

Sage Road overview

Overview

- Upstream-focused private equity firm founded in 2012
- Offices in Houston, TX and Oklahoma City, OK
- \$100MM of capital under management

Investment Characteristics

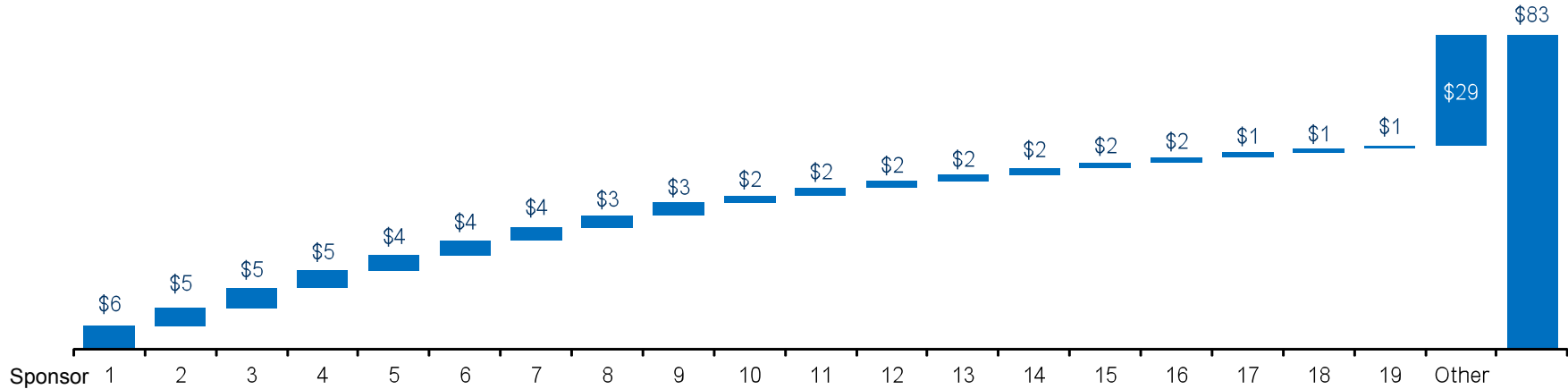
- Partner with exceptional owner-operators
- Onshore US; primarily conventional assets
- Target lower middle market assets with value <\$100 million, often <\$50 million
- Producing assets with development / exploitation upside (avoid “wildcat” exploration)

Deal Structure

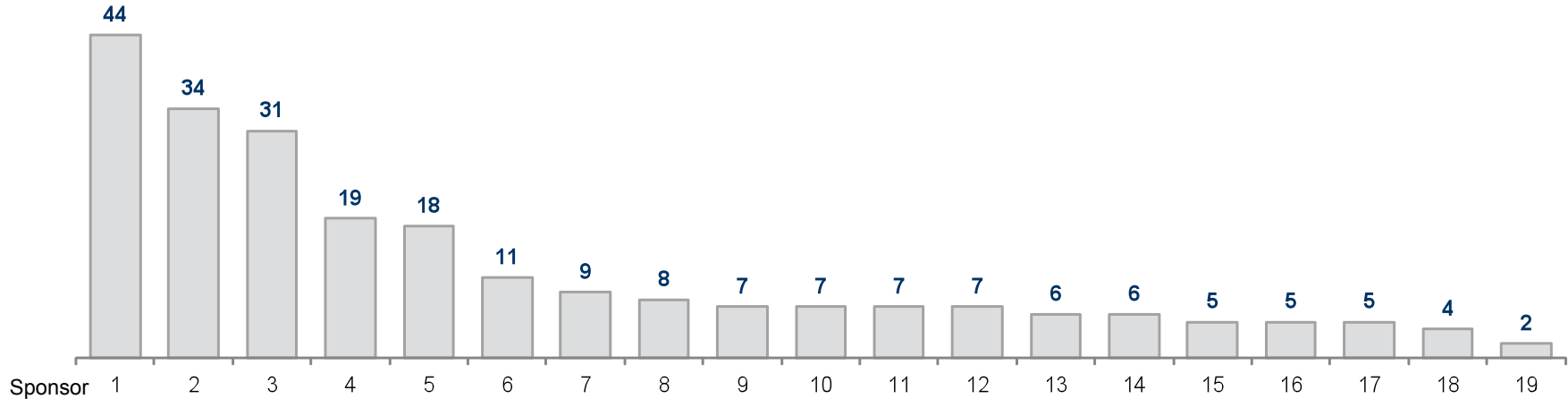
- \$10-30 million equity investments; potential to upsize with co-investment
- Target assets / strategy identified from inception of investment
- Alignment with management via incentive structure and capital commitment
- Capitalization consistent with company strategy
- Preference for control
- Patient, long-term capital provides substantial flexibility with regard to structure

