



**January 24, 2019**

JW MARRIOTT HOUSTON GALLERIA  
HOUSTON, TX

## **SORTING THE DECK: PRIVATE CAPITAL OPTIMIZES THE ASSET MIX**

### **AGENDA**

**8:20 AM - 8:30 AM**  
**OPENING REMARKS**

**CONFERENCE CHAIR**

**David Baggett**

Founder and Managing Partner, Opportune LLP

**8:30 AM - 9:45 AM**  
**NEW CAPITAL SOURCES**

This panel highlights newer additions to the capital picture. Investors seek to place equity, debt and hybrids with various types of companies. The panel will discuss how they approach the investment process, their thoughts on current commodity prices, and how they can be approached to invest.

**MODERATOR**

**Buddy Clark**, Partner and Co-Chair, Energy Practice Group  
Haynes and Boone, LLP

**SPEAKERS**

**Robert Cabes**, Head of Investment Management, Intrepid Financial Partners

**George McCormick**, Co-Founder and Managing Partner, Outfitter Energy Capital

**Justin Moers**, Managing Director, Munich Re Trading LLC

**Avtar Vasu**, Head of Global Private Investments, Liberty Mutual Investments (LMI)

**9:45 AM - 10:00 AM**  
**BREAK**

**10:00 AM - 11:00 AM**

**CONSOLIDATIONS, ACQUISITIONS AND DIVESTITURES**

The property and corporate transaction process is the heart and soul of the private capital industry. While Permian Basin transactions continue to hold the spotlight, there are still bright spots elsewhere. This panel will explore how Permian premiums are holding up, where other buyers and sellers are coming to terms, and how property trades are streamlining portfolios and offering new entry opportunities.

**MODERATOR**

**Josh Sherman** Partner, Opportune LLP

**SPEAKERS**

**Craig Lande**, Managing Director, RBC Richardson Barr

**Chuck Yates**, Managing Partner, Kayne Anderson Capital Advisors, L.P.

**11:00 AM - 11:15 AM**  
**BREAK**

**11:15 AM - 12:15 PM**

**INDUSTRY VETERANS' 2019 OUTLOOK**

This panel of industry veterans offers their views on the current state of the industry, how their sectors are expecting to perform in the coming year, and how they are crafting new solutions to their customers' current challenges.

**MODERATOR**

**Mark Tharp**, Head and Managing Director, ORIX Energy Capital

**SPEAKERS**

**Ron Dierker**, Managing Director, JPMorgan

**Chris Miller**, Managing Director and Head of North American Energy Investment Banking, Citi

**Stuart Page**, Managing Director, The Carlyle Group

**Alan Smith**, President & CEO, Rockcliff Energy LLC

## **12:15 PM - 1:30 PM LUNCHEON**

### **INTRODUCTION**

**Kara C. Williams**, Member, Steptoe & Johnson PLLC

### **KEYNOTE SPEAKER**

**Jay Graham**

Chairman, CEO and Co-Founder

WildHorse Resource Development Corp.

## **1:30 PM - 1:45 PM BREAK**

## **1:45 PM - 2:45 PM NON-TRADITIONAL FINANCING SOURCES**

This panel introduces potential direct investors in E&P and related opportunities that are less likely to be on the capital seekers radar. They include family offices, pension funds and small-project investors that can deal with the capital seeker directly.

### **MODERATOR**

**Brenton Cheeseman**, Business Development Manager

NCS Multistage, LLC

### **SPEAKERS**

**Austin Elam**, Partner, Haynes and Boone, LLP

**Scott Segal**, Managing Director, MSD Partners L.P.

**Mark Tharp**, Head and Managing Director, ORIX Energy Capital

## **2:45 PM - 3:00 PM BREAK**

## **3:00 PM - 4:00 PM MID-MARKET FINANCING OPTIONS**

Not all private capital seekers are looking for nine figure backers. This panel explores middle market supporters that

invest in traditional and innovative and flexible ways. They include individuals, families and smaller-project investors that deal with the capital seeker directly.

### **MODERATOR**

**Scott W. Johnson**, Co-Founder and Managing Director, Chiron Financial LLC

### **SPEAKERS**

**Mark Green**, President, Madava Financial

**Tim Murray**, Managing Director and Head of Energy Origination, Benefit Street Partners

**Johnnie Penton**, Managing Partner, Canaan Resource Partners

**Charlie Thompson**, Partner, PinHigh Capital Partners

## **4:00 PM - 4:15 PM BREAK**

## **4:15 PM - 5:30 PM SUCCESS STORIES**

Attendees seeking to access private capital are eager to learn how to best access, deploy and execute on capital investments. Still, there are certain pitfalls that all should seek to avoid. This panel will explain how the capital raising process went and help share their thoughts on successful strategies.

### **MODERATOR**

**Jason Whiteley**, Partner, DLA Piper

### **SPEAKERS**

**Zach Lee**, CEO, ARM Energy

**Richard Little**, CEO, Ajax Resources

**Brandon White**, Co-Founder and CFO, OneEnergy Partners

**Barry Winstead**, President and CEO, Forge Energy II

## **5:30 PM - 6:30 PM RECEPTION**