

# **Reviews**

## February 5, 2018 in Houston, TX (during NAPE Summit)

"Fantastic intro course. Be prepared to be flooded with material."

- Commercial Banking

"Great overview of basic points. It leaves participants literate in the basic concepts."

- Political Affairs

"The course provides an overall understanding of the processes in oil and gas industry."

- Capital Provider

"Great presentation. Easy to process."

Landman

"Great overview of oil and gas and how things came to be."

- Project Admin - Seismic

"It is a lot of information. Even if you have minimal prior knowledge, this course helps make sense of it all"

- No Title Given

"Helpful visually, thanks to good animations. The video segments were very good. It is much more explanatory than slides for the subject matter. It is a good introduction to all segments of the industry, presented in a way most non-geologists or scientists can understand."

- Geo Tech

"It is a lot of information but really enjoyed the material. The instructor is direct, concise, and answered all of our questions. The videos were especially helpful. It is very thorough, bring your thinking cap and be ready to ask questions. I would definitely take more courses of this sort."

- Economic Development/Trade Officer

"It is a great overview class in oil and gas and covers all of the major concepts and activities. It is great for those wanting to learn about the oil and gas industry even those that may not have significant experience."

- No Title Given

- "A good comprehensive overview of the industry."
  - Consulting Financial Advisory and Internal Audit

"Fantastic overview. It will allow anyone with little experience to get a firm grasp of the fundamentals in a very short period of time."

- Banker

"The instructor, Mr. Parsons', knowledge and understanding was very effective. It is a good, well-paced overview which allows a broad audience to be able to get good information. The visuals and audio provide excellent examples for reference."

- Pipe Sales - Manufacturer

"Good introductory course but very comprehensive."

- Commercial Lending

"Great intro or refresher on the industry."

- Oil and Gas Finance

"A very good overview and introduction to the oil and gas production process."

- Specialty Chemicals - Chemical Engineer

"Broad oil and gas overview of upstream that is, at once, high-level and granular."

- Attorney for Energy Transactions

"It is a broad overview but the detail of the subjects help break it down."

- Video Reporter for an Oil and Gas Publication

"A perfect beginner course, covers everything in a perfect amount of detail."

Oil and Gas Office Manager

"Great general overview from exploration to production."

- Banker

"It is a brilliant presentation of complex matters. I highly recommend for newcomers to the industry."

- Oil and Gas Compliance

"It is a wonderful, extremely informative course and instructor."

- EHS Tech

"It is a high-level oil and gas overview. It is a great introduction to the material and/or a course to refine knowledge and dig deeper into the subject."

- Energy Banking - Commercial Lending]

"Very good and concise presentation that covers a lot of ground."

Banker

#### October 2, 2017 in Midland, TX

"This was the best overview course I have ever attended."

- Production Engineer Technician

"The instructor is very knowledgeable. He did not read anything to us, which made it more interesting. The course was very informative. Students drawn to the oil and gas field would benefit from this."

- Instructional Specialist for Public School

"This is one of the best classes I have ever attended. The instructor even covered subjects that you don't think of normally."

- Production Engineer Technician

"Well worth the time as an overview of the industry. It had very relevant substance and was communicated effectively."

- Oil and Gas Attorney

"Great overview of the industry and a great overall learning experience."

- Sales Representative for an Oil and Gas Publication

"This course provides a quality overview of the oil and gas industry in terms that a person without experience can understand. I really appreciated the animations to explain how drilling equipment works"

- Accountant

"The instructor was very informative and open to questions. The materials were very helpful in my learning process. This course will help you understand a basic overview of the industry and then some."

- Production Engineer Technician

August 15, 2017 in Houston, TX (during Summer NAPE)

"It is definitely worth your time because it covers multiple areas of the industry. [The instructor was] very knowledgeable [and had] great delivery"

- Landman

"[There was an] excellent [use] of text, pictures, video, and animation"

- Specialty Chemicals for the Petroleum Industry

"[This was] an interesting overview of the oil industry on a good surface level view"

- Educator

"I learned a lot of information [and] Paul taught at a level where the advanced and non-advanced could [both] comprehend. Great course!"

