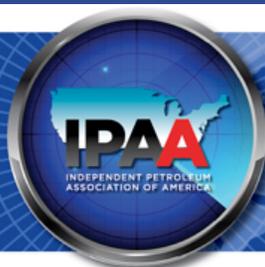


OIL EXPORTS DISPATCH



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In The News

Congressman Fred Upton understands Michigan's need for oil exports.

[*Kalamazoo Gazette.*](#)

Op-ed by Michael Miller, IPAA member and CEO of Miller Energy. The people of Michigan's 6th District should thank Representative Fred Upton for his leadership in the U.S. House of Representatives on the issue of energy exports. As an owner and operator of a business in his district I would like salute him for the leadership he has shown regarding America's energy security.

The Oil-Export Ban Harms National Security.

[*Wall Street Journal.*](#)

Op-ed by Leon Pannetta, former CIA Director and Stephen Hadley, former national security advisor. The pathway to achieving U.S. goals also can be economic-as simple as ensuring that allies and friends have access to secure supplies of energy. Blocking access to these supplies is the ban on exporting U.S. crude oil that was enacted, along

Lifting the Crude Exports Ban Would Help America's Small Business Job-Creators

Last week, the House Committee on Small Business held an educational [oversight hearing](#) featuring small business owners who called on Congress to lift the crude oil export ban and highlighted how exports would create new opportunities for their businesses and communities, which were negatively impacted by the recent downturn in energy production. They explained that lifting the outdated ban would increase U.S. oil production and allow their small businesses to grow and put more Americans to work.

- [Rory McMinn](#), an IPAA member and President and Managing Director of Read and Stevens, Inc., a small, privately held oil and gas production company in Roswell, New Mexico, gave a firsthand account of how the current export ban is hurting American small businesses. *"The issue of eliminating the ban on crude oil exports is important to the livelihoods of thousands of people in New Mexico and other producing states, as well as those many hundreds of thousands of people all over America who do not live in 'oil patch states' but whose work and family welfare depends on making the goods and providing the services used by the oil production industry...Based on my 43 years of experience in the oil and gas business, I am convinced that the prohibition on the exportation of U.S. oil is having a serious adverse impact on small production companies such as us...lifting the crude oil export ban would be a very significant and welcome signal that Congress cares about the small oil producer in this country."*
- [Dale Leppo](#), chairman of the Leppo Group -- a small, family-owned business in Ohio that rents and sells construction equipment, testified on behalf of the Energy Equipment and Infrastructure Alliance (EEIA). IPAA is an active EEIA supporter. Dale laid out a compelling case, explaining that the export ban "kills jobs" and that Congress can help small businesses throughout the supply chain by increasing markets for American-produced crude oil. *"At a time when the United States continues to see sluggish growth in the*

with domestic price controls, after the 1973 Arab oil embargo.

Why President Obama Should Export Crude Oil.

TIME Magazine.

Op-ed by former Defense Secretary William Cohen (who served as Defense Secretary under President Bill Clinton). By allowing the U.S. to become a stable source of supply to global energy markets, counteracting supply disruptions that will inevitably affect other energy-rich regions, President Obama and Congress can double down on promoting long-term economic growth and reinforcing U.S. foreign policy leadership. Read the full op-ed [here](#).



kind of good jobs that the energy sector provides, lifting the ban on crude oil exports is a step that could yield almost immediate results. I hope we can move forward on expanding the markets for U.S. exports of energy that I believe will be a source of good jobs for Ohio and much of the rest of the country."

