MANAGING DEBT IN TROUBLED **TIMES - SURVIVING 2016**

Independent Petroleum Association of America

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CRISIS IN THE OIL PATCH: WHY ARE WE HERE?

- Low prices = low cash flow
- Industry-wide belt tightening = low cash flow
- RBL borrowing base redeterminations
- Covenant challenges/defaults in loan agreements
- Roll off of hedges
- Vendor issues
- Customer issues
- Litigation
- Current commodity prices have placed a severe strain on oilfield service companies, mid-stream and E&P companies

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COMPLETE LIST OF NORTH AMERICAN BANKRUPTCIES 2015-2016 2015 BANKRUPTCIES

| | FILING DATE | COURT | CASE NUMBER | DEBTOR | | SECURED | | UNSECURED | | TOTAL |
|----|-------------------|-----------|-------------|--|----|------------------|----|------------------|-----|-------------------|
| 1 | 1/3/2015 | W.D. Tex. | 15-10004 | WBH ENERGY PARTNERS | \$ | 48,947,377.62 | \$ | 3,275.00 | \$ | 48,950,652.62 |
| 2 | 2/20/2015 | Canada | | IVANHOE ENERGY INC. | \$ | 17,236,442.95 | \$ | 60,218,069.25 | \$ | 77,454,512.21 |
| 3 | 3/8/2015 | W.D. Tex. | 15-10336 | DUNE ENERGY INC. | \$ | 107,981,306.07 | \$ | - | \$ | 107,981,306.07 |
| 4 | 3/9/2015 | S.D. Tex. | 15-60016 | BPZ RESOURCES, INC. | \$ | - | \$ | 238,571,858.05 | \$ | 238,571,858.05 |
| 5 | 3/17/2015 | D. Del. | 15-10585 | QUICKSILVER RESOURCES | \$ | 1,098,174,135.00 | \$ | 976,022,953.04 | \$ | 2,074,197,088.04 |
| 6 | 3/30/2015 | Canada | | LARICINA ENERGY | \$ | 122,113,986.46 | \$ | 11,261,947.01 | \$ | 133,375,933.47 |
| 7 | 4/13/2015 | Canada | | *SHORELINE ENERGY | \$ | - | \$ | 17,388,039.52 | \$ | 17,388,039.52 |
| 8 | 4/30/2015 | N.D. Tex. | 15-31858 | ERG RESOURCES, LLC | \$ | 400,000,000.00 | \$ | 1,624,304.00 | \$ | 401,624,304.00 |
| 9 | 5/8/2015 | Colo. | 15-15073 | AMERICAN EAGLE ENERGY CORP. | \$ | 181,517,589.33 | \$ | 12,086,524.22 | \$ | 193,604,113,55 |
| 10 | 5/15/2015 | N.D. Tex. | 15-41961 | DUER WAGNER OIL & GAS | 5 | 120,071,039.11 | \$ | 2,171,700.32 | \$ | 122,242,739.43 |
| 11 | 5/21/2015 | Colo. | 15-15610 | SUN RIVER ENERGY | 5 | 10,412,000.00 | \$ | 1,240,160.00 | \$ | 11,652,160.00 |
| 12 | 6/3/2015 | W.D. Tex. | 15-51396 | PRIMERA ENERGY | 5 | 975,082.31 | \$ | 6,226,930.80 | \$ | 7,202,013.11 |
| 13 | 6/18/2015 | W.D. La. | 15-50748 | SARATOGA RESOURCES (HARVEST OIL & GAS) | 5 | 199,207,911.48 | \$ | 6,872,096.64 | \$ | 206,080,008.12 |
| 14 | 7/8/2015 | Colo. | 15-17608 | **SEFTON RESOURCES | | | | | \$ | |
| 15 | 7/10/2015 | W.D. Tex. | 15-70098 | ARABELLA PETROLEUM | 5 | - | \$ | 18,225,398.06 | \$ | 18,225,398.06 |
| 16 | 7/15/2015 | D. Del. | 15-11520 | MILAGRO OIL & GAS, INC. | 5 | 417,508,106.16 | \$ | 655,226,617.00 | \$ | 1,072,734,723.16 |
| 17 | 7/15/2015 | S.D.N.Y. | 15-11835 | SABINE OIL & GAS | 5 | 1,659,821,675.00 | \$ | 1,201,354,671.27 | \$ | 2,861,206,346.27 |
| 18 | 8/3/2015 | W.D. Tex. | 15-70104 | AMERICAN STANDARD ENERGY CORP. A DELAWARE CORP. | \$ | 38,363,937.99 | \$ | 136,000.00 | \$ | 38,499,937.99 |
