Your business and the entire oil and gas industry are under attack from anti-development groups and misguided federal policymakers. With today’s challenging political landscape, the industry needs your support now, more than ever before, to increase our voice and create a unified advocacy front.

This is a crucial time for the American energy industry and with a concentrated voice, the Independent petroleum Association of America (IPAA) continues to affect legislative and regulatory policy decisions that threaten to hinder industry growth. Be it efforts to eliminate tax incentives for our industry, hydraulic fracturing attacks, limiting access to public lands, making hedging more costly for commodity producers, hindering offshore development, or EPA initiatives, IPAA is in your corner making a difference.

Our efforts are diverse and extensive, and this is by design. IPAA has been active in its major advocacy efforts for years and in some cases, decades.

IPAA has been vigilant and assertive on behalf of independent producers since 1929, and our mission continues. The industry continues to be a target in Washington. IPAA helps score significant victories in Congress and the Administration, and your support makes these important accomplishments possible. IPAA quells innumerable efforts to implement harmful provisions against American production and independent producers and will continue working closely with all federal policymakers as future laws and regulations are considered.

Representation of your interests in Washington is top priority, but, IPAA membership is about more than fighting issues in Washington. It is also the opportunity to present our industry in the best light to the capital markets through IPAA’s Oil and Gas Investment Symposia (OGIS). It is the opportunity to understand the orientation of private equity resources toward financing independent producers. We also are a founding partner and co-sponsor of NAPE. IPAA is the most active voice in presenting the independent oil and natural gas industry’s positions and analysis to the media and the public.

IPAA membership can benefit you, your business, and our industry. Your membership makes a difference. Our strength comes from members like you—and we need your help today, so that the industry can be heard as one, strong voice in our nation’s capital and around the country. Help us advance the industry in Washington as independents seek to speak with a united voice to defend our vital national treasure, the American oil and gas business!

We need your support and involvement to strengthen and protect the American oil and gas industry. Please take a moment right now to join IPAA and support our efforts on your behalf.

Barry Russell
President and CEO
**IPAA MEMBERSHIP APPLICATION**

NAME  

_____________________________________________________________________________________________________________________

TITLE  

_____________________________________________________________________________________________________________________

COMPANY ___________________________________________________________________________  IF PUBLIC CO., TICKER SYMBOL ___________

BUSINESS TYPE:  ❑ E&P  ❑ SERVICE & SUPPLY  ❑ FINANCIAL  ❑ CONSULTANT  ❑ LAW FIRM  ❑ OTHER

ADDRESS  

_________________________________________________________________________________________________________________________________________

CITY/STATE/ZIP  

_____________________________________________________________________________________________________________

TELEPHONE  

_______________________________________________________________________________________________________________

EMAIL  

_________________________________________________________________________________________________________

Today, the Independent Petroleum Association of America (IPAA)® represents more than 10,000 individual members including over 200 public companies. Our unique, voluntary, scalable dues structure allows us to provide affordable membership opportunities for companies of all sizes.

<table>
<thead>
<tr>
<th>MEMBER CATEGORY</th>
<th>DUES AMOUNT</th>
<th>DUES MATRIX (based on BOE at 6:1 ratio)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual</td>
<td>$525</td>
<td>Under 750,000</td>
</tr>
<tr>
<td>Partner (2 Individuals)</td>
<td>$900</td>
<td>750,000 to 2 million</td>
</tr>
<tr>
<td>Scout (4 Individuals)</td>
<td>$1,800</td>
<td>2 million to 4 million</td>
</tr>
<tr>
<td>Roustabout Levels</td>
<td>$4,500</td>
<td>4 million to 7.5 million</td>
</tr>
<tr>
<td>IPAA's Corporate and</td>
<td>$10,000</td>
<td>7.5 million to 12.5 million</td>
</tr>
<tr>
<td>Roustabout Level Membership</td>
<td>$15,000</td>
<td>12.5 million to 25 million</td>
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<tr>
<td></td>
<td>$20,000</td>
<td>Greater than 50 million</td>
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<td>$25,000</td>
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<td></td>
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<td></td>
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<td></td>
<td>$90,000</td>
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</tr>
</tbody>
</table>

Roustabout Membership Categories  
If you are an independent producer (private or public), we ask you that you support your national industry association at a level commensurate with the annual domestic production of your company (see guidelines above). Service and supply companies and professional organizations are asked to join at a level commensurate with their size but at a minimum of $4,500.

