



PRIVATE CAPITAL CONFERENCE

– A Premier IPAA Event –

January 20, 2022

JW MARRIOTT HOUSTON
by THE GALLERIA
HOUSTON, TX



KEYNOTE SPEAKER

TOM PETRIE

Chairman

Petrie Partners

Prior to joining the firm in 2012, Mr. Petrie was Vice Chairman of Bank of America Merrill Lynch. Previously, he was a co-founder of Petrie Parkman & Co. Mr. Petrie was a former Managing Director and Senior Oil Analyst of The First Boston Corporation. During his career, Mr. Petrie has been an active advisor on more than \$250 billion of energy related mergers and acquisitions, including many of the largest in the industry. Among his other assignments, Mr. Petrie led the teams that advised the Kingdom of Saudi Arabia on its natural gas initiative, the State of Alaska on gas pipeline options, and the U.S. Department of Energy on the sale of the Elk Hills oilfield.

Mr. Petrie has a Bachelor of Science degree from the United States Military Academy at West Point and received his Master of Science in Business Administration from Boston University. In December 2005, Mr. Petrie received an Honorary Doctorate of Engineering degree from the Colorado School of Mines. He is also a member of the CFA Institute.



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CONFERENCE CHAIR

Jim Warren

Managing Director

Head of Energy & Power Investment Banking

Truist Securities

Jim is the head of energy & power investment banking. He joined SunTrust (predecessor to Truist Securities) in 1999, started the firm's oil & gas practice in 2003 and became head of the energy & power investment banking practice in 2016. The energy & power investment banking practice serves clients in oil & gas, midstream, power & utilities, renewables and energy transition. Jim has over 25 years of experience providing clients merger & acquisition advisory, equity capital markets and leveraged finance solutions. Jim has prior banking experience with First Union and NationsBank and holds a bachelor of science in finance and real estate from Florida State University.



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INSIGHT FROM INDUSTRY VETERANS



Samantha Holroyd, NACD.DC

**Owner, Golden Advisory Service &
Independent Board Member**

Ms. Holroyd is an independent board member, serving on boards for various publicly traded, private and not-for-profit organizations. Her Board experience includes Oasis Petroleum, Gulfport Energy, Gulfport Energy NACD Texas TriCities Chapter, Houston Energy Finance Group, Medical Bridges and Society of Petroleum Evaluation Engineers. In her various public company board service Samantha has held responsibilities as Lead Independent Director, Chair of Nomination, Environmental, Social and Governance (NESG) Committee, and has been a member of the Audit and Sustainability Committees. She has held accountability for CEO transition (exit, search and hiring), initiating ESG into the corporate strategy, and influencing strategic initiatives around capital allocation (investment and return of capital), leading Board Expansion to improve diversity, and oversight on M&A&D activities.

Ms. Holroyd's experience spans from real asset evaluations supporting Acquisitions, Divestitures and Corporate M&A, to Global Audit function supporting Corporate SEC reporting for a more than \$200 Billion multinational organization. Ms. Holroyd worked in Private Equity for over 10 years of her career, providing guidance and assurance for over \$4.5 Billion in investments. Ms. Holroyd has international and domestic experience and spent over 10 years of her career in Advisory and Investment Banking as a trusted advisor to Management teams and Boards regarding strategic initiatives and value creation. Ms. Holroyd started her career over 30 years ago as a petroleum engineer with Arco, with P&L accountability and supervising and leading drilling, completion, and production operations across various operating assets in the Gulf of Mexico.

Ms. Holroyd holds a BS degree in Petroleum Engineering from the Colorado School of Mines, has earned Director Certification credential from the National Association of Certified Directors, is a Registered Professional Engineer in the state of Texas and FINRA Series 79 and 63 FINRA certified. She has been recognized as on Hart Energy's "Most Influential Women in Energy (2020)". She frequently accepts public speaking engagements to share her perspectives on Integrating ESG into Corporate Strategy and Evolving your Professional Career. Ms. Holroyd enjoys tennis, golf, museums and any learning opportunity, across the USA and abroad.

INSIGHT FROM INDUSTRY VETERANS - CONTINUED



Frank A. Lodzinski
Executive Chairman
Earthstone Energy, Inc.

Frank A. Lodzinski has served as Executive Chairman of Earthstone Energy, Inc. since April 2020. Previously, he served as Chief Executive Officer of the company since December 2014. Prior to his positions with Earthstone Energy, he served as President and Chief Executive Officer of Oak Valley Resources, LLC from its formation in December 2012 until the closing of its strategic combination with the Company in December 2014. Prior to his service with Oak Valley, Mr. Lodzinski was Chairman, President and Chief Executive Officer of GeoResources, Inc. from April 2007 until it was sold to Halcón Resources Corporation in August 2012. He has over 47 years of oil and gas industry experience.

