CHAMBERS ENERGY CAPITAL

IPAA Private Capital Conference

Focus on Debt

February 24, 2011

A Credit Opportunities Energy Fund

• Chambers Energy Capital seeks to provide debt capital to the energy industry across multiple sectors

- Exploration & Production
- Gas Gathering & Processing
- Oilfield Services
- Refining & Marketing
- Targeted investment sizes of \$15 \$35 million
- Founders previously comprised the Investment Team of the Lehman Energy Fund, a proprietary credit-oriented energy investment portfolio of Lehman Brothers

Investment Team

Investment

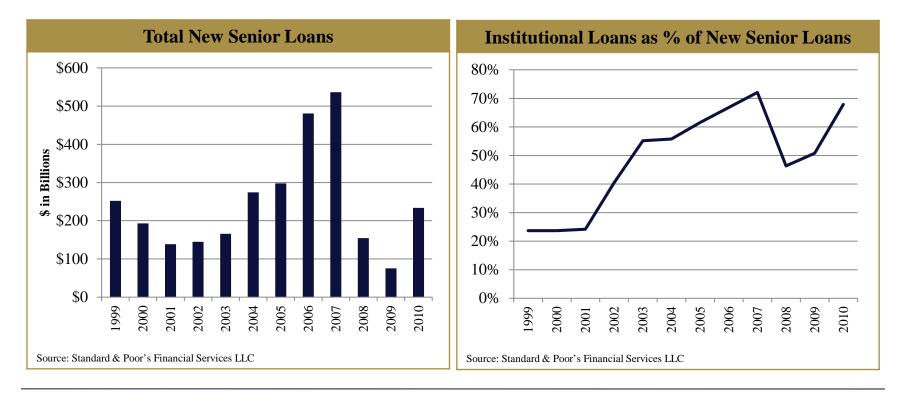
Strategy

- Invested more than \$2 billion in capital over seven year period across 38 Transactions
- Cycle-tested investors focused exclusively on energy industry



Senior Lending Increased Materially in 2010

- Private lending rebounded sharply in 2010, but is still at fairly depressed levels
- Institutions (Hedge Funds, Mutual Funds, CLOs, etc.) were impacted more by the downturn than commercial banks but seem to have rebounded



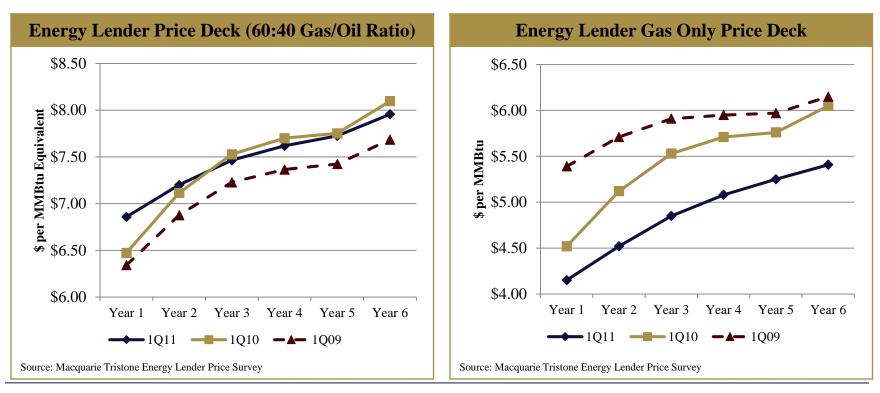


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Market Overview

Energy Banks Still Using Conservative Price Decks

- While bank price decks have gone up on a combined oil/gas basis. . .
- . . . natural gas price forecasts have fallen considerably



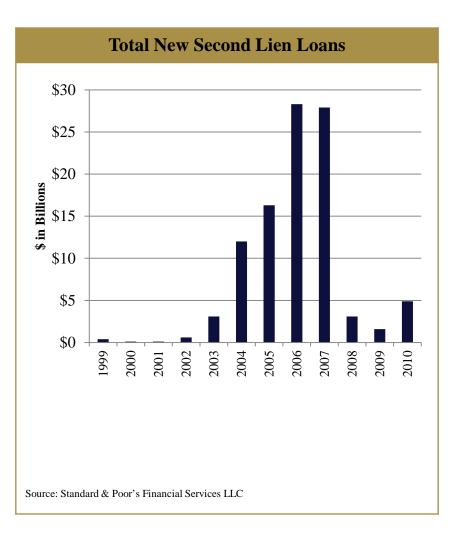


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Market Overview

Junior Loan Volume is Still Week

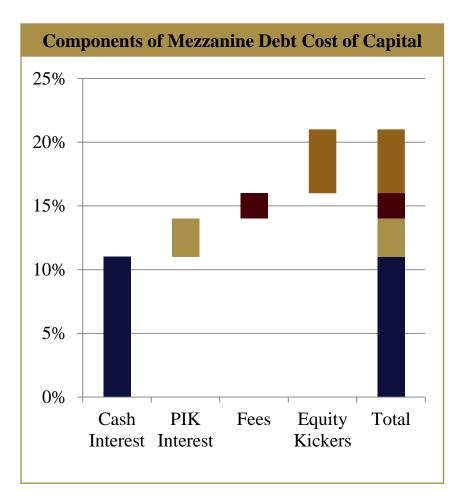
- Second lien loan volume is up slightly but still down over 80% from the recent peak
- Commercial banks are less willing to share collateral with junior lenders
- New second lien rules-of-thumb:
 - ✓ Second lien amount cannot exceed 50% of the first lien amount
 - ✓ Caps on the amount of cash interest that can be paid to second lien lenders
 - ✓ Strict rules on when second lien lenders can exercise remedies





Cost of Junior Debt Remains Relatively High

- Unfavorable intercreditor terms from commercial banks
- Reduced number of second lien/mezzanine debt providers
- Increased demand for junior debt to offset lower natural gas-oriented cash flow
- Mezzanine debt occasionally includes some form of return "kicker"

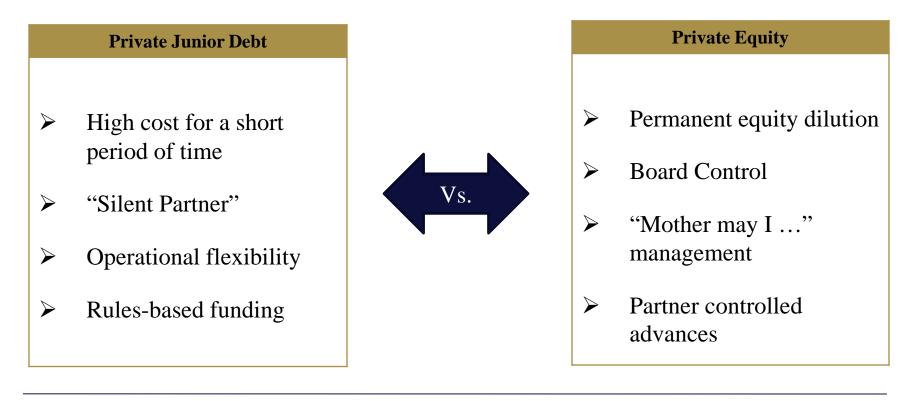






Junior Debt vs. Private Equity

• Despite the higher cost of private junior debt relative to bank debt, it can still be a competitive alternative to private equity





Typical Private Debt Terms

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Attributes Chambers Energy Capital Prefers for Junior Debt Financing

• While all transactions and sectors are different, some common attributes affect the cost and structure of junior debt capital

Criteria	Chambers Energy Capital Preference		
Cash Flow	Company or project must have some demonstrated cash generation ability		
Collateral Value	Collateral value must generally be at least 1.2x to 1.4x the total debt level		
Earnings Predictability	Stable, predictable cash flows enhance amount of leverage allowed and reduce cost		
Experienced Management	A demonstrable management track record increases the amount of structural flexibility		
Geographic Location	Assets in well-known basins of the US and Canada are preferred		
Risk Mitigation	Commodity price hedging or other contractual risk mitigation techniques can reduce the cost		



Contact Chambers Energy Capital Team

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Chambers Energy Ca	pital			_
600 Travis Street Suite 7330				
Houston, Texas 7	7002			
www.chambersen		<u>m</u>		
				I
J. Robert Chambers	713-554-6771	rcl	nambers@chambersenergycapital.com	
Guy Hoffman			offman@chambersenergycapital.com	1
Phillip Z. Pace	713-554-6773		pace@chambersenergycapital.com	1
				I
				I
				J

