## FIELDWOOD ENERGY

**IPAA Private Capital Conference** 

January 29, 2015

## **Introduction to Fieldwood**

- Pure start up in early 2013
  - 7 employees, \$5 MM invested capital, and no properties
- Portfolio company of New York-based private equity firm Riverstone Holdings LLC ("Riverstone")
- Fieldwood is second partnership between Riverstone and Fieldwood management
  - Successfully built Dynamic Offshore Resources, LLC into one of the largest GOM Shelf companies prior to sale in 2012 to SandRidge Energy Inc.
- Fieldwood is the largest operator on the Gulf of Mexico Shelf
- Successfully closed five transactions since inception in the past 12 months including:
  - \$3.75 billion acquisition of Apache Corp.'s GOM Shelf business
  - \$750 million acquisition of SandRidge Energy Inc.'s GOM and Gulf Coast business unit
- Fieldwood intends to be an active driller and acquirer with a long-term commitment to the GOM
  - Actively pursuing additional strategic acquisition and exploration opportunities
  - Significant cash flow, liquidity and undrawn capital for future growth



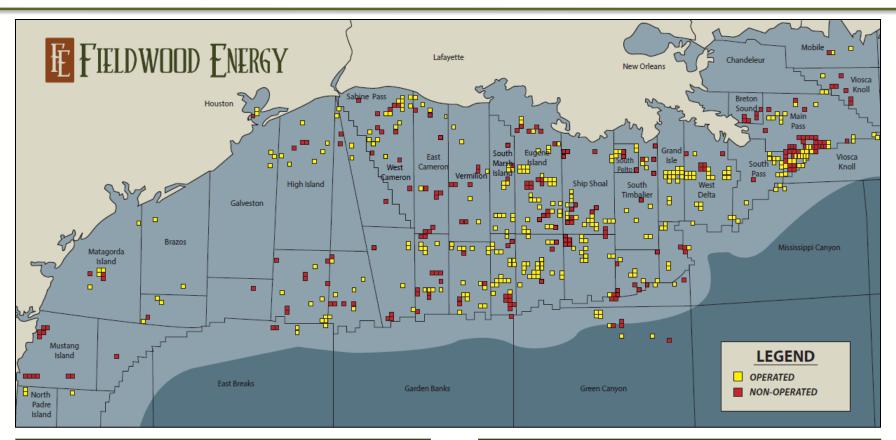
## **Riverstone Overview**

#### **Riverstone Holdings LLC**

- Global energy-focused private equity investment firm founded in 2000
- 46 investment professionals in New York, London, Houston
- \$27 billion of equity capital managed in seven funds; \$7.7 billion Fund V closed in 2013
- Investments across four primary sectors of energy industry; ~50% of capital committed to upstream
- Strong record of investment success through partnership with management
- Riverstone Board of Directors: David Leuschen, Pierre Lapeyre, John Lancaster, Brett Staffieri
- Fieldwood is Riverstone's largest equity investment to date



## **Fieldwood Overview**



Fieldwood Overview	
Net Production	~100,000 boepd
<b>Operated Platforms</b>	658
GOM Blocks	~650
Employees	684

Current Activity	
Operated Rigs	4
P&A Spreads	4
Offshore Personnel	3,100

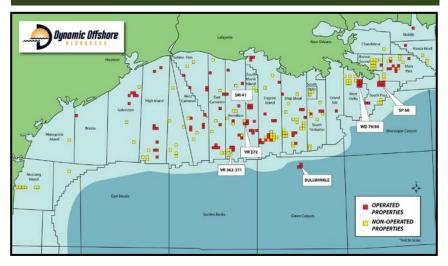


## **Dynamic Offshore Resources History**

#### **Company Overview**

- Founded in 2008 by Riverstone and Matt McCarroll to execute contrarian investment thesis
- Independent E&P focused on acquisition and development of GOM producing properties in water depths <300 feet and select deepwater operations
- Assembled talented, experienced, well-funded team to take advantage of "Buyer's Market" in the GOM
- Completed ten material transactions in four years
- Exited as 5<sup>th</sup> largest operator on GOM Shelf
- Sold in February 2012 to SandRidge for ~\$1.3 billion after total equity investment of approximately \$225 million