Private equity has dedicated tremendous capital to E&P space

Financial Sponsors Active in E&P Space



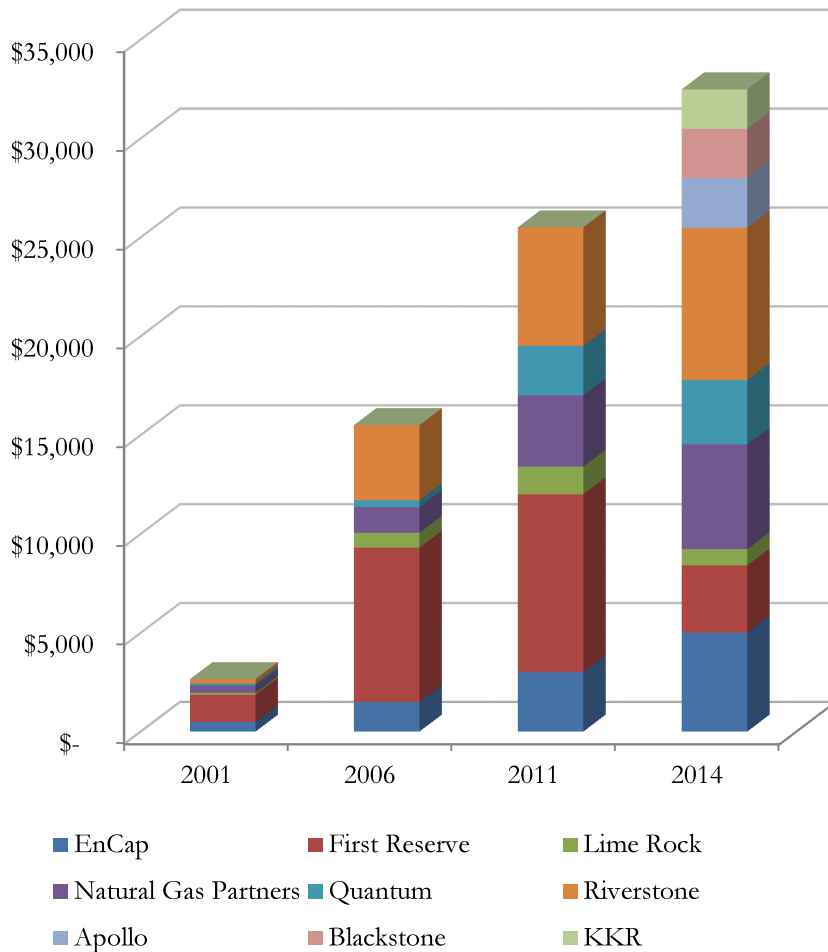
Number of U.S. E&P Focused Management Teams per Financial Sponsor



Source: RBC Richardson Barr estimates.

Energy private equity funds have dramatically grown in size...

