

**JOIN  
TODAY!**

WE LET POLICYMAKERS  
KNOW THAT INDEPENDENTS  
FUEL AMERICA





FROM THE PRESIDENT & CEO



**Y**our business and the entire oil and gas industry are under attack from anti-development groups and misguided federal policymakers. With today's challenging political landscape, the industry needs your support now, more than ever before, to increase our voice and create a unified advocacy front.

This is a crucial time for the American energy industry and with a concentrated voice, the **Independent petroleum Association of America (IPAA)** continues to affect legislative and regulatory policy decisions that threaten to hinder industry growth. Be it efforts to eliminate tax incentives for our industry, hydraulic fracturing attacks, limiting access to public lands, making hedging more costly for commodity producers, hindering offshore development, or EPA initiatives, IPAA is in your corner making a difference.

Our efforts are diverse and extensive, and this is by design. IPAA has been active in its major advocacy efforts for years and in some cases, decades.

IPAA has been vigilant and assertive on behalf of independent producers since 1929, and our mission continues. The industry continues to be a target in Washington. IPAA helps score significant victories in Congress and the Administration, and your support makes these important accomplishments possible. IPAA quells innumerable efforts to implement harmful provisions against American production and independent producers and will continue working closely with all federal policymakers as future laws and regulations are considered.

Representation of your interests in Washington is top priority, but, IPAA membership is about more than fighting issues in Washington. It is also the opportunity to present our industry in the best light to the capital markets such as orientation of private equity resources toward financing independent producers. We also are a founding partner and co-sponsor of NAPE. IPAA is the most active voice in presenting the independent oil and natural gas industry's positions and analysis to the media and the public.

IPAA membership can benefit you, your business, and our industry. Your membership makes a difference. Our strength comes from members like you—and we need your help today, so that the industry can be heard as one, strong voice in our nation's capital and around the country. Help us advance the industry in Washington as independents seek to speak with a united voice to defend our vital national treasure, the American oil and gas business!

We need your support and involvement to strengthen and protect the American oil and gas industry. Please take a moment right now to join IPAA and support our efforts on your behalf.

Jeff Eshelman  
President & CEO

**CONTACT US TODAY!**

David Lungren  
202.857.4770  
Dlungren@ipaa.org

**CHECK OUT IPAA'S  
EXCEPTIONAL NETWORK OF  
ACTIVITIES AND PROGRAMS**



**Energy In Depth (EID)** is a research, education and public outreach campaign focused on getting the facts out about the promise and potential of responsibly developing America's onshore energy resources. [energyindepth.org](http://energyindepth.org)



**Energy Tax Facts** speaks plainly and sets the record straight on the critical tax structure of the American oil and gas E&P industry. [energytaxfacts.org](http://energytaxfacts.org)



The costs associated with fossil fuel divestment are likely to be enormous, resulting in the displacement of billions annually. [divestmentfacts.com](http://divestmentfacts.com)



IPAA's **Endangered Species Watch** coalition provides intelligence and facts on one of the industry's most challenging laws. [esawatch.org](http://esawatch.org)



**IPAA's Washington D.C. office serves members through our award-winning government relations team with decades of combined E&P experience. Our annual member Policy Forum unites members from across the country to speak directly with lawmakers about key issues.**



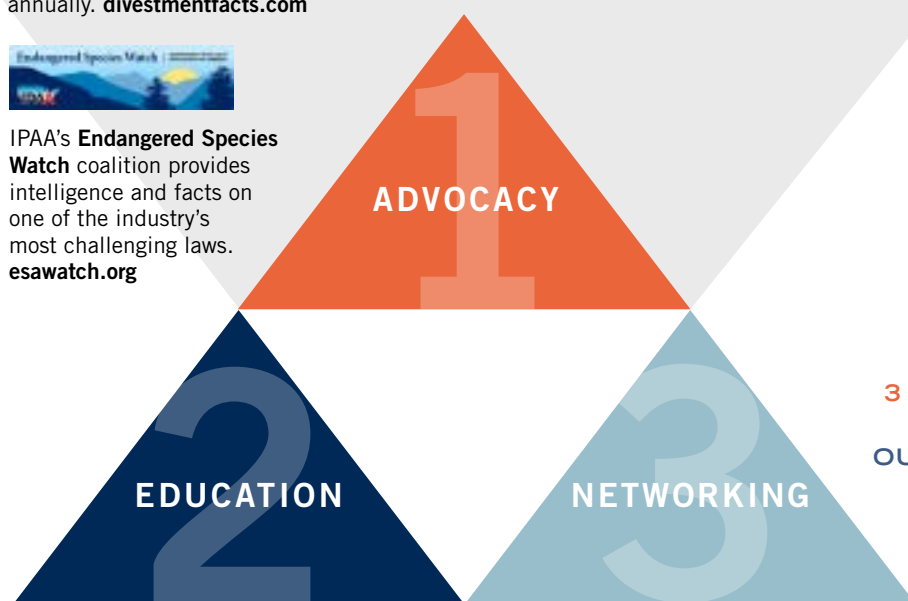
Our **ESG Center** has resources with information on how to build an authentic and effective Environmental, Social and Governance (ESG) program. [ipaa.org/the-esg-center](http://ipaa.org/the-esg-center)