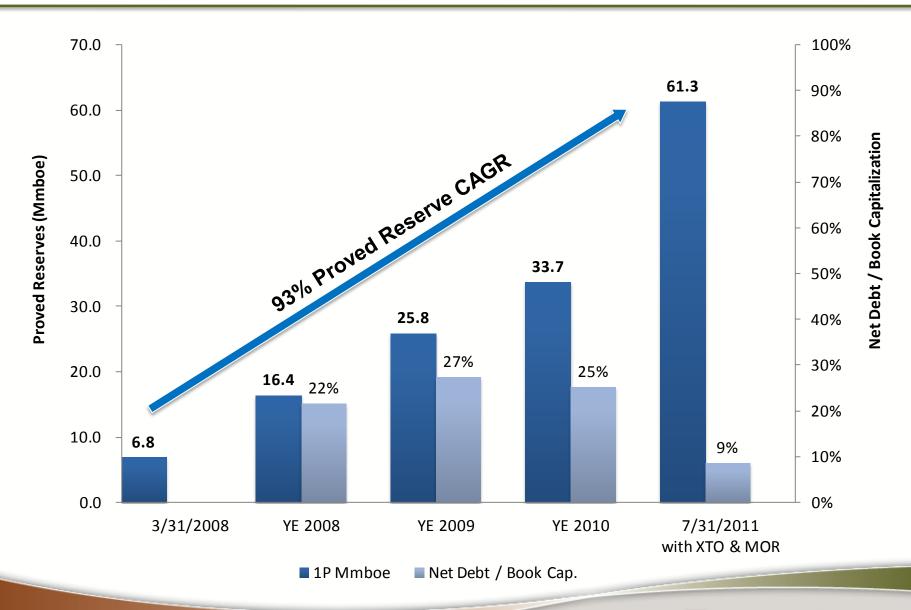
#### Property Map



#### **Dynamic Milestones**



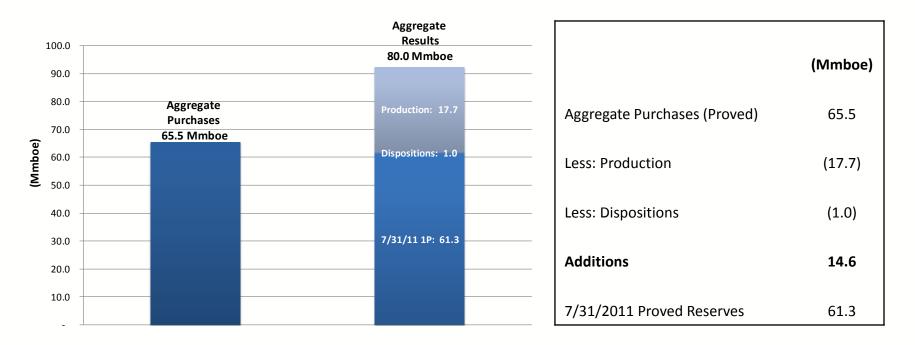
## **Consistent Growth with Financial Discipline**



Fieldwood Energy

## **Post-Acquisition Value Enhancement**

- Invested ~\$250 MM in exploration and development CapEx
- Participated in drilling 14 gross (8 net) wells with 79% success rate
- Increased reserves ~15 Mmboe (>20%) post-acquisition



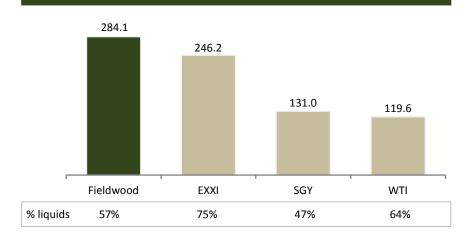
Dynamic aggressively pursued lower risk, lower cost recompletion and workover activities with immediate production impact