| 19 | 8/6/2015 | S.D. Tex. | 15-34221 | LUCA INTERNATIONAL GROUP LLC | \$ | 16,331.26 | \$ | 2.828.437.18 | S | 2.844,768,44 |
| 20 | 8/10/2015 | W.D. La. | 15-50986 | SAMCO OIL. LLC | 5 | 536,189,71 | 5 | | S | 929,504.96 |
| 21 | 8/11/2015 | S.D. Tex. | 15-34287 | BLACK ELK ENERGY OFFSHORE | 5 | 68,567,000.00 | \$ | 76,166,488.88 | \$ | 144,733,488.88 |
| | 8/14/2015 | Canada | | *WALDRON ENERGY | 5 | 5,818,501.13 | | | S | 5,818,501,13 |
| | 8/25/2015 | Canada | | WINDFIRE RESOURCES | 5 | \$667,954.89 | \$ | 601,421.54 | \$ | 1,269,376.43 |
| | 8/28/2015 | N.D. Tex. | 15-33460 | SABLE OPERATING COMPANY | 5 | 13,522,258.05 | 5 | 3,014,953.69 | \$ | 16,537,211.74 |
| - | 8/28/2015 | Canada | 10 00 100 | *COGI LIMITED PARTNERSHIP | 5 | 25,480,464.96 | 5 | | \$ | 25,480,464,96 |
| | | | 45 45555 | | 5 | | - | | 100 | |
| - | 8/31/2015 | E.D. La. | 15-12229 | AMERICAN NATURAL ENERGY CORPORATION | - | 3,663,925.01 | \$ | 19,047,525.30 | \$ | 22,711,450.31 |
| | 8/31/2015 | E.D. Tex. | 15-41561 | ARMADA OIL INC. | \$ | 1,265,351.87 | \$ | 1,840,991.94 | \$ | 3,106,343.81 |
| 28 | 9/1/2015 | D. Mass | 15-13441 | BUCKINGHAM OIL INTERESTS, INC. | \$ | 2,963,267.07 | \$ | 615,008.88 | \$ | 3,578,275.95 |
| 29 | 9/2/2015 | E.D. Tex. | 15-41607 | CONTINENTAL EXPLORATION, LLC | \$ | 1,692,770.12 | \$ | 2,646,979.55 | \$ | 4,339,749.67 |
| 30 | 9/16/2015 | D. Del. | 15-11934 | SAMSON RESOURCES CORPORATION | \$ | 1,953,122,364.15 | \$ | 2,378,653,125.00 | \$ | 4,331,775,489.15 |
| 31 | 10/1/2015 | Alaska | 15-00236 | MILLER ENERGY RESOURCES, INC. | \$ | 192,725,976.00 | \$ | 22,821,740.56 | \$ | 215,547,716.56 |
| 32 | 10/22/2015 | N.D. Tex. | 15-34245 | AIX ENERGY INC. | \$ | 23,097,666.67 | \$ | 11,733,596.08 | \$ | 34,831,262.75 |
| 33 | 10/26/2015 | S.D. Tex. | 15-35615 | RAAM GLOBAL ENERGY COMPANY | \$ | 304,135,336.00 | \$ | - | \$ | 304,135,336.00 |
| 34 | 10/31/2015 | W.D. Tex. | 15-52637 | REPUBLIC RESOURCES, LLC | \$ | 725,844.61 | \$ | 10,489,383.83 | \$ | 11,215,228.44 |
| 35 | 11/5/2015 | D. Colo. | 15-22395 | ESCALERA RESOURCES CO. | \$ | 39,575,049.63 | \$ | 3,306,459.33 | \$ | 42,881,508.96 |
| 36 | 11/9/2015 | D. Del. | 15-12263 | PARALLEL ENERGY LP | \$ | 163,522,337.10 | \$ | 5,425,930.86 | \$ | 168,948,267.96 |
| 37 | 12/7/2015 | N.D. Tex. | 15-44931 | ENERGY & EXPLORATION PARTNERS, INC. | \$ | 776,515,825.00 | \$ | 412,848,397.00 | \$ | 1,189,364,222.00 |
| 38 | 12/8/2015 | N.D. Tex. | 15-34956 | TRANSCOASTAL CORPORATION | \$ | 21,506,821.00 | \$ | 481,150.00 | \$ | 21,987,971.00 |
| 39 | 12/11/2015 | D. Del. | 15-12500 | CUBIC ENERGY, INC. | \$ | 96,550,562.84 | \$ | 22,558,725.16 | \$ | 119,109,288.00 |
| 40 | 12/15/2015 | D. Del. | 15-12533 | MAGNUM HUNTER RESOURCES CORPORATION | \$ | 419,291,752.87 | \$ | 680,208,902.81 | \$ | 1,099,500,655.68 |
| | 12/17/2015 | D. Del. | 15-12566 | NEW GULF RESOURCES, LLC | \$ | 418,000,000.00 | \$ | 167,722,583.81 | \$ | 585,722,583.81 |
| | 12/31/2015 | | 15-12670 | SWIFT ENERGY COMPANY | \$ | 324,900,000.00 | \$ | 908,122,421.78 | \$ | 1,233,022,421.78 |
| - | TOTAL 2015 | | | | S | 9,280,194,139,43 | | 7,940,188,082.61 | | 17,220,382,222.04 |

