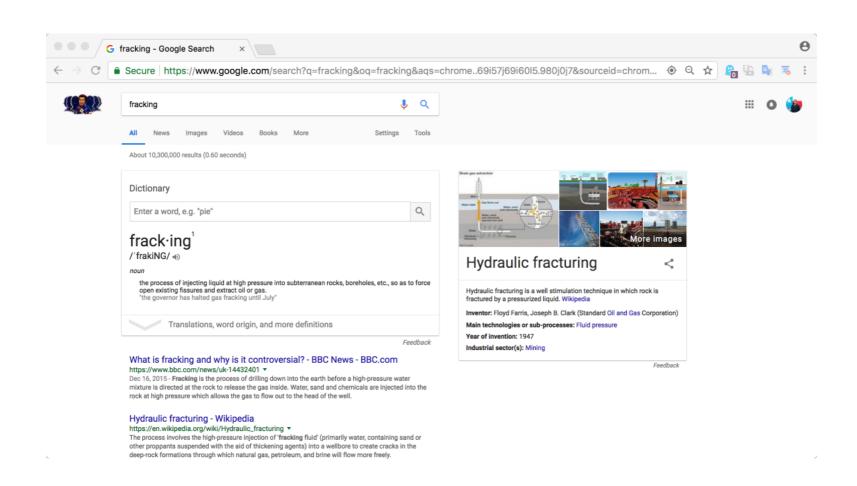
The problem: the opposition brands the industry with localized, targeted, and constant content online.

Voters seek out information online about our industry but who's talking to them?



# Where are voters online?

1 Google

2 YouTube

3 Facebook

4 Reddit

5 Amazon

6 Wikipedia

7 Twitter

8 Yahoo

9 Ebay

10 Instagram

11 Netflix

12 Linkedin

Source:

Alexa

Most used apps

1 Facebook

2 YouTube

3 Facebook Messenger

4 Google Search

5 Google Maps

6 Instagram

7 Snapchat

8 Google play

9 Gmail

10 Pandora

## Why are people online?









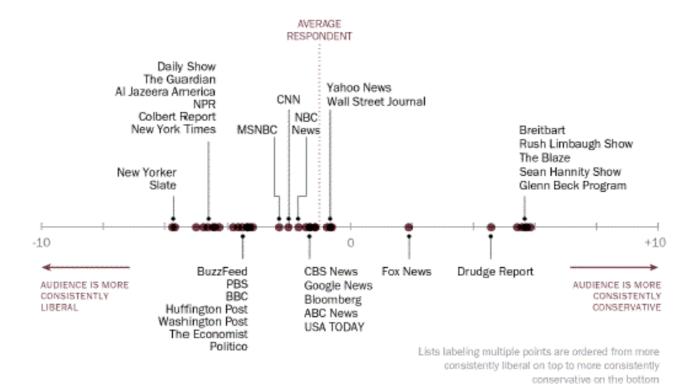


# Challenges

### Selective Exposure

#### Ideological Placement of Each Source's Audience

Average ideological placement on a 10-point scale of ideological consistency of those who got news from each source in the past week...



American Trends Panel (wave 1). Survey conducted March 19-April 29, 2014. Q22. Based on all web respondents. Ideological consistency based on a scale of 10 political values questions (see About the Survey for more details.) ThinkProgress, DailyKos, Mother Jones, and The Ed Schultz Show are not included in this graphic because audience sample sizes are too small to analyze.

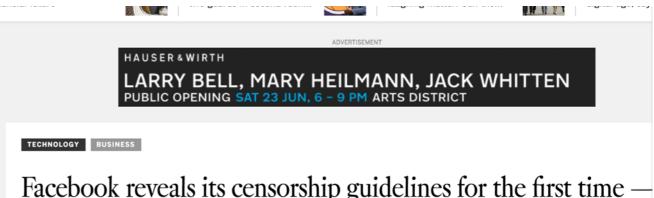
#### PEW RESEARCH CENTER

# Challenges

Table 2: Why do States Disconnect Their Digital Networks? Reasons by Regime Type

	Democracy	Emerging Democracy	Authoritarian	Fragile	Total
Protecting Authority					
Protecting Political Leaders and State Institutions	30	7	23	1	61
Election Crisis	4	3	9	0	16
Eliminating Propaganda	5	1	24	0	30
Mitigating Dissidence	8	5	11	3	27
National Security	29	6	34	0	69
Preserving the Public Good					
Preserving Cultural and Religious Morals	27	4	37	6	74
Preserving Racial Harmony	9	0	1	0	10
Protecting Children	30	0	2	0	32
Cultural Preservation	2	0	19	0	21
Protecting Individual's Privacy	3	0	2	0	5
Dissuading Criminal Activity	29	3	18	1	51
Alleged System Failure, Neither Denied Nor Admitted	4	4	9	0	17
Censorship Denied By State	3	1	11	0	15
Unknown, Other	40	4	90	4	138
Total	223	38	290	15	566

Note: Total N = 556. Reasons for intervention are mutually exclusive.