- Educator

"[The] instructor was very knowledgeable [and] the course [was] very well-organized, informative, and simplified well for a non-industry individual to understand"

- Educator

"If you need or want to know about oil and gas for work or education, this course is an effective way to make that happen"

- Educator

"Great overview of the oil and gas industry"

- Finance

"Comprehensive course and a great one day overview!"

- Office Staff

"This is a great course for people who are in the industry because it systematically ties all of the oil and gas disciplines together"

- Surface Land and Construction [

"[This course] definitely helped me gain confidence to speak with industry professionals. There was enough information for two days but it was nice to only need to dedicate one day. Overall, it was great!"

- Apprentice to the CEO of an Oil Exploration Company

"You will learn a lot about [the] oil and gas industry!"

- Educator

"This course was perfectly informative."

- Educator

"This course gives you a very detailed overview of [the industry] and a lot to digest"

- Educator

"Highly recommended and great for students"

- Recent College Graduate

"Very good overview of most aspects of [the] oil and gas industry"

- Consultant

"This class is an overall great introductory course for everything that goes into the exploration and production of hydrocarbons"

- Recent College Graduate

April 28, 2017 in Houston, TX – during the Offshore Technology Conference (OTC)

"This is a must for anyone trying to gain general knowledge in the oil and gas industry. The instructor knows the information in depth. I enjoyed the videos."

- O&G Data Service Provider

"Very insightful!"

- CFO

"Great class! Extremely informative and well presented. Highly recommend."

- Marketing for Energy Finance Team

"I highly recommend to newcomers to the industry."

- Attorney

"It's a good way to make sure you don't look like an idiot when people talk about the industry."

- Journalist

"It was fantastic! A very thorough overview of all segments of the O&G industry. Loved the insertion of videos, testing questions and helpful use of PowerPoint. I would love to attend more classes like this."

- Exec. Asst. for Private Equity Firm

"The course is very helpful and informative to people wanting a better understanding of the industry. Highly recommend. I wish there was more information about the refining process."

- Chemical Engineering Graduate

"The course meets its objective of giving you an overview of the oil and gas industry."

- General Manager, Oilfield Supplies

"Great for first timers in the oil and gas industry!"

- Trade and Investment Officer

February 13, 2017 in Houston, TX (during NAPE Summit)

"Very good comprehensive course with a lot of visuals to help understand."

- Accountant

"A thorough introduction to oil and gas. It's a lot of material to digest for someone new to the industry; however, I learned a lot and have a good overall feel for the industry now. A great seminar!"
Newcomer

"Great overview of the entire oil and gas industry. The animated slides were great."

- Landman

"Good basic overview. Highly recommend."

- Human Resources

"A very good seminar. Great overview. Instructor very clear."

- Landman/Consultant

"Better than expected. Technical learning for non-technical people. Would like more offshore analysis, even if a separate course. Instructor very effective."

- Financial

"Great introductory course regarding the industry."

- Banking

"A great overview for people with some exposure to oil and gas who want a broader understanding. The instructor was knowledgeable and easy to follow. I recommend."

- Well Permitting Analyst

"Great course that covered the E&P portion of the business."

- Midstream

"A great overview for someone new to the industry or just a refresher course. Definitely recommend."

- Commercial Supply Rep.

"Great instructor; good audio-visual aids."

- Bank Lender

"Take this course if you want to learn the basics."

- Consultant

"Great overview. Sufficient detail."

- E&P Company Owner

"Good job! Must be hard to fit all of those sections into one day. I only wish there had been more time for more depth on some sections."

- No title given

"Great overview of the industry."

- Landman

"Good overview of the technical aspects of the upstream oil and gas industry. Great for newcomers to the industry – very technical. Presentation materials (including animations and videos) were excellent."

- No title given

"Great for individuals that are new to the industry."

- Capital Investor

"Great course! Well-presented industry-relevant material."

- Sr. Analyst, Corp. Finance

"Definitely recommend."

- CPA

"Great course to gain exposure to all aspects of the oil & gas business."

- Water Disposal Business

"Great overview of the energy industry."