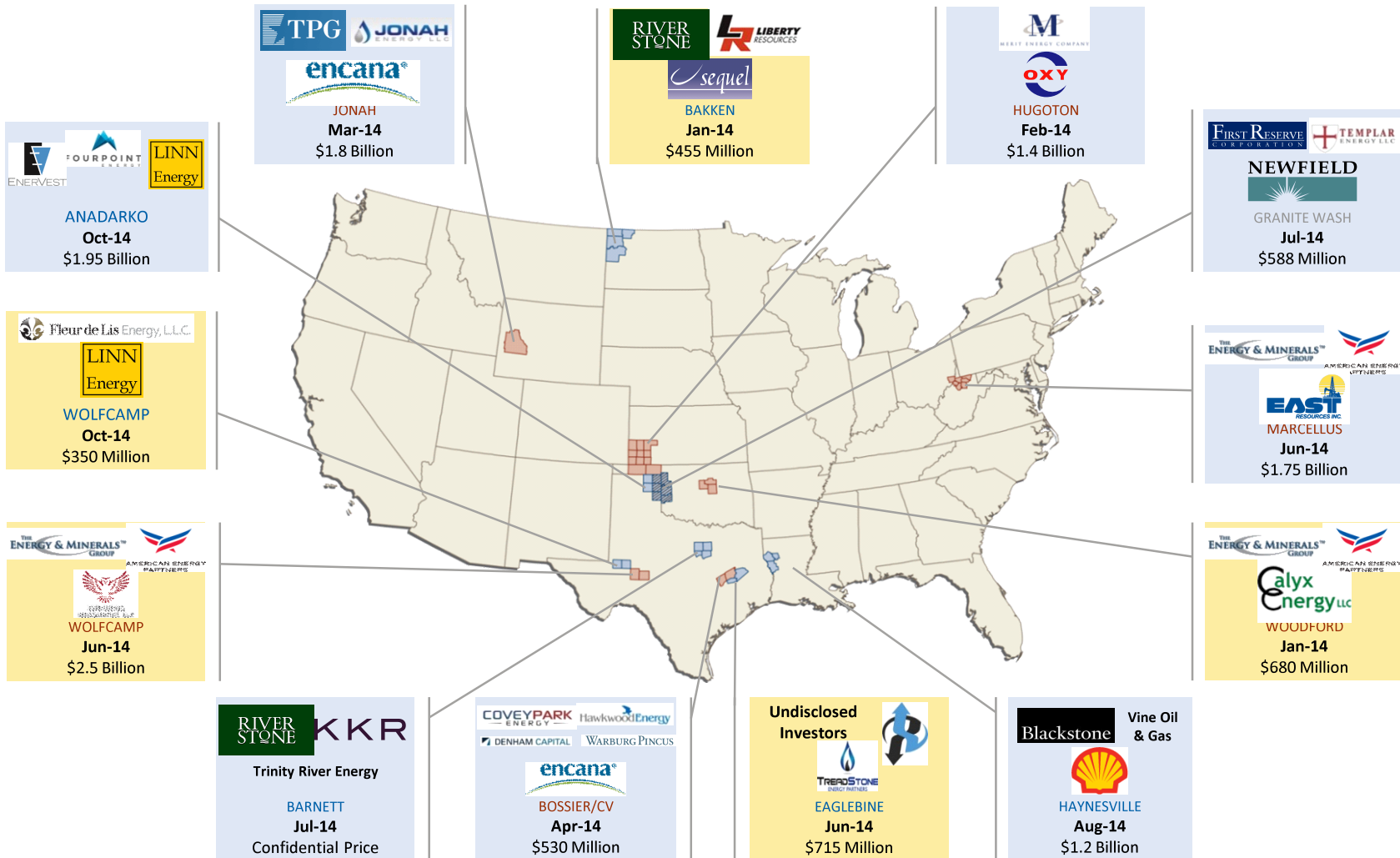
Energy PE Fund Growth: 2001-2014



Commentary

- Dramatic growth of energy-focused private equity as firms shifted focus toward larger investments
- Entry by larger “generalist” private equity / LBO firms
- A number of larger PE players have raised dedicated energy-focused investment vehicles, many of which had previously invested out of diversified (i.e. multi-industry) pools of capital