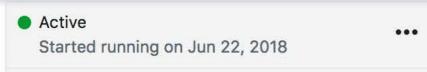


When Do States Disconnect Their Digital Networks? Regime Responses to The Political Uses of Social Media

Philip N. Howard
Sheetal D. Agarwal
Muzammil M. Hussain
Department of Communication
University of Washington

# Challenges

### Facebook's political archive



#### Paid for by Earthjustice



#### **Earthjustice**

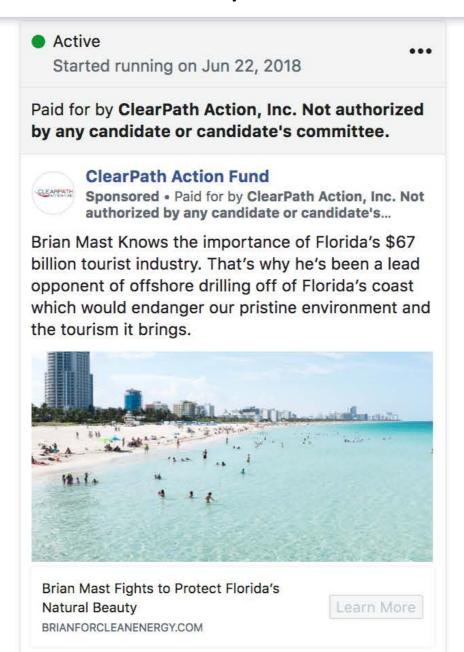
Sponsored • Paid for by Earthjustice

BREAKING NEWS: We just filed a lawsuit against the Trump administration for failing to account for the harms of oil and gas drilling on wildlife in the Gulf of Mexico. This is our 100th lawsuit against the administration.

"We seek to hold the Trump administration...



Lawsuit Challenges Trump Administration for Failing to Protect Gulf of Mexico Wildlife from Offshore Drilling Earthjustice, on behalf of three conservation groups, sued the Trump administration today for failing to complete a legally... EARTHJUSTICE ORG



See Ad Performance





Sign up to show your support No Great Lakes Drilling! STABENOW.BSD.NET

See Ad Performance

Regime Responses to The Political Uses of Social Media

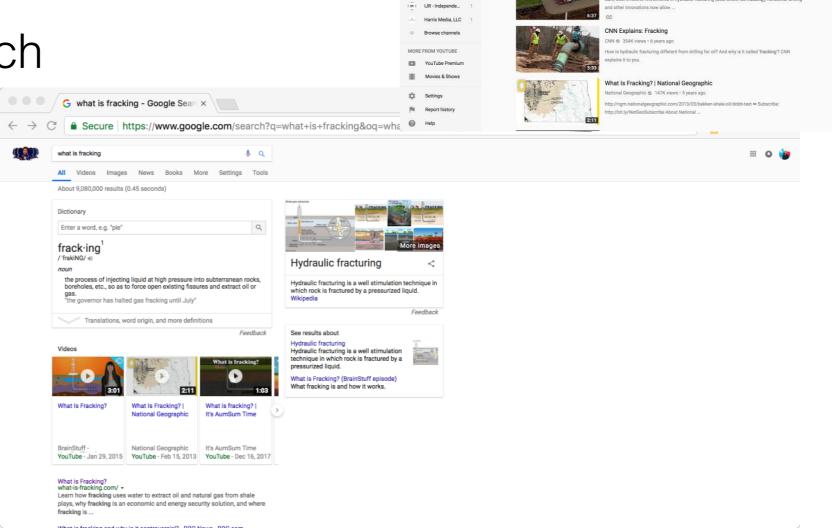
Philip N. Howard
Sheetal D. Agarwal
Muzammil M. Hussain
Department of Communication
University of Washington

Tell your narrative and story BEFORE they do Don't let the opposition brand you online

Paid can help during crisis but organic> paid

3 screen approach

TV Phone in hand Laptop



what is fracking - YouTube ×

C Secure https://www.youtube.com/results?search\_query=what+is+fracking

Find OUR people, recruit OUR people, and educate them



#### **Texans for Natural Gas**

Sponsored · Paid for by Texans for Natural Gas · 🔊

Texas leads America's natural gas revolution. LIKE if you support our natural gas industry!





#### **Texans for Natural Gas**

Sponsored · 🚱

Happy Friday, y'all! Have you entered our Texas Independence Day Giveaway yet? We're giving away this FREE artwork by a local artist and Texans for Natural Gas member!