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COMPLETE LIST OF NORTH AMERICAN BANKRUPTCIES 2015-2016 BANKRUPTCIES

| | FILING DATE | COURT | CASE NUMBER | DEBTOR | SECURED | UNSECURED | TOTAL |
|----|--------------------|------------|-------------|---|-------------------------|-------------------------|-------------------------|
| 43 | 1/11/2016 | S.D. Tex. | 16-30218 | AURORA OPERATING, LLC | \$ * | \$ 2,353,102.84 | \$ 2,353,102.84 |
| 44 | 1/18/2016 | S.D. Tex. | 16-50010 | MOG PRODUCING, LP | \$ 3,331,924.00 | \$ 961,648.00 | \$ 4,293,572.00 |
| 45 | 1/25/2016 | N.D. Tex. | 16-30308 | ANTERO ENERGY PARTNERS, LLC | \$ 24,290,000.00 | \$ 1,164,894.00 | \$ 25,454,894.00 |
| 46 | 2/3/2016 | N.D. Tex. | 16-30548 | EMKEY RESOURCES, LLC | \$ 16,687,218.00 | \$ 5,664,547.09 | \$ 22,351,765.09 |
| 47 | 2/3/2016 | W.D. Okl. | 16-10308 | OSAGE EXPLORATION AND DEVELOPMENT, INC. | \$ 31,991,829.14 | \$ 7,472,849.50 | \$ 39,464,678.64 |
| 48 | 2/4/2016 | S.D. Tex. | 16-30678 | GINGER OIL COMPANY | \$ 3,231,238.02 | \$ 3,246,485.35 | \$ 6,477,723.37 |
| 49 | 2/17/2016 | S.D. Tex. | 16-30822 | PRIMROSE LA SARA, LLC | \$ 892,888.12 | \$ 3,430,928.63 | \$ 4,323,816.75 |
| 50 | 2/17/2016 | Canada | | *ARGENT ENERGY TRUST | \$ | \$ 153,440,000.00 | \$ 153,440,000.00 |
| 51 | 2/17/2016 | S.D. Tex. | 16-20061 | *ARGENT ENERY (U.S.) HOLDINGS, INC. | \$ 51,900,000.00 | \$ - | \$ 51,900,000.00 |
| 52 | 3/1/2016 | D. Colo. | 16-11767 | D.J. SIMMONS, INC. | \$ 9,156,050.00 | \$ 1,746,278.42 | \$ 10,902,328.42 |
| 53 | 3/8/2016 | N.D. Tex | 16-30988 | RMR OPERATING, LLC | \$ 2,193,523.60 | \$ 1,369,121.17 | \$ 3,562,644.77 |
| 54 | 3/15/2016 | D. Del. | 16-10642 | NEW SOURCE ENERGY PARTNERS, LP | \$ 49,000,000.00 | \$ 2,176,315.74 | \$ 51,176,315.74 |
| 55 | 3/18/2016 | D. Del. | 16-10655 | *VENOCO, INC. | \$ 339,140,000.00 | \$ 612,963,371.00 | \$ 952,103,371.00 |
| 56 | 3/22/2016 | D. Del. | 16-10704 | "EMERALD OIL, INC. | \$ 111,000,000.00 | \$ 226,000,000.00 | \$ 337,000,000.00 |
| 57 | 3/24/2016 | E. D. La. | 16-10661 | *WHISTLER ENERGY II, LLC | \$ 130,000,000.00 | \$ 25,000,000.00 | \$ 155,000,000.00 |
| 58 | 3/31/2016 | N. D. Tex. | 16-41274 | *7711 OPERATING COMPANY, LLC | \$ • | \$ 407,972.28 | \$ 407,972.28 |
| 59 | 4/1/2016 | W. D. Okl. | 16-11230 | POSTROCK ENERGY CORPORATION | \$ 65,000,000.00 | \$ 34,189,805.77 | \$ 99,189,805.77 |
| 60 | 4/13/2016 | S.D. Tex. | 16-31895 | "AZTEC OIL & GAS, INC. | \$ | \$ | \$ 500,000.00 |
| 61 | 4/13/2016 | S.D. Tex. | 16-31922 | *HYDROCARB ENERGY CORPORATION | \$ 6,751,086.00 | \$ 7,560,824.00 | \$ 14,311,910.00 |
| 62 | 4/14/2016 | S.D. Tex. | 16-31928 | *ENERGY XXI LTD | \$ 1,549,000,000.00 | \$ 1,309,290,000.00 | \$ 2,858,290,000.00 |
| 63 | 4/14/2016 | S.D. Tex. | 16-31975 | *GOODRICH PETROLEUM CORPORATION | \$ 215,250,000 | \$ 291,808,000.00 | \$ 507,058,000.00 |
| | TOTAL 2016 | | | | \$ 2,608,815,756.88 | \$ 2,690,246,143.79 | \$ 5,299,561,900.67 |
| | TOTAL 2015-2016 | | | | \$ 11,889,009,896.31 | \$ 10,630,434,226.40 | \$ 22,519,944,122.71 |