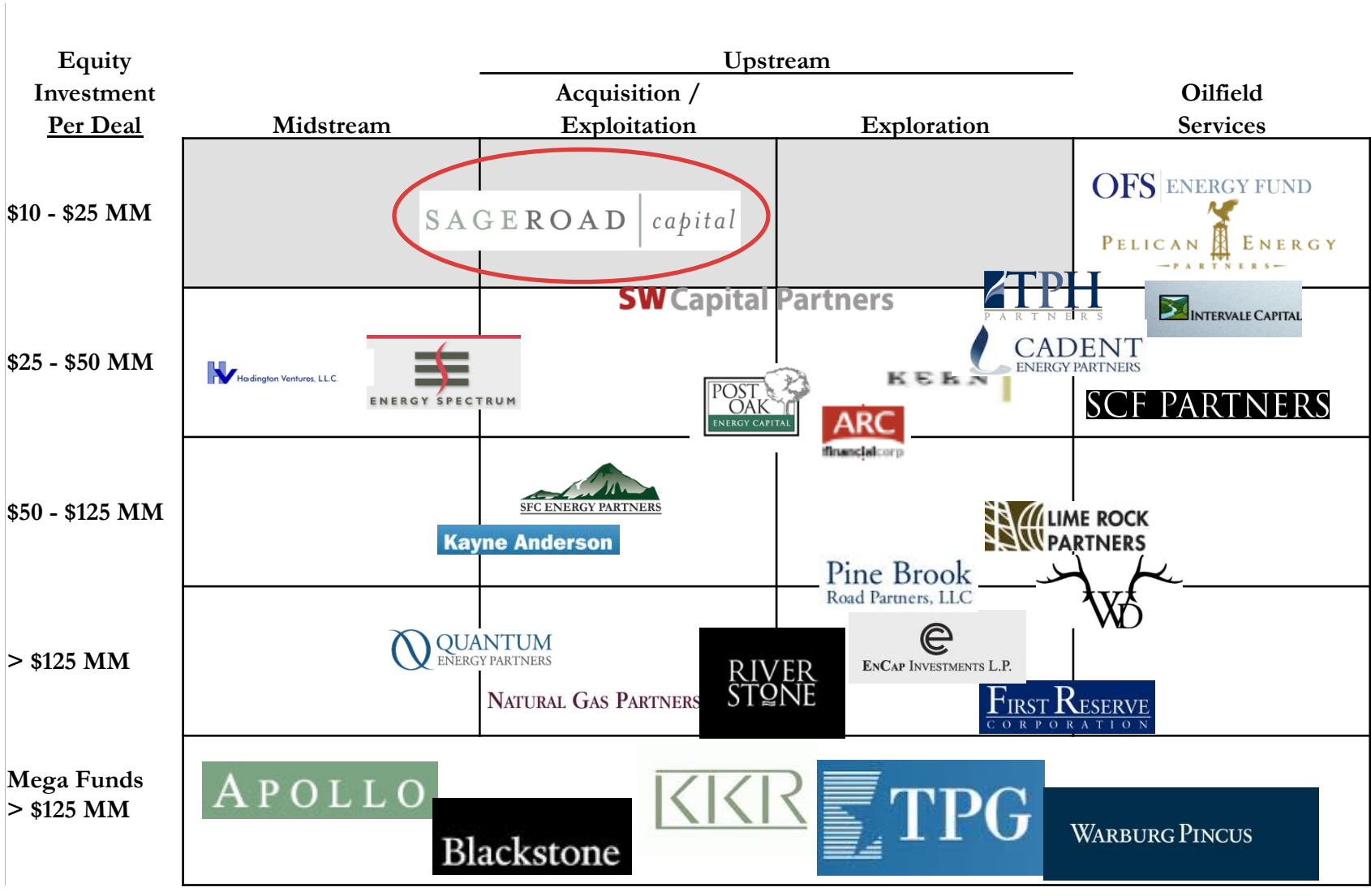
..and have increasingly focused on larger deals