In 1984, he formed Energy Resource Associates, Inc., which acquired management and controlling interests in oil and gas limited partnerships, joint ventures and producing properties. Certain partnerships were exchanged for common shares of Hampton Resources Corporation in 1992, which Mr. Lodzinski joined as a director and President. Hampton was sold in 1995 to Bellwether Exploration Company.

In 1996, he formed Cliffwood Oil & Gas Corp. and in 1997, Cliffwood shareholders acquired a controlling interest in Texoil, Inc., where Mr. Lodzinski served as a director, CEO and President. In 2001, Texoil was sold to Ocean Energy, Inc. and, thereafter, Mr. Lodzinski was appointed CEO and President of AROC, Inc., to direct the restructuring and ultimate liquidation of that company. In 2003, AROC completed a monetization of oil and gas assets with an institutional investor and began a plan of liquidation in 2004.

In 2004, Mr. Lodzinski formed Southern Bay Energy, LLC, the general partner of Southern Bay Oil & Gas, L.P., which acquired the residual assets of AROC, Inc., and he served as President of Southern Bay Energy, LLC since its formation. The Southern Bay entities were merged into GeoResources in April 2007.

Mr. Lodzinski holds a BSBA degree in Accounting and Finance from Wayne State University in Detroit, Michigan.

INSIGHT FROM INDUSTRY VETERANS - CONTINUED



Jim Trimble
Owner
Tanda Resources LLC

Mr. Trimble joined the Crestone Peak Resources Board of Directors in 2016, and has served as its Chairman from 2018 until 2021 upon its merger into Civitas Energy where he now serves on the board. Mr. Trimble brings more than 50 years in the oil and gas industry experience. He was previously the Interim Chief Executive Officer and President of Stone Energy Corporation, 2017-2018, thru its reverse merger with Talos Energy, where he served on the board until 2021. Mr. Trimble was President and Chief Executive Officer of PDC Energy from 2011 – 2015. During this period, he led the organization through exceptional growth and value creation for PDC shareholders. Prior to PDC, he founded a publicly trade Australian company, in addition he has led several private oil and gas companies focused primarily on drilling in Texas, Louisiana and Oklahoma. In addition, Mr. Trimble served as the Senior Vice President of Exploration and Production for Cabot Oil and Gas for 17 years.

Mr. Trimble holds a Bachelor of Science in Petroleum Engineering from Mississippi State University, and was elected as a Distinguish Fellow in 2006. He currently serves on the School of Engineering Dean's Advisory Council. He is a registered Professional Engineer in the state of Texas. He has served on the board of several professional organizations including IOGA PA, IOGA WV, IPAA, API, SPE and TIPRO. He has served as an expert witness from time to time. He is an honorably discharged Officer from the United States Army after serving 10 years of active and reserve duties. Mr. Trimble currently serves on the Board of Directors for Callon Petroleum Corporation since 3-12 (NYSE:CPE), Crestone Peak Resources since 11-16 (private E&P), Stone Energy from 3-17 to 5-18 (SGY:NYSE) until its merger with Talos Energy (NYSE: TALO) and on the Talos board until 5-21. He was formerly on the Board of Directors of C&J Energy Services (NYSE:CJES), PDC Energy, Inc. (NASDAQ:PDCE), Grand Gulf Energy Limited (ASX: GGE), Seisgen Exploration, Inc. (private company), and Blue Dolphin Energy Company (NASDAQ:BDCO).

INSIGHT FROM INDUSTRY VETERANS - CONTINUED



Chuck Yates

Podcast Host

Chuck Yates Needs A Job

Chuck Yates is a self-proclaimed towering giant of the energy business who really likes to hear himself speak. As the Oprah of the energy business, Chuck hosts two podcasts - the most influential and popular energy podcast "Chuck Yates Needs a Job" while co-hosting Digital Wildcatter's "The BDE Show", a weekly wrap up of all things energy.

After graduating magna cum laude, laude daude we like to party from Rice University with a BA in Political Science, an MBA in finance and plenty of BS, he later ran product design for Apple where Steve Jobs proclaimed him so valuable that "if Chuck left I'd be reduced to wearing nothing but black turtlenecks for all time."

Chuck joined the Houston office of Stephens Inc., the Little Rock Arkansas investment bank where he strove to do well, but not well enough to get promoted to Little Rock. After figuring out he was a really crappy investment banker, he moved to the principal side of the business where he fared not much better. But as anyone who has spent more than thirty seconds with Chuck knows, he did the legendary Silverhill deal.

Chuck once won a bet from Superman where the loser had to wear his underwear on the outside of his clothes.

Despite all of these achievements, in the post-COVID spring of 2020, Chuck was shit canned from his gig as a Managing Partner. It did make the Wall Street Journal so he at least had that going for him.



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CAPITAL FORMATION, DEBT, AND EQUITY



Jim Allred

**Managing Director and Head of US Energy Corporate Banking
RBC Capital Markets**

Jim Allred is a Managing Director and Head of US Energy Corporate Banking for RBC Capital Markets. Jim joined RBC in August 2008 and has over 30 years of corporate finance experience in the Energy industry. Previously, Jim has held senior management positions with Bank of America, Societe

Generale and Bank of Nova Scotia as well as a position within the energy industry as Vice President and Treasurer of Link Energy, a crude oil gathering and transportation company.

Jim has served on educational and charitable boards including the Alumni Advisory Board of the McCombs School of Business at UT-Austin and the Forge for Families which assists underprivileged children in Houston. Jim graduated from the University of Texas at Austin in 1986 with a BBA in Finance.



Todd Dittmann

**Head of Energy & Managing Director
Angelo Gordon**

Todd Dittmann joined Angelo Gordon in 2013 to lead the firm's energy strategy. He is a Managing Director and a member of the firm's executive committee. Todd is a seasoned and experienced investment professional who has spent more than 25 years in energy finance with investing and

board experience in both public and private companies. His experience includes the closing of approximately 150 debt, equity, M&A, derivative-linked and other energy related transactions, most of which he completed as a principal investor or lead lender. Todd has previously held roles with D.B. Zwirn & Co., Jefferies & Co. and the Chase Manhattan Bank. Todd holds a B.B.A. degree with a concentration in finance and an M.B.A. degree from the University of Texas, Austin and is a Chartered Financial Analyst.

CAPITAL FORMATION, DEBT, AND EQUITY - CONTINUED



Edward Geiser

**Founder & Managing Partner
Juniper Capital Advisors**

Mr. Geiser is the founder and Managing Partner of Juniper Capital Advisors and the head of the firm's Investment Committee. He is also the Chairman of the Board of Ranger Oil Corporation, a publicly traded oil & gas company based in Houston with assets located in Texas. Juniper, along with its affiliates, provides private equity capital to U.S. middle-market oil & gas companies and currently owns assets located in several key basins/plays. Juniper has raised over \$1.2Bn in private capital since 2015 and is actively deploying that capital across its existing investments and seeking new investments. Prior to Juniper, Mr. Geiser was a Managing Director at Och-Ziff Capital Management where he oversaw Och-Ziff's private investing activity in the upstream and midstream oil & gas industries in the U.S.



Todd Schanzlin

**Managing Director - Syndicated and Leveraged Finance
Truist Securities**

Todd Schanzlin is a Managing Director and head of the Energy practice within Syndicated & Leveraged Finance at Truist Securities.

Prior to joining Truist, Todd spent over 20 years at Wells Fargo Securities and its predecessors, most recently as the Co-Head of Energy Leveraged Finance. As Co-Head, Todd led a team that structured and executed syndicated credit facilities and high yield senior notes for the bank's midstream, upstream, and oil field services clients. Over his career, Todd has left led 40 high yield transactions and hundreds of syndicated loan facilities. Prior to banking, Todd was a Captain in the United States Air Force.

Todd earned a B.S. in Electrical Engineering from Lehigh University and an M.B.A. from Emory University.



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ACQUISITIONS & DIVESTITURES



Christi Clancy

Commercial GM, US Shales
Shell

Ms. Clancy has over 20 years' experience negotiating and executing a range of transactions in the energy sector. Currently, she is the Commercial GM for Shell's US Shales division which is responsible for in basin A&D transactions, land operations, surface land, midstream, hedging, integrated value opportunities, and lease administration activities across Shell's US Shales portfolio. Prior to her current role, she was a Senior Deal Lead who managed a team of MA&D professionals focused on structuring, negotiating and implementing Upstream, Midstream, Integrated Gas, and Renewable Energy deals across the Americas.

Christi began her career in investment banking with Credit Lyonnais and Bankers Trust in New York focused on structuring commercial financing products and energy trading and risk management products for oil, natural gas and power across the US, Australia and New Zealand. She then led Accenture's east coast Energy Trading and Risk Management Strategy group and led strategy engagements with leading energy companies. In 2005, she joined Constellation Energy to originate and execute upstream and midstream investment opportunities and divestments across the Americas. In 2012, she joined Quantum Resources Management's commercial M&A team through QRE's merger with Bretiburn Energy Partners in 2014.

Christi lives in Houston with her partner John and their rescue pets. She spends her spare time traveling or with family and friends in Santa Fe, NM and Florida.



Mike Kelly, CFA

Chief Strategy Officer (CSO)
Northern Oil and Gas

Mr. Kelly leads the business development function, helping source and analyze potential acquisitions. He also plays an integral role in Northern's financial planning and investor relations. Mr. Kelly previously served as

ACQUISITIONS & DIVESTITURES - CONTINUED

Executive Vice President of Finance upon joining the company in January 2020. Prior to joining Northern, Mr. Kelly was a Partner and Head of E&P Research at Seaport Global Securities, covering over 30 companies in the exploration and production sector since 2011. Prior to this he spent over five years working as an energy analyst for Kennedy Capital Management in St. Louis. Mr. Kelly earned his MBA at Washington University's Olin School of Business and his undergraduate degree from Trinity University in San Antonio. Mr. Kelly is a CFA charterholder.



Rusty Shepherd
Managing Director
RBC Richardson Barr

Mr. Shepherd graduated from the University of Texas with a B.S. in Petroleum Engineering and M.A. in Energy and Mineral Resources in 1994. He began his career with an operator and traditional engineering roles, but his passion has always been business development.

Since mid-2015, Mr. Shepherd has served in his current role as Managing Director at RBC Richardson Barr. During this six years, he has overseen several billion in transactions from virtually every major basin in the L48, including over \$2 billion in minerals and royalties transactions. He was



Joseph Small
Head of US Oil & Gas A&D Activity
CIBC

Joseph Small has served as CIBC's Head of US Oil & Gas A&D Activity since 2012, and co-founded the predecessor company Griffis & Small Energy Advisors in 2002.

Prior to that Mr. Small's experience included 16 years of engineering, operational and leadership experiences with Burlington Resources and then Howell Petroleum, which was acquired by Anadarko Petroleum in 2002.

Mr. Small holds a bachelor's degree in Petroleum Engineering from Texas A&M University, graduating in 1987. He lives in Houston with his wife and has three children, one of which has recently started his petroleum engineering career and represents the fourth generation in our family in the oil business. Mr. Small is on the Petroleum Industry Board at Texas A&M and remains active in various roles in the Petroleum and Mechanical Engineering departments.



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MANAGING YOUR ESG THROUGH THE TRANSITION



Dan Pickering

Chief Investment Officer

Pickering Energy Partners

Dan Pickering is the Chief Investment Officer of Pickering Energy Partners (PEP). PEP is an energy financial services company spanning traditional energy and the energy transition via business units focused on investments, insights, consulting and advisory.

Prior to PEP, Mr. Pickering served as the President of Tudor, Pickering, Holt & Company. He's spent the past 27 years as an energy portfolio manager, researcher and analyst, first at Fidelity Investments, then as Head of Research at Simmons & Company and as the founding partner of Tudor, Pickering, Holt & Co.

Dan grew up in Missouri, has a BS in Petroleum Engineering from the Missouri School of Science and Technology and an MBA from the University of Chicago.



Dan Romito

Partner - ESG Strategy & Implementation

Pickering Energy Partners

Dan Romito's career has focused on capital markets technology solutions, investor analytics, and ESG implementation. He has advised several hundred private and public companies spanning across regions, market caps, and sectors on how to optimize and implement ESG-related directives

within their respective corporate strategies. His experience and research on the capital markets, particularly ESG, Index/ETF Ownership, and Shareholder Activism, have been featured in a variety of global periodicals, including Harvard Business Review, CNBC, Bloomberg, Global Investor Magazine, and IR Magazine. He is also a board member on the Energy ESG Council and is an adjunct professor at Marquette University, where he teaches ESG implementation, strategy, and certification.



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ENERGY TRANSITION



William S. Garner, Jr.

Shareholder & Co-Chair of the Global Energy Practice Group
Greenberg Traurig LLP

Bill Garner is a shareholder in the Houston office and co-chair of the Global Energy Practice Group of Greenberg Traurig LLP. Greenberg Traurig is a global law firm with 2,300 lawyers in 40 offices.