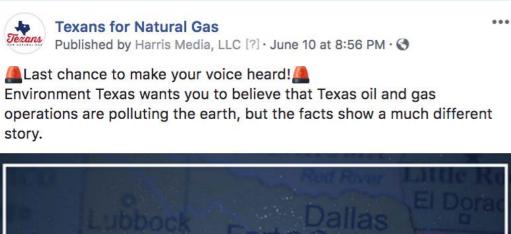
Just say 'TEXAS' below, and we'll message you to get started!



Using a bot to get physical address



Activate your folks with tangible advocacy actions to sort and segment the database ahead of an issue





P2A.CO

Sign the petition and protect the Texas economy!

Sign the petition!





REVOLUTION TO RENAISSANCE: HOW FRACKING HAS SPURRED A RESURGENCE IN TEXAS MANUFACTURING

Texas' shale revolution has stimulated a revival in the manufacturing sector, helping to create thousands of jobs and injecting billions of dollars into the Texas economy.



The Permian Basin and the Eagle
Ford Shale are among the most
prolific oil and natural gas producing
regions in the country, yet these
regions are under threat from
restrictions related to a federal law
known as the Endangered Species
Act.



If oil and natural gas are the lifeblood of the Texas economy, the almost 440,000 miles of pipelines are the critical veins and arteries that keep the Lone Star State's economy pumping.

Using the web as average people do



frackfeed • Follow



frackfeed AMAZING SELF OWN!
#Earthworks tweeted a picture of its antiplastic activists. Notice anything
interesting? We did...

frackfeed #oilandgas #fracking #plastic #fail

wfhiii @spencerwillis this would be you!!!

gato\_with\_the\_guns\_up Imao

betsypalma4 Lmao

patmccormick1 Also the glasses on the girls face and in the one guys hand and the entire dry erase board...

txketogramma Dorks

richard\_lonquist Plastic insulation on the cables

danhaleyco I think they just meant other people's plastic.



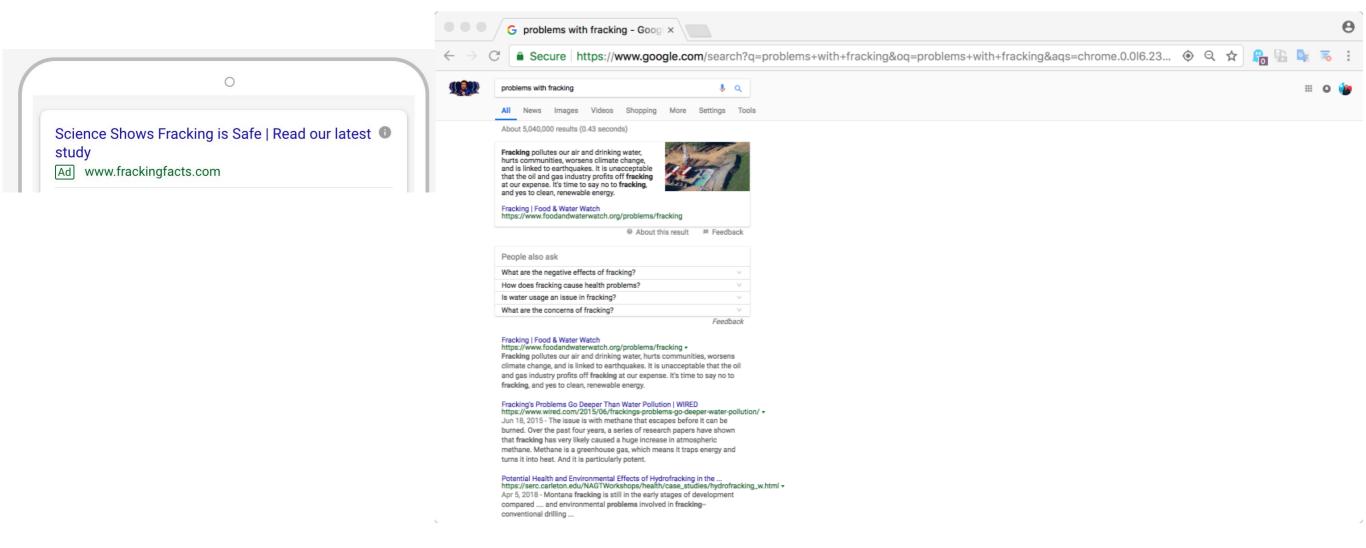


When fracktivists run out of gas on their way to a protest





### Pull those seeking who might be swayed



## During a crisis or issue

Search Advertising (Google + Bing/Yahoo)

