities, a credit-focused principal investment group. At Citi Credit Opportunities, Mr. Dimitrievich oversaw the power, renewables and energy portfolio and invested in mezzanine, special situation and equity co-investments, and secondary market opportunities. Prior to joining Citi, Mr. Dimitrievich worked in the New York office of Skadden, Arps, Slate, Meagher & Flom LLP from 1998 to 2004 focusing on energy and power M&A and corporate finance. Mr. Dimitrievich has a law degree magna cum laude from McGill University in Montreal, Canada and earned a chemical engineering degree with Great Distinction from Queen's University in Kingston, Canada.



Daniel Kohl

Co-Head and Managing Director
Opportune LLP

Daniel Kohl is Co-Head and Managing Director of Opportune Partners LLC, an independent investment banking and financial advisory affiliate of Opportune LLP. Daniel has over a decade of energy industry experience, having advised clients on over \$10 billion in completed transactions over

the last five years across every major basin in the U.S. Before Opportune, Daniel served as Head of A&D Advisory at UBS where he managed and directed all A&D and technical advisory efforts for the energy investment bank. Daniel began his career at Chevron where he worked in various technical roles throughout the U.S., with a focus on the Appalachian Basin shale plays.

Daniel holds an M.S. from The Pennsylvania State University and a B.S. from Washington and Lee University. He is also a FINRA Series 79 and 63 registered representative.



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Henry Makansi
Managing Partner
Kimmeridge

Henry Makansi is a Managing Partner at Kimmeridge. Prior to his tenure at Kimmeridge, Mr. Makansi had a decade of experience as a principal investor in private equity with Warburg Pincus, and three years in M&A and capital markets with Lehman Brothers and GP Bullhound, a London investment bank. He served in a variety of roles at Warburg Pincus, where he was head of the European Energy Practice, responsible for investments in exploration and production, oil services and alternative energy.

Mr. Makansi holds a Master's degree from Erasmus University Rotterdam in economic theory and mathematical economics, and completed accredited Master's courses in game theory, macroeconomics, and international economics from the London School of Economics and Political Science.



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THE CHANGING LANDSCAPE OF COMMERCIAL ENERGY LENDERS



Thomas Kleiderer

Managing Director

Fifth Third Bank

Thomas Kleiderer is a Managing Director with Fifth Third Bank's Energy, Power and Renewables group. He joined Fifth Third in 2015 and his primary responsibilities include originating and structuring first lien credit facilities for the oil and gas upstream industry. Prior to Fifth Third, Mr. Kleiderer

was a relationship manager with Amegy Bank's Energy Group. Mr. Kleiderer holds a BBA from the University of Texas and an MBA from University of Houston.



Rob McLean

Managing Director - Leveraged Finance Group

Wells Fargo

Rob is responsible for origination, structuring and execution of syndicated loan (bank and institutional), high yield and private mezzanine debt transactions for non-investment grade issuers. Focus on the North American energy business across upstream, midstream and services verticals.



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Mari Salazar

**SVP and Regional Manager of the Houston Energy Financial
Services Group
BOK Financial**

Mari Salazar has worked for BOK Financial's Energy Lending team for 20 years. She is currently a senior vice president and regional manager of the Houston Energy Financial Services Group. Before BOK Financial, Mari served as a senior credit analyst at Comerica Bank in Houston, Texas, in the Energy, Real Estate and Energy Loan Workout groups.

Mari has a Bachelors of Business Administration and Economics (Class of '95) and a Masters in Business and Finance (Class of '99) from the University of St. Thomas, in Houston, Texas.

In 2013, she was selected by the Houston Business Journal as one of the top 100 most influential Houston business leaders in the energy industry. Mari was also recognized as a 2017 "Outstanding Women in Banking & Finance" recipient by the Women's Resource of Greater Houston, named Oil & Gas Investor Magazine's 2020 "25 Influential Women in Energy," selected as one of Comcast's "2021 Hispanic Hero Award Recipients" and has recently been named as a "2022 Breakthrough Woman" by the Greater Houston Women's Chamber of Commerce.

She is an active member of the Houston Livestock Show & Rodeo, serving as a Captain on the Go Tejano Committee. Mari serves on the Endowment Board for the Small Steps Nurturing Center, an organization focused on early childhood education, where she also is a past Executive Board member and Treasurer. Mari also serves as a board member on former Texan's Linebacker Whitney Mercilus' WithMerci Foundation, which focuses on children with disabilities and on the University of St. Thomas Alumni Board. Mari helped established the University of St. Thomas' Interview Closet—named after her mother—which provides career attire and accessories to students and alumni. Mari is an active board member with Performing Arts Houston.

Mari lives in Houston, Texas. When not working, Mari enjoys traveling, playing tennis, running marathons and ultramarathons and spending time with her family.



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Rusty Stehr

SVP and Director of Energy Banking

WaFd Bank

Rusty Stehr started the energy lending team for Washington Federal in the fall of 2016. He has over 20 years of energy lending expertise. The WAFD Energy portfolio is \$700MM and focuses on upstream E&P Companies.

Immediately prior to joining Washington Federal, he led the Texas Energy Lending Division for Bank SNB where he served as a Senior Vice President. Other banking experience includes employment/lending activity with Bank of Texas (graduate of Formal Credit Training Program), Sovereign Bank, and Southwest Bank.

He has been married to Audrey for 22 years (Rusty and Audrey are the Griswold children, so that is a common joke). They have two children, Meagan and Olivia.