IPAA also recommended the Committee invite [Dr. Kenneth Medlock](#), a fellow at the Baker Institute for Public Policy at Rice University, as an expert witness. Dr. Medlock highlighted a recent report by the Baker Institute's Center for Energy Studies (CES) that shows widespread economic benefits of lifting the ban: *"The primary conclusions of the study, which contributes a new perspective to a growing recent literature examining US oil export policy, are that lifting the 40-year-old US crude oil export ban would raise US crude oil prices back toward parity with prices for internationally traded crude oils of similar quality, increase upstream and midstream investment, and improve US energy security. Moreover, this would be accomplished without raising domestic gasoline prices."*

Video: America Has a Real Opportunity on Crude Oil Exports



[Click here to watch the video](#)

John Hess, Hess Corporation CEO, Ryan Lance, ConocoPhillips chairman & CEO, and Senator Heidi Heitkamp, D-N.D., tells [CNBC's Squawk Box](#) it's time to lift the 40-year old ban on exporting U.S. oil. *"Our oil is literally trapped here because of the ban. Inventories in the last year have gone from 350 million barrels to 470 million barrels,"* Hess CEO John Hess told CNBC. Hess is the third-largest producer in the Bakken. *"The impact of this ban ... is crippling U.S. producers disproportionately to producers against the rest of the world."* Sen. Heitkamp and Harold Hamm, Continental Resources CEO, [also explains to CNBC](#) the case for exporting America's surplus of crude oil.

House Chairman Touts Benefits of Crude Exports at Hearing

The argument in favor of lifting the four-decade-old ban on exporting crude oil is gaining steam. Earlier this month a

prominent congressional leader suggested, "Oil exports can be a win for the American people and a win for our allies." IPAA was pleased to hear House Energy and Commerce Committee Chairman Fred Upton (R-Mich.) touting the benefits of U.S. crude oil exports [at a recent Subcommittee hearing](#). *"The case for creating more jobs by expanding the market for American oil is a key reason why oil exports should be on this committee's agenda this year,"* he signaled. Among the witnesses testifying at the hearing was Jason Grumet, president of the Bipartisan Policy Center. His [testimony laid out a compelling case](#) for crude oil exports, equipping Members of Congress with a deeper understanding of the benefits crude oil can provide at [home](#) and [abroad](#), so that they can take back to their districts to rally public support.

As you know, lifting the 1970's restrictions on U.S. exports of crude oil is critical for America's energy security, economic growth, increased investment in free trade, and new American jobs. Given IPAA's long history advocating for lifting the outdated ban, IPAA President Barry Russell used this opportunity to [send a letter to Chairman Upton](#) voicing support for his remarks. *"We are encouraged by your comments on crude oil exports at Tuesday's hearing,"* [wrote Russell in the letter](#). *"American families in every state stand to benefit as crude exports will increase the nation's Gross Domestic Product and stimulate economic activity across the country. Adding a surplus of America's crude oil into the global market would reduce market volatility, stabilize oil prices that are set by the global market, and therefore help lower U.S. gasoline prices, which are based on international oil prices. ...With such significant implications, IPAA and its member companies have made removing the restrictions on U.S. crude oil exports a top priority this Congress. We look forward to working with you in the coming months on advancing thoughtful, commonsense decisions on crude oil exports that are based on national policy interests,"* concluded Russell.

For more information on IPAA's efforts and answers to common questions on this important issue, [please visit the Crude Oil Exports page](#) located on IPAA's website.

Another Strong Case for Crude Oil Exports

Harvard University's Business School made a valuable contribution to the oil exports debate last week when it teamed up with Boston Consulting Group to publish its new study, [America's Unconventional Energy Opportunity](#). The report highlights the growing opportunity made possible by the responsible development of America's unconventional oil and natural gas resources, noting that, *"Unconventional gas and oil resources are perhaps the single largest opportunity to improve the trajectory of the U.S. economy, at a time when the prospects for the average American are weaker than we have experienced in generations." One of the key policy recommendations is "eliminating outdated restrictions on gas and oil exports,"* noting that *"with abundant resources, restrictions on exports created in response to the 1970s' energy crises are no longer needed, and exports would boost U.S. economic and job growth while benefitting friendly nations."* This report joins a [growing number](#)

[of independent, economic studies](#) from government agencies, think tanks across the political spectrum, and other academic institutions and economic consulting firms that have arrived at a similar conclusion: lifting the ban on crude oil exports from the United States will generate economic opportunity, benefit consumers and strengthen our geopolitical standing in the world. [Click here](#) to read the entire report.

[Click here](#) to join the IPAA Oil Export Working Group

VISIT the IPAA Exports Website [here](#).

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