IPAA's Political Action Committee contributes to House and Senate races providing opportunities for independent producers to elect Members of Congress who understand and value the importance of the American oil and natural gas industry.



The **IPAA National Election Center** encourages everyone to exercise their right to vote. Resources include state election updates, candidate comparisons, and open seats in Congress.



**3 CORE WAYS  
WE SERVE  
OUR MEMBERS  
AND THE  
INDUSTRY**



The **IPAA Energy Workforce Education Center (IEWEC)** ignites middle and high school students' interest in science, technology, engineering, and mathematics (STEM) career paths through innovative educational initiatives and in doing so is preparing tomorrow's energy workforce. Programs include: **High School Virtual Exploring Energy Program, Middle School Career Exploration Program, and Industry Courses** for professionals. [ipaa.org/education](http://ipaa.org/education)



**IPAA's Annual Meeting** is where membership and industry professionals meet and discuss mutual concerns and opportunities with oil and natural gas executives, and learn about legislative efforts IPAA has led to help protect your business.



**IPAA's Wildcatters' Open, Hold'Em Tournament, and Wildcatters' Sporting Clays** take place in Texas and attract hundreds of professionals from across the industry for great fun and networking.



**IPAA's Emerging Leaders in Energy** program offers networking, membership, and career development for those under the age of 35. [ipaa.org/leaders](http://ipaa.org/leaders)



Our January **Private Capital Conference** in Houston explores trends through the eyes of industry experts, capital providers, and operators who have successfully navigated challenging markets.



IPAA is a proud partner of **NAPE** – the energy industry's marketplace for the buying, selling, and trading of prospects and producing properties. [napeexpo.com](http://napeexpo.com)



Join industry colleagues at the Petroleum Club of Houston for our monthly **Leaders in Industry Luncheon** featuring a prominent guest speaker.

[ipaa.org/events](http://ipaa.org/events)



**The Independent Petroleum Association of America (IPAA)** is your industry's strongest presence in the nation's capital. And these are important times. The entire oil and gas industry remains under fire from anti-development groups and misguided federal policymakers.

With today's challenging political landscape, **the industry needs your support now**, more than ever before, to increase our voice and create a unified front.

**IPAA is leading this fight. Join us today!**



### **BENEFITS OF MEMBERSHIP**

- ▶ Access to Congressional leaders through IPAA's rapid information e-mail distribution system.
- ▶ Access to IPAA's award-winning professionals with decades of experience representing the industry in Washington, D.C. The IPAA staff is available to work with you on issues including FERC, tax and environmental regulations, land access and other topics.
- ▶ Access to a membership of more than 7,000 through our printed directory.
- ▶ Industry information through a weekly e-newsletter and daily Energy in Depth (EID) national news roundup. These concise news outlets deliver the essentials on regulatory, industry and legislative events all around the country.
- ▶ Legislative alerts and periodic economic reports.
- ▶ Unique and high-level networking and business development opportunities (see inside for more).
- ▶ Sponsorship priority placement (matrix includes level, membership status, years of support).

**[ipaa.org/join](http://ipaa.org/join)**

### **ADVOCACY EFFORTS**

- ▶ **White House Officials and Congressional Leadership** >> IPAA represents the industry before Congress, the Administration, and all federal agencies, maintaining relationships and open dialogue on the importance of American oil and gas production in meeting the nation's energy challenges.
- ▶ **Natural Gas & Crude Oil** >> IPAA promotes the economic and environmental benefits of American natural gas towards a cleaner energy future and advocates for sound federal policies to ensure robust American crude oil production to reduce imports and to protect our national security.
- ▶ **Political Action Committee** >> The IPAA Wildcatters Fund creates avenues for member involvement in achieving and maintaining a pro-business, pro-oil and gas Congress.
- ▶ **Fighting Unwarranted Environmental Regulations** >> Exemplified through the Energy in Depth coalition, which is strongly supported by all segments of the upstream industry, including oilfield services companies and related vendors.
- ▶ **Taxes** >> IPAA promotes capital retaining policies that will encourage American oil and gas production.
- ▶ **International** >> IPAA educates members on international practices and monitors policy developments that affect independents operating internationally.
- ▶ **Onshore and Offshore Access** >> IPAA is committed to increasing access to resources in the Intermountain West and Outer Continental Shelf and coordinates activities among industry associations, including the IPAA Endangered Species Watch campaign.
- ▶ **Media Relations** >> IPAA is a source for journalists from national media as well as trade press, working to ensure that policymakers and the public understand the issues. IPAA members, leadership, and staff are continuously involved in aggressive media outreach efforts. Among these efforts is IPAA's Energy In Depth campaign, the industry's leading rapid response and research program.



**INDEPENDENT PETROLEUM ASSOCIATION OF AMERICA**  
1201 15th Street, NW, Suite 450, Washington, DC 20005  
202.857.4722 [www.ipaa.org](http://www.ipaa.org)

## IPAA MEMBERSHIP APPLICATION

NAME \_\_\_\_\_

TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_ IF PUBLIC CO., TICKER SYMBOL \_\_\_\_\_

BUSINESS TYPE: ☐ E&P ☐ SERVICE & SUPPLY ☐ FINANCIAL ☐ CONSULTANT ☐ LAW FIRM ☐ OTHER \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

TELEPHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

Today, the Independent Petroleum Association of America (IPAA)® represents more than 6,500 individual members in 34 states. Our unique, voluntary, scalable dues structure allows us to provide affordable membership opportunities for companies of all sizes.

MEMBER CATEGORY	DUES AMOUNT	DUES MATRIX (Annual Production Based on Net BOE at 6:1 ratio)
IPAA Membership Levels	\$750	Under 100,000
	\$1,000	100,000 to 250,000
	\$2,500	250,000 to 500,000
	\$5,000	500,000 to 750,000
	\$10,000	750,000 to 2 million
	\$15,000	2 million to 4 million
	\$20,000	4 million to 7.5 million
	\$25,000	7.5 million to 12.5 million
	\$30,000	12.5 million to 20 million
	\$50,000	20 million to 25 million
	\$75,000	25 million to 40 million
	\$100,000	40 million to 50 million
	\$125,000	More than 50 million

If you are an independent producer (private or public), we ask you that you support your national industry association at a level commensurate with the annual domestic production of your company (see guidelines above). Service and supply companies and professional organizations are asked to join at a level commensurate with their size but at a minimum of \$5,000.

**Tax Deduction:** IPAA's Employer Identification Number (EIN) is 73-029-6927. For income tax purposes, sixty-five percent of IPAA dues payments may be deductible as an ordinary and necessary business expense, but not as a charitable contribution. Thirty-five percent of dues payments are considered "lobbying expenses" under the 1993 Tax Act and, therefore, are nondeductible. A portion of your IPAA dues payment is allocated for a one-year subscription to IPAA's official publication, *ACCESS*. Public Education Fund: Revenues received in excess of expenses may be used for general operations.

### PAYMENT INFORMATION

☐ CHECK ENCLOSED (PAYABLE TO IPAA) \$ \_\_\_\_\_

CHARGE TO MY: ☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS ☐ BILL ME

ACCOUNT # \_\_\_\_\_ EXP. DATE \_\_\_\_\_

CARDHOLDER \_\_\_\_\_

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_

### MAIL OR EMAIL APPLICATION:

**Independent Petroleum Association of America**  
1201 15th Street, NW, Suite 450  
Attn: Membership Department  
Washington, DC 20005

EMAIL: [Dlungren@ipaa.org](mailto:Dlungren@ipaa.org) | MEMBERSHIP

### CONTACT US:

**David Lungren**  
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