Source: RBC Richardson Barr database

■ Denotes gas transaction ■ Denotes oil transaction

Sage Road is addressing an under-served niche: small-cap privates



Why we like the lower middle market E&P space

- Less competition for teams and assets
- Ability to buy value: assets consistently trade at a material discount
- Greater opportunities for operational improvement
- Multiple arbitrage for larger assets
- Greater ability to influence outcomes and add value in partnership with management

Valuation metrics of smaller deals are consistently more compelling

**Average Purchase Price / Daily Production
2005-2014 (\$000/boepd)**

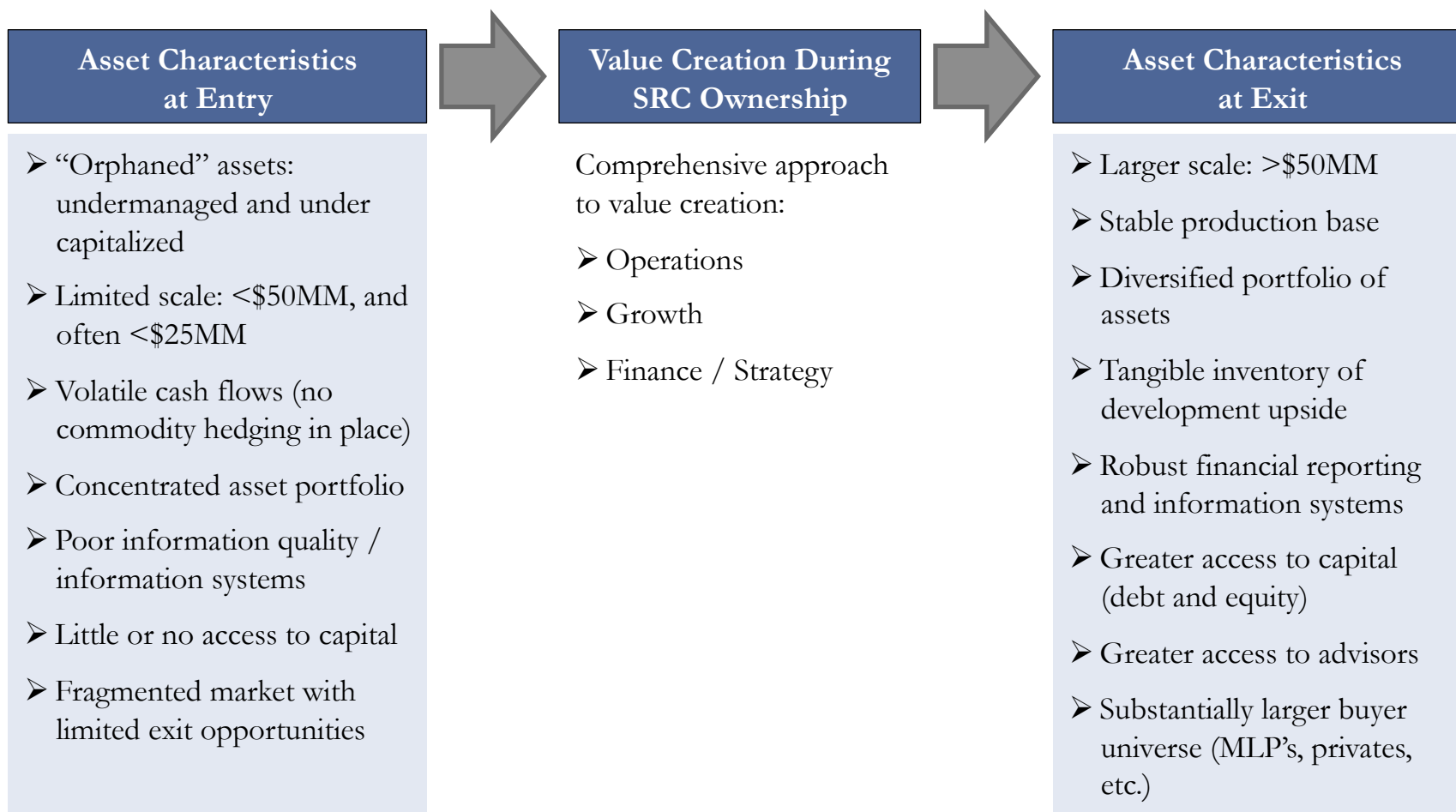


**Average Purchase Price / Proved Reserves
2005-2014 (\$/boe)**



Note: Assumes 10:1 natural gas to crude oil conversion ratio.
Source: J.S. Herold, Inc.

Value creation playbook

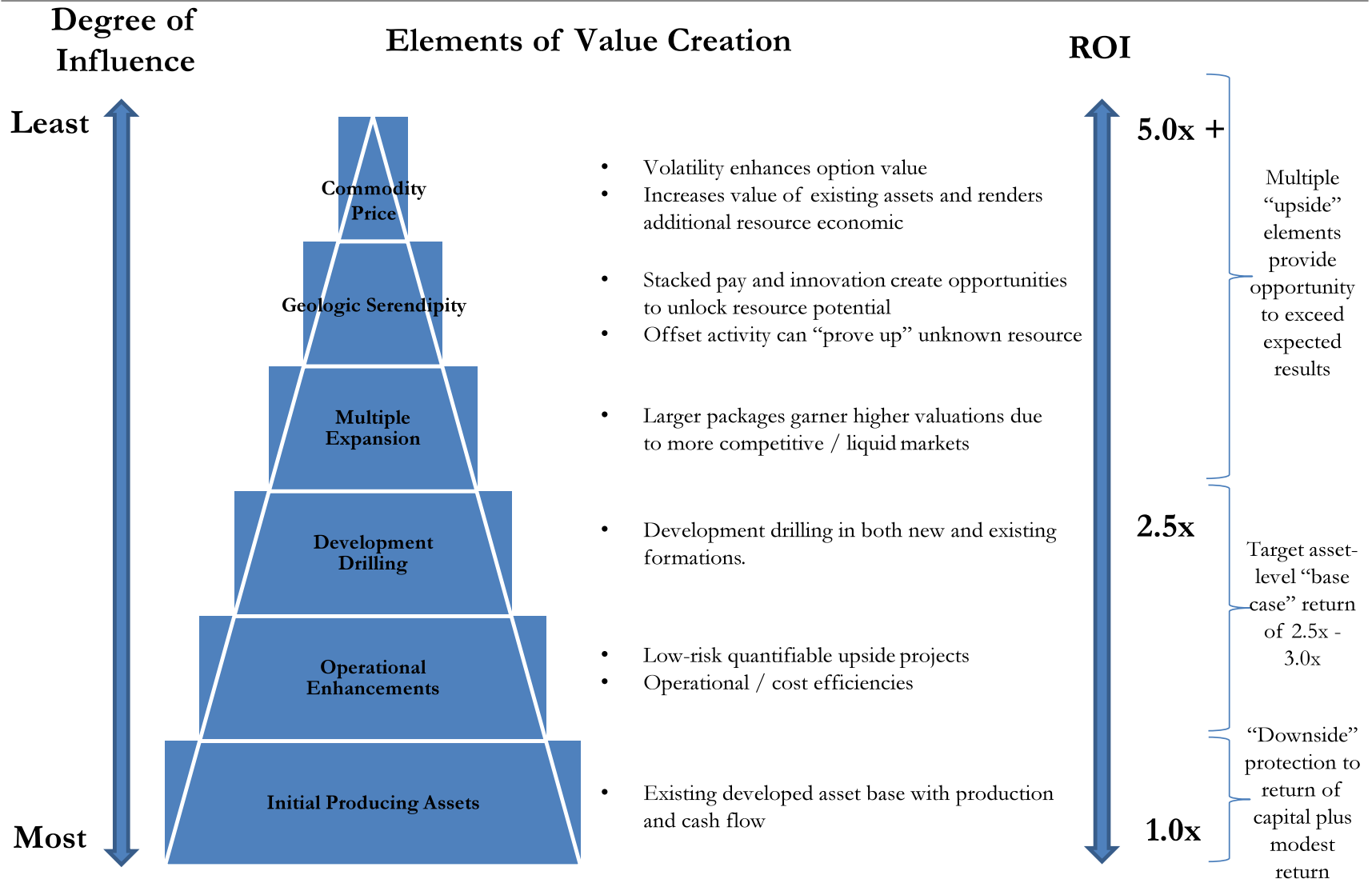


Sage Road value proposition

Operations	Growth	Finance / Strategy
<ul style="list-style-type: none"> ➤ Comprehensive review of all operating practices <ul style="list-style-type: none"> ▪ Drilling and completions ▪ Budgeting / capital allocation ▪ Operations / management ➤ Optimization of existing asset base <ul style="list-style-type: none"> ▪ Lease operating expense ▪ Infrastructure ▪ Reinvest in high value-add ➤ Systematic review of contractual arrangements ➤ Right-size staffing and augment personnel where needed 	<ul style="list-style-type: none"> ➤ Exploitation of existing assets <ul style="list-style-type: none"> ▪ Recompletions ▪ Workovers ▪ Enhanced recovery ➤ Development <ul style="list-style-type: none"> ▪ “Infill” drilling ▪ New horizons ▪ “Step out” drilling ➤ Complementary add-ons <ul style="list-style-type: none"> ▪ Regional consolidation ▪ Synergies ▪ Diversification / scale ➤ Leasehold acquisition 	<ul style="list-style-type: none"> ➤ Stabilize top-line revenue <ul style="list-style-type: none"> ▪ Hedging program ▪ Marketing arrangements ▪ Basis differential ➤ Optimizing portfolio <ul style="list-style-type: none"> ▪ Diversification ▪ Production vs. inventory ➤ Institute best practice systems <ul style="list-style-type: none"> ▪ Information / reporting ▪ Budgeting ➤ Prudent leverage ➤ M&A / capital markets activities ➤ Manage exit timing and strategy