Historically his career has involved the upstream, midstream and downstream natural gas and liquids sectors. Today he primarily focuses on renewable natural gas, biofuels, carbon sequestration and hydrogen projects. He is the lead project development attorney for Summit Carbon Solutions, the largest carbon sequestration project in the world. He also is the lead outside project development attorney for a large, US blue hydrogen project and a major green ammonia project in west Texas. Further, he works on legal issues pertaining to the development, gas sales, and financing of renewable natural gas projects. He is leading a project team in advising clients on the global implications of the European Union's Carbon Border Adjustment Mechanism which is proposed to take full effect in 2026.

Bill is a graduate of the University of Arkansas and Southern Methodist University School of Law. He is the former general counsel of K N Energy (now Tallgrass and Black Hills) and Spectra Energy (now Enbridge). He also is a former energy investment banker with Petrie Parkman & Co. In 2019, Law360, recognized him as one of the five U.S. energy lawyers, chosen as an Energy MVP. He is also listed in Euromoney's Expert Guide to the World's Leading Experts in Energy Law and Legal 500 as well as being recognized as "Highly Regarded" for project development by IFLR1000.



Michael Hanson

Managing Director
Truist Securities

Michael Hanson is a Managing Director at Truist, where he leads its corporate and investment banking activities in the energy transition. His work is focused on clean energy technology, decarbonization, sustainability and advanced mobility.

ENERGY TRANSITION - CONTINUED

Before Truist, Michael was a partner at Parkman Whaling, a boutique energy merchant and investment bank. He has nearly 15 years of experience in investment banking, with an extensive background in mergers and acquisitions, asset divestitures, restructurings and reorganizations, debt and equity financings, and other strategic and corporate governance matters. While at Parkman Whaling, Michael was recognized as one of Oil & Gas Investor Magazine's "Forty Under 40" and received the Turnaround Atlas Award for "Energy and Services Restructuring of the Year."

Michael graduated from the Acton School of Business with an MBA and received a BFA with High Honors from Southern Methodist University. Outside of work, Michael serves on multiple non-profit boards in Houston, including The Fondren Foundation, The Kinkaid Investments Foundation, and the Greater Houston Partnership's Energy 2.0 Committee.



Jim Hughes
Managing Partner, Energy Transition
EnCap Investments

Mr. Hughes served as Chief Executive Officer and Managing Director of Prisma Energy Capital, a private entity focused on investments in energy storage, from December 2017 to July 2019. He served as CEO of First Solar (NASDAQ – FSLR) from May 2012 to June 2016. Prior to joining First Solar,

Mr. Hughes served from October 2007 until April 2011 as Chief Executive Officer and a Director of AEI Services LLC, which owned and operated power distribution, power generation (both thermal and renewable), natural gas transportation and services, and natural gas distribution businesses in emerging markets worldwide.

Earlier in his career, Mr. Hughes was President of Prisma Energy International and spent almost a decade with Enron Corporation in positions that included President and Chief Operating Officer of Enron Global Assets, President and Chief Operating Officer of Enron Asia Pacific, Africa and China and as Assistant General Counsel of Enron International.

Mr. Hughes is a Director of TPI Composites, Inc. (NASDAQ – TPIC), which is the world's largest independent manufacturer of wind turbine blades with operations in the U.S., China, Turkey and Mexico. He is a Director of Alcoa Corporation, (NYSE – AA) which was spun out from Alcoa, Inc. in late 2016. Mr. Hughes is also a Director of PNM Resources, Inc. (NYSE – PNM) an investor-owned utility with operations in Texas and New Mexico. He is the former chairman and currently serves as a member of the board of directors of the Los Angeles branch of the Federal Reserve Bank of San Francisco. He is also a member of the Energy Advisory Board of the Dallas Federal Reserve Bank.

Mr. Hughes holds a Juris Doctor from the University of Texas at Austin School of Law, a Certificate of Completion in International Business Law from Queen Mary's College, University of London, and a Bachelor's degree in Business Administration from Southern Methodist University.

ENERGY TRANSITION - CONTINUED



Deanna Zhang
Writer and Speaker
EtechMonkey

Deanna Zhang is a renowned thought leader on energy and industrial innovation. She has advised dozens of companies on their capital and exit strategy, spoken at a variety of events and conferences, and written 100+ articles on the topics of energy transition and technology. She is the creator of EtechMonkey, a blog focused on new ideas and technologies around energy transition. Before starting EtechMonkey, she led the Energy Technology Banking division at Tudor, Pickering, Holt & Co., covering clients in areas such as energy software, industrial technology, environmental infrastructure, and alternative energy. She was responsible for deal origination and execution, performing industry and company research, and providing thought leadership in the energy technology space. Deanna holds a BA in Statistics from Yale University and is a 2021 Forbes 30 under 30.