- CFO, Midstream

"It covers basic and intermediate oil and gas. It was an interesting class and I learned a lot. The questions with electronic response cards were fun."

- Non-operator admin

## August 25, 2016 in Fort Worth, TX

"The visual aids/videos were very helpful. Excellent instructor. Definitely recommend."

- Position: Oil and Gas Lending Banker

"The visuals are extremely beneficial to understanding many of the concepts in the O&G industry. Loved the drilling video – that's something I really wish I would have seen in college. Wish we could have gone over some of the other types of artificial lift methods but I understand that it is an overview course."

- Position: Petroleum Engineer

"It is a good overview course for anyone that is in the industry. I would recommend it for anyone. Especially new people. The instructor did a very good job. Had a lot of knowledge on everything he talked about. It would be nice if there were further courses that went into each of the topics more."

- Position: Engineer

"I have been around the industry for over 30 years. It was a great, detailed overview that anyone can understand."

- Position: Interest Owner

"Essential to a basic understanding of the industry."

- Position: Student

"The course provides a non-threatening setting to get a comprehensive overview of the oil industry. The course is informative, interactive and thought-provoking. It is very well organized, presented and highly recommended."

- Position: No Position Provided

"One of the best I've ever attended."

- Position: Attorney

"Appropriate for those just entering the industry and for seasoned professionals."

- Position: Reporting, A/P, Royalty Payments

"Well structured, well presented, very informative, even for a novice."

- Position: Investment Banking

"Great overall summary of the industry. Highly recommend to younger industry professionals."

- Position: Sr. VP, Oilfield Services

# February 8, 2016 in Houston, TX (during NAPE Summit)

"It is a detailed introduction course into oil and gas industry for all employees involved in the business." Definitely recommend.

- Position: Business Development

"Excellent overview of all aspects of the oil and gas business."

- Position: Corporate governance for O&G company

"This course provides a helpful overview of the industry as it relates to an oil and gas litigation practice."

- Position: Legal/Litigation

"Excellent overview of the many facets of the oil industry. Very informative. Videos and animations are really good."

- Position: Attorney

"High degree of valuable information from an expert in the industry. The instructor is an excellent communicator."

- Position: Finance/Banking

"Wonderful overview of the industry and great technical introduction for beginners."

- Position: Energy Policy Analyst

"Good industry overview. I like the interactive questions."

- Position: Geologist

"Paul has a great presentation style – very easy to listen to and keeps class engaged. The drilling video was very helpful."

- Position: Finance

"Good primer of the oil and gas business. If you have an interest in how the oil and gas industry works, then you should take this course."

- Position: Oilfield Supplier

"The course is very informative for an introduction to oil and gas. Great visuals – very helpful!"

- Position: Gas Marketing

"Great use of time. Extremely valuable for professionals outside the industry who are trying to learn more about their clients. The instructor was great at giving context and additional relevant detail. Loved the subsea drilling animations."

- Position: Non-Profit Fundraiser

"Well worth the money! Excellent materials. Paul's knowledge seems endless. Highly satisfied with course."

- Position: Energy Consultant

"Excellent use of speaker knowledge, in-class demonstrations, and audio/visual/animations to cover a large amount of material."

- Position: Instructional Design

"Exceeded expectations. I have been in the oil and gas finance business for 15 years and thought it was great, relevant material. I will recommend this class to others."

- Position: E&P Private Equity

"Great overview of the oil industry and very informative for an introductory course."

- Position: Teacher

"Very good class."

- Position: President of a small oil company

"Very informative, especially the drilling and completion sections."

- Position: Educator

"Good primer for the industry."

- Position: CPA

"A wide variety of topics are covered – hydrocarbon chemistry, geology, mineral rights, and the full drilling and completion process! All of it is tremendously accessible and well-explained material. Very knowledgeable instructor."

- Position: Lawyer

"Great materials. Very professionally done. Really liked the embedded videos. Great course for beginners and nice refresher for those more experienced."

- Position: Corporate FP&A for O&G Industry Supplier

"Highly effective and informative."

- Position: Geologist/Consultant