Value creation paradigm

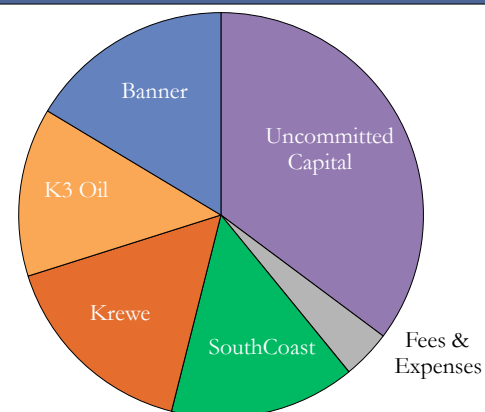


Portfolio snapshot

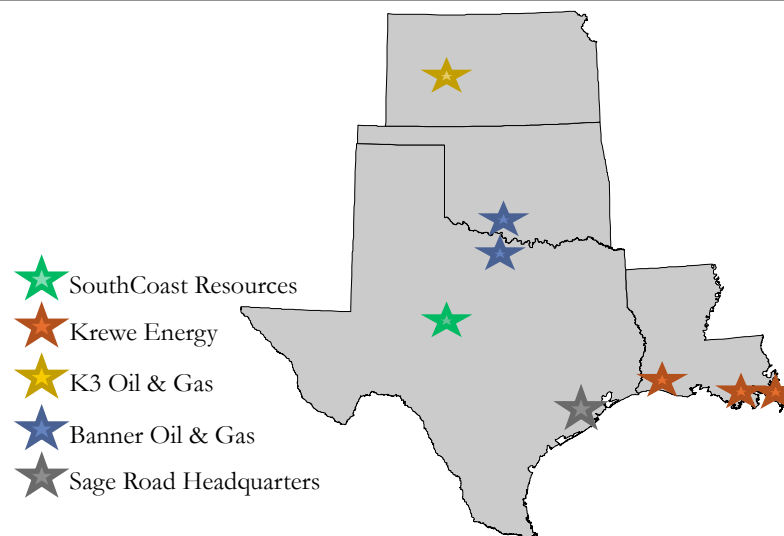
Commentary

- Fund I raised in 2012-2013; ~ \$100MM AUM
- ~60% committed to date in 4 companies; 30% invested at 12/2014
 - SouthCoast Resources (August 2013): Gulf Coast / Central Texas acquisition, exploitation and development of onshore conventional assets; primary assets in Runnels County, TX
 - Krewe Energy (September 2013): South Louisiana acquisition and exploitation strategy, specializing in restoring and optimizing production in previously abandoned or under-managed fields
 - K3 Oil (May 2014): Western Kansas acquisition and development strategy, utilizing 3D seismic to identify shallow, undrilled conventional oil structures in established oil producing regions
 - Banner Oil & Gas (June 2014): Oklahoma and North Texas acquisition, exploitation and development of crude oil-weighted assets; primary asset is the Loco Field waterflood in Stephens County, OK

Fund I Commitments



Portfolio Map



Investment parameters

Management Team

- Established track record consistent with company strategy
- Team members have a history of (successfully) working together
- “Complete” technical and operating team

Asset Characteristics

- Onshore US; primarily conventional assets
- Substantial runway for growth (e.g. regional fragmentation / acquisition opportunities)
- Focus on producing assets with development / exploitation potential (avoid “wildcat” exploratory strategies)

Deal Structure

- \$10-30 million investments in companies with enterprise values of less than \$50 million
- Target assets / strategy identified from inception of investment
- Alignment with management via incentive structure and capital commitment
- Capitalization consistent with company strategy
- Preference for control
- Flexible structure; ability to invest in project or company level; carve-out for legacy assets

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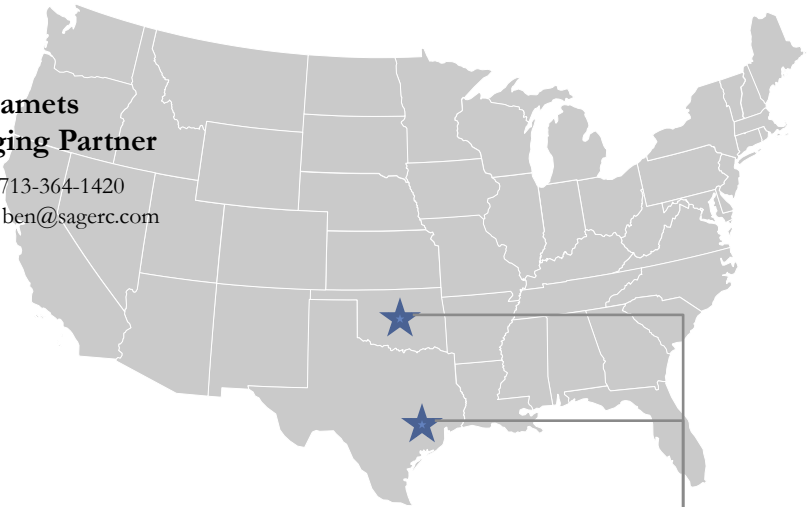
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