Volunteer/Civic involvement includes serving on the Board of The ROCK (Refuge Outfitters for Christ's Kingdom), Board of Trustee for The Church on Rush Creek, KidLinks, coach for little league sports through the Arlington YMCA and volunteer with the Special by Design Program through The Church on Rush Creek.

Rusty graduated with a BBA in Business Management from the University of Oklahoma and a JD from the University of Oklahoma School of Law.



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THE CHANGING LANDSCAPE OF NON-TRADITIONAL ENERGY LENDERS



Anuj Bhartiya

Senior Managing Director

Guggenheim Securities

Anuj is a senior team leader in Guggenheim's securitized products origination business, leading Guggenheim's securitization efforts in the energy sector. He has more than 20 years experience in originating and structuring securitization financings backed by non-traditional assets. Prior to joining

Guggenheim in 2017, he was a Managing Director in the securitized products origination group at Barclays Securities. Before Barclays, he led the ABS structuring and analytics team at Lehman Brothers. Anuj received a Bachelor's in Technology degree from Indian Institute of Technology at Kharagpur, India with a major in energy engineering and an M.B.A. from Indian Institute of Management at Ahmedabad, India.



Ty Harrison

President & CFO

PureWest Energy

Ty serves as President and Chief Financial Officer of PureWest. Prior to joining the company in the October 2020, he served as Chief Financial Officer of Middle Fork Energy Partners, a private equity backed Uinta Basin portfolio company and its successor company, KODA Resources. Prior to that, Ty

worked for Citadel, where he served as Head of Corporate Development for the firm's Natural Gas business. Before Citadel, Ty held various leadership roles at Noble Group, Freepoint Commodities, Société Générale Energy, RBS Sempra Commodities, and Encana Corporation. Ty earned a BS degree in economics from the Colorado School of Mines with a minor in engineering.



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Andy Jamison

Managing Director & Head of Liquid Investments EIG Partners

Andy Jamison is a Managing Director & Head of Liquid Investments. Prior to joining EIG in 2018, he was an Associate Portfolio Manager in the Global High Yield strategy at T. Rowe Price, where he worked for over eight years.

During his tenure, Mr. Jamison was responsible for managing investments in the upstream, oilfield services, midstream, refining and chemicals sectors. Prior to joining T. Rowe Price, Mr. Jamison was a senior associate in the Transaction Advisory Services and Assurance and Advisory Business Services groups at Ernst & Young. He is a CFA® charterholder and received a B.B.A. in accounting and an M.S. in finance from Texas A&M University and an M.B.A. from the Darden School of Business at the University of Virginia.



Nicholas Fersen

Managing Partner EOC Partners

Mr. Fersen is a Co-Founder of EOC Partners, where he oversees the firm's efforts in sourcing investments, transaction negotiation and execution, monitoring of portfolio companies, and firm management and strategy.

Prior to founding EOC Partners, Mr. Fersen was a Managing Director at EIG in Houston. During his seven years at EIG, he was responsible for sourcing, structuring, and monitoring portfolio investments with a particular focus on the upstream and midstream sectors.

Prior to EIG, Mr. Fersen worked at J.P.Morgan in the Leveraged Finance Group for 8 years focused on the broader energy sector. In this capacity, he was responsible for originating, structuring, and executing bank and institutional loans, 2nd lien loans, bridge financing, high yield bonds, private debt, and mezzanine debt. Mr. Fersen holds a B.A. in Economics and Art History from Williams College.



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THE CHANGING LANDSCAPE OF HEDGE PROVIDERS



Joaquin Anderson

Managing Director - Structured Products Americas
BP

Joaquin Anderson joined bp's Structured Products group as a Director in August 2012. Since then his focus has been on the Financial Sponsor segment of the business; working with upstream E&P companies, private equity funds, commercial & middle market banks, hedge funds, and other alternative capital providers.

Upon graduating college in 2006, Mr. Anderson was hired by Cargill Inc. and held various roles within their Agricultural trading division in the Midwest United States. From there, Mr. Anderson took on a role in Houston with Cargill's Energy Risk Management group to build origination efforts in the upstream E&P sector.

Mr. Anderson holds a degree in Business Administration from Southeast Missouri State University.



Aimee Carroll

Co-Head of North American Energy Sales
Goldman Sachs

Aimee is co-head of the North American Energy Sales team, covering oil and gas companies, utilities, airlines, refiners and midstream companies. She joined Goldman Sachs in 1999 as an analyst in Mortgage Sales and was named managing director in 2021.

Aimee earned a BA, cum laude, in Law, Jurisprudence and Social Thought from Amherst College in 1999.



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Nicole Jasper

Senior Managing Director
Macquarie Group



Matt Marshall

Director, Market Analytics
AEGIS Hedging

Matt leads the market analytics and research development efforts for AEGIS. He brings over 20 years of experience in energy markets research, trading, technology deployment, and management consulting.

Matt's experience extends across the entire petroleum barrel, and beyond. He led supply-side modeling for natural gas at Platts Bentek during the emergence of U.S. shale development. He also launched the firm's oil-market research, counseling producers, banks, and trading houses on how to understand and exploit the rise of U.S. oil production.

He led trading research for ethane, propane, butanes, natural gasoline, ethylene, propylene, and Henry Hub natural gas at Cargill, a prominent risk-management and then-global energy trading company. As necessary, his coverage extended to U.S. power markets, coal, and refined products.

At AEGIS, Matt launched research into not just these commodities, but also those that are adjacent to and affect oil, gas, and NGLs prices.

Matt's client work at AEGIS has included scenario testing of client financial-statement price sensitivities, network models for natural gas basis and oil differentials, valuation risk of transportation contracts, and effectiveness of statistical hedges when risks cannot be determined by traditional means.