*Debts estimated based on First Day Declarations or other filings; schedules not yet available

**Estimate of secured vs. unsecured debt not yet available; total debt estimate derived from petition

***Involuntary Chapter 11 filing; debt information is estimated

(As of April 15, 2016)

OVERVIEW OF ISSUES

- Asset Sales In Court v. Out of Court
- Oil and Gas Lease Characterization
- Mechanic & Materialmen Liens
- Other Interest Holders
- Plugging and Abandonment Issues
- Gas Processing and Transportation Agreements

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WHAT SHOULD WE DO?

- Out of court: Evaluate and consider initiating operational and financial actions with the goal of improving liquidity. Typical initiatives include:
 - Issuance of second lien or unsecured notes to pay down existing debt obligations and add liquidity
 - Revise budgets
 - Reduce capital expenditures
 - Reduce field level operating costs
 - Suspend dividends
 - Explore exchange offer opportunities
 - Begin discussions with financial investors regarding potential out-of-court thirdparty financing or refinancing transactions
 - Enter into forbearance agreements
 - Negotiate with the first lien and second lien lenders for temporary relief from financial covenants
- > In court:
 - Chapter 7 or Chapter 11
 - Voluntary or involuntary proceeding
 - State law remedies (i.e., litigation, receivers, injunctions, etc.)

OUT OF COURT SALES TRANSACTIONS

| Pros | Cons |
|---|---|
| Speed Less expensive (administrative costs, attorneys' fees) Not necessarily in the public record Less oversight Potentially more flexible structures Extensive representations and warranties | Future bankruptcy risks (fraudulent transfer litigation—will buyer close without a court order?) No ability to discharge claims No central forum for disputes Cannot reject burdensome agreements or leases May require additional due diligence (e.g. title search—No Court order) |

BANKRUPTCY SALE PROTECTIONS & PITFALLS FOR PURCHASERS

- A debtor can sell free and clear of "interests" in property of the estate
 - Includes liens, claims and certain encumbrances
 - Generally cannot sell free and clear of easements or covenants that run with the land
- Purchaser can pick and choose which contracts and leases to "assume" or "reject"
- Assumption of contract requires payment of "cure" costs
- Contract "rejection" claims are prepetition, unsecured claims against the debtor's estate (i.e., not against purchaser)
- Purchasers should not expect extensive representations and warranties from debtor/trustee – Sales are usually "as is, where is"

BANKRUPTCY SALES: § 363 V. PLAN OF REORGANIZATION

| § 363 Sale | Plan Confirmation |
|---|--|
| Marketing process to identify buyers and negotiation of Asset Purchase Agreement | Marketing and sale process is similar to § 363 sale |
| Bid procedures order (including approval of stalking horse bidder) and breakup fee protection | Preparation of plan of reorganization and disclosure statement |
| | Approval of disclosure statement |
| Auction process | Solicitation of creditor votes |
| • Sale hearing | Confirmation hearing |
| Sale order | Confirmation order |

BANKRUPTCY SALES: § 363 V. PLAN OF REORGANIZATION

| § 363 Sale | Plan Confirmation | | | | | | |
|--|---|--|--|--|--|--|--|
| <u>Pros</u> | <u>Pros</u> | | | | | | |
| • Faster process | More flexibility | | | | | | |
| Handles discrete issues | Broader protections available | | | | | | |
| • Lower administrative expenses/fees | Safe harbor protections available to capitalize | | | | | | |
| • Easier burden of proof – exercise of good | company | | | | | | |
| business judgment | | | | | | | |
| <u>Cons</u> | <u>Cons</u> | | | | | | |
| • Potential objection if selling substantially all | Higher burden of proof – must satisfy | | | | | | |
| of debtor's assets | confirmation requirements of § 1129 | | | | | | |
| • How does the debtor conclude the case – Plan | Creditor vote and court approval required | | | | | | |
| of Liquidation or Chapter 7? | Sale may be one of many objectionable issues | | | | | | |

BANKRUPTCY FILING IMPACT

- Automatic stay halts all litigation and actions against the debtor, including demands for payment of amounts owed under the leases and executory contracts
- Counter-parties are required to perform under executory contracts prior to assumption/rejection
 - Counter-party is arguably entitled to reasonable value of services, may not be contract rate
- Debtor is not required to perform post-bankruptcy filing

OIL AND GAS LEASE CHARACTERIZATION

- Ownership interest in property vs. contract or license
 - Texas, Oklahoma, New Mexico and others: oil and gas leases convey to the lessee an ownership interest in real property. Not executory
 - Louisiana: controversial and undecided issue
 - Kansas, Ohio: oil and gas leases convey contract rights only
 - Outer Continental Shelf: Undecided issue. The United States asserts that an OCS lease is a true lease under Section 365, rather than an interest in real property

MECHANIC & MATERIALMEN LIENS

- Many states protect the rights of service providers by granting them statutory M&M liens to secure payment for their services
 - TEX. PROP. CODE ANN. Chapter 56
 - LA. REV. STAT. ANN. § 9:4860 et seq. (Louisiana Oil Well Lien Act)
 - 42 Okla. Stat. § 144

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VARIOUS INTEREST HOLDERS

- Various interest holders
 - Owner's royalty reserved in the original oil and gas lease
 - Overriding royalties, which are carved out of the lessee/operator's working interest
 - Production Payments
 - Net Profits Interests
- TEX. BUS. & COM. CODE § 9.343 provides interest holders a security interest in oil and gas production and the proceeds therefrom
 - Broad enough to protect royalty holders and possibly holders of ORRIs and production payments. *In re Tri-Union Dev. Corp.*, 253 B.R. 808, 812-13 (Bankr. S.D. Tex. 2000)
 - Provides for automatic perfection but may be subject to the law of the state of incorporation. *In re Semcrude, L.P.*, No. 14-CV-357 (SLR), 2015 WL 4594516 at *10 (D. Del. July 30, 2015)

FIRST DAY PAYMENT ORDERS

- First day orders to pay interest holders, M&M lienholders and lease operating expenses have become commonplace
 - Cover both pre- and post-petition amounts owed
 - Effectively limit trade claims and leave the fight for value between the 1st and 2nd lienholders and unsecured bondholders
 - Service companies usually don't have this issue

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PLUGGING AND ABANDONMENT ISSUES

Texas

- Commencement of drilling operations triggers duty to P&A well
- Must begin within one year from date drilling or operations cease

Offshore

- Federal law requires decommissioning when wells and facilities are "no longer useