Private equity energy fund focused on low to moderate risk investments in the onshore North American Oil & Gas Industry

- Private equity investments primarily in upstream sector
- Private equity capital for management teams and companies; no direct investments; no exploration investments
- Prepared to risk the return on capital, but not the return of capital
**FUNDS SUMMARY**

**Fund I**

- Closed on September 30, 2007 with $415 million in subscriptions

**Fund II**

- Closed on March 31, 2011 with $596.7 million in subscriptions
Founding partners: 100+ years of oil and gas investment and partnering experience

- Strong history and track record of identifying, evaluating and understanding oil and gas investments
- Proven partnering capabilities
- “Been There, Done That” experience
- Geoscience, engineering, finance and land industry professionals
- Technical depth and acumen
OUR PORTFOLIO

Sedimentary Basin
Non-Sedimentary

SFC ENERGY PARTNERS
WHAT SFC LOOKS FOR

- Strong management teams with proven track record of success and value creation
- Drilling projects and/or acquisitions with embedded growth opportunities
- Alignment of interests through partner relationship
- Disciplined exit strategy in 2 to 5 years
- Oil bias
WHAT IS OUR TYPICAL INVESTMENT?

- Experienced, multi-discipline management team
- Cogent, compelling business plan
- Focused target area
- Identified use of proceeds
- Timeline
- Exit
PORTFOLIO DEAL STRUCTURE

- Investments in the form of equity
- Investment size ranges generally from $50 million to $100 million
- Structure and terms tailored to fit each investment
  - Start-ups, projects, acquisitions, drilling and mid-stream investments
  - Multi-tiered back-ins for management team tied to investment performance
  - Collaborate on a disciplined exit strategy at time of investment
SOME SUGGESTIONS

- Develop a solid, compelling presentation
- Be prepared (practice your presentation prior to presenting it)
- Understand who you are presenting to
- John Cleveland’s Pet Peeves
  - “Invest” vs. “Spend”
  - Exit - Exit - Exit
LEADING INDUSTRY VETERANS ON THE STATE OF ENERGY INVESTING

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