**Tax Deduction**  
IPAA's Employer Identification Number (EIN) is 73-029-6927. For income tax purposes, sixty-five percent of IPAA dues payments may be deductible as an ordinary and necessary business expense, but not as a charitable contribution. Thirty-five percent of dues payments are considered “lobbying expenses” under the 1993 Tax Act and, therefore, are nondeductible. A portion of your IPAA dues payment is allocated for a one-year subscription to IPAA’s official publication, ACCESS. Public Education Fund: Revenues received in excess of expenses may be used for general operations.

**PAYMENT INFORMATION**

- ✔ CHECK ENCLOSED (PAYABLE TO IPAA)  $_____________________________________
-  ❑ CHARGE TO MY:  ❑ VISA  ❑ MASTERCARD  ❑ AMERICAN EXPRESS  ❑ BILL ME
- ACCOUNT # ________________________________ EXP. DATE ___________________
- CARDHOLDER ____________________________________________
- SIGNATURE _____________________________________________ DATE ___________________

**MAIL OR FAX APPLICATION:**  
Independent Petroleum Association of America  
1201 15th Street, NW  
Suite 300  
Washington, DC 20005  
Attn: Membership Department  
FAX: 202.857.0069 | MEMBERSHIP

**CONTACT US:**  
LuAnne Tyler, Senior Director of Member Services  
800.433.2851  
Ltyler@ipaa.org

David Lungren, Senior Director of Administration  
202.857.4770 office; 310.686.7764 mobile  
Dlungren@ipaa.org

www.ipaa.org
The Independent Petroleum Association of America (IPAA) is your industry’s strongest presence in the nation’s capital. And these are important times. The entire oil and gas industry remains under fire from anti-development groups and misguided federal policymakers.

With today’s challenging political landscape, the industry needs your support now, more than ever before, to increase our voice and create a unified front. IPAA is leading this fight.

**BENEFITS OF MEMBERSHIP**
- Access to Congressional leaders through IPAA’s rapid information e-mail distribution system
- Access to IPAA’s award-winning professionals with decades of experience representing the industry in Washington, D.C. The IPAA staff is available to work with you on issues including FERC, tax and environmental regulations, land access and other topics.
- Access to a membership of more than 10,000 through our printed directory.
- Industry information through a weekly e-newsletter and daily Energy in Depth (EID) national news roundup (both optional). These concise news outlets deliver the essentials on regulatory, industry and legislative events all around the country.
- Legislative alerts and periodic economic reports.
- Unique and high-level networking and business development opportunities (see inside for more).

**ADVOCACY EFFORTS**
- **Media Relations** IPAA is a source for journalists from national media as well as trade press, working to ensure that policymakers and the public understand the issues. IPAA members, leadership, and staff are continuously involved in aggressive media outreach efforts.
- **White House Officials and Congressional Leadership** IPAA represents the industry before Congress, the Administration, and all federal agencies, maintaining relationships and open dialogue on the importance of American oil and gas production in meeting the nation’s energy challenges.
- **Natural Gas & Crude Oil** IPAA promotes the economic and environmental benefits of American natural gas towards a cleaner energy future and advocates for sound federal policies to ensure robust American crude oil production to reduce imports and to protect our national security.
- **Political Action Committee** The IPAA Wildcatters Fund creates avenues for member involvement in achieving and maintaining a pro-business, pro-oil and gas Congress.
- **Fighting Unwarranted Environmental Regulations** Exemplified through the Energy in Depth coalition, which is strongly supported by all segments of the upstream industry, including oilfield services companies and related vendors.
- **Taxes** IPAA promotes capital retaining policies that will encourage American oil and gas production.
- **International** IPAA educates members on international practices and monitors policy developments that affect independents operating internationally.
- **Onshore and Offshore Access** IPAA is committed to increasing access to resources in the Intermountain West and Outer Continental Shelf and coordinates activities among industry associations, including the IPAA Endangered Species Watch campaign.