## Fieldwood: A Dynamic Opportunity



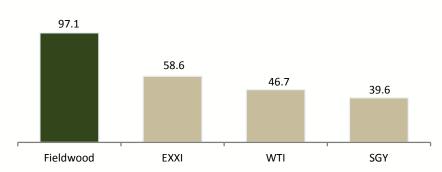


## **Current Fieldwood GOM Peer Group Comparison**

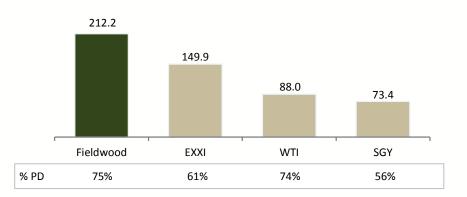


#### 3Q14 Production (Mboepd)

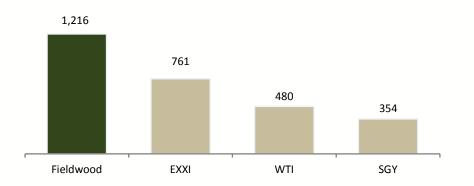
**Proved reserves (Mmboe)** 



#### Proved developed reserves (Mmboe)



#### YTD 9/30/2014 EBITDAX (\$million)



Source: Wall Street research and company filings Reserve data as of most recent company filings

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## **Attractive Fieldwood Acquisition Metrics**

	FWE / APA	FWE / SD	FWE / Other	Recent GOM Transactions	Peer Group as of 6/30/14	Peer Group Current
Total Proved Reserve Multiple (\$/boe)	\$15.69	\$12.37	\$10.89	\$25.30	\$22.05	\$14.00
Proved Developed Reserve Multiple (\$/boe)	\$21.11	\$17.56	\$18.46	\$35.77	\$36.12	\$22.19
% Developed	74%	70%	59%	71%	64%	64%
LTM Production Multiple (\$/boepd)	\$40,795	\$25,443	\$25,158	\$80,867	\$72,553	\$45,528
PV-10 Multiple	0.6x	0.7x	0.5x	1.0x	1.2x	0.7x
EBITDA Multiple	2.8x	2.0x	1.8x	4.4x	4.9x	4.8x

Source: Company filings and management estimates 2

Production and EBITDA multiples for transactions reflect LTM figures; peer group average reflects 2015 consensus estimates

Other includes Black Elk, Northwestern Mutual and Davis Offshore

Recent GOM Transactions include EXXI/EPL and Talos/SGY; metrics are based on estimates at the time of the acquisition

Peers reflect WTI, EXXI and SGY as of 1/23/2015



## **Focus on Cost Control and Profitability**

- Total operating expense and 65% EBITDA margin better than peer average
- Focus on field-level profitability through emphasis on continual evaluation of operational efficiencies
- Able to maintain attractive cost structure while
  - Achieving better than industry-average safety and compliance record
  - Conducting aggressive repair and maintenance program to ensure compliance and high-quality facilities

	YTD 9/30/2014 (\$MM)	FWE \$/boe	Peers \$/boe <sup>1</sup>
Total Revenue	1,859.3	\$66.53	\$70.48
Lease Operating Expense	(498.8)	(\$17.85)	
Workover	(37.7)	(\$1.35)	
Insurance	(30.1)	(\$1.08)	
Total Operating Expense	(566.5)	(\$20.27)	(\$23.86)
General and Administrative	(76.5)	(\$2.74)	(\$4.09)
EBITDA	1,216.2	\$43.52	\$42.53
EBITDA Margin		65%	60%

(1) Peers reflect EXXI, WTI and private operator



## **Fieldwood Business Strategy**

Operating Strategy	<ul> <li>Pursue balanced mix of lower risk development opportunities alongside exploration program</li> <li>Optimize production without lowering safety and compliance standards</li> <li>Control fixed operating costs → incremental production all profit</li> <li>Proactive approach to abandonment obligation</li> </ul>
Financial Strategy	<ul> <li>Operate within cash flow</li> <li>Focus on cash margin / returns → not production volumes</li> <li>Maintain strong, flexible capital structure</li> <li>Prudent management of risk through commodity price hedging and insurance</li> </ul>
Acquisition Strategy	<ul> <li>Identify underworked assets / motivated sellers / mitigate pricing risks</li> <li>Selectively acquire based on conservative valuation of proved reserves</li> <li>Acquire significant upside with minimal cost</li> <li>Preferred buyer reputation</li> </ul>



## **Retain Flexibility**

## Be In A Position To Exit When You Want, Rather Than When You Have To

## **Always Keep Your Options Open**



# FIELDWOOD ENERGY

## Exploring Opportunities. Producing Results.

www.fieldwoodenergy.com