# Organic content to rally your base across supportive platforms



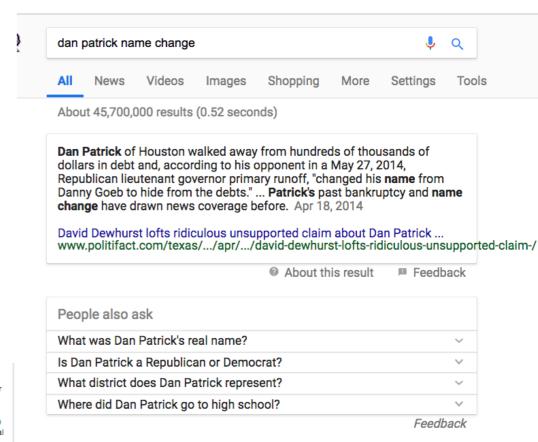


Isaiah 54:17 No weapon formed against you will prevail, and you will refute every tongue that accuses you.

facebook.com/dan.patrick.te...



Millions of Texans have had an episode of depression or know of a family member who has. One reason I have talked about this issue on the radio over the years is to let people know there is no shame in asking for help or seeking treatment for depression. We must remove the stigma of seeking help for mental health. In most cases depression can be cured I have gone on to have a very productive and successful life for the last 30 years. My recently released medical exam shows I am in excellent physical and mental health as I have been for decades. This has also been a test of my Christian faith. I open every speech with I'm a Christian first and conservative second. It's now time to live my faith through actions and not just words. There are two verses close to my heart Isaiah 54:15 If anyone does attack you, it will not be my doing, whoeve attacks you will surrender to you Isaiah 54:17 No weapon formed against you will prevail, and you will refute My campaign has been focused on the issues, namely cutting property taxes and securing the border. Meanwhile Dewhurst has spent millions attacking me and to date not one single dollar on why he should be reelected or on any issue. It's time to put an end to the dirty political tricks of David Dewhurst. It's the only way he knows how to campaign. We've seen I am the best candidate for Lt Governor. I am ready to serve and I ask for you vote. Early Voting begins Monday and election day is May 27th. You can get involved at http://www.danpatrick.org/ 513,536 people reached 200 v Like · Comment · Share Cindy Barnett, Louise Toole and 11.912 others like this. Too Comments ♠ 2,253 shares



The Truth - Name Change - Dan Patrick, Lieutenant Governor https://www.danpatrick.org/truth/ ▼

The Truth – Name Change. "I hired Dan to his first TV job in Scranton, PA in 1977. I asked him to change his name to Dan Patrick. Dan Patrick was created 8 years before Dan's business bankruptcy during the Texas economic collapse of the 1980s" – Elden Hale.

# During a crisis or issue

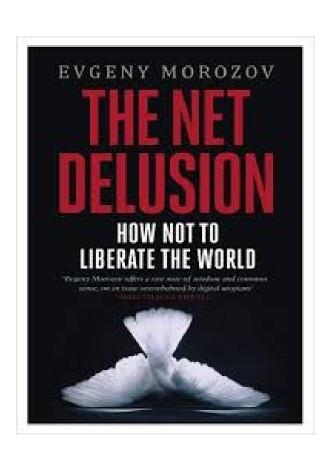
Paid Media (Contextual around the issue)

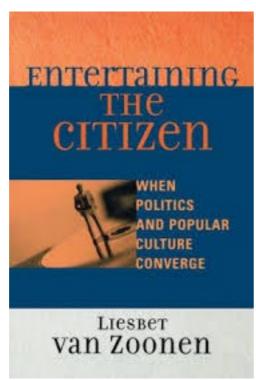


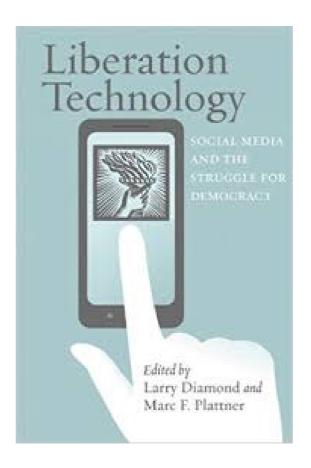


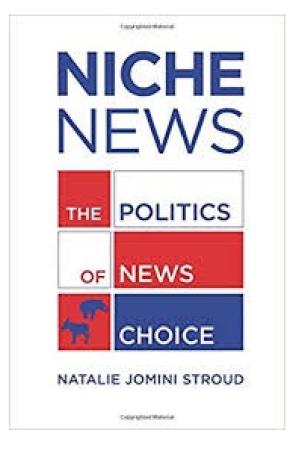


### Read More









#### Thank You

Vincent Harris

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<a href="mailto:@vincentharris">@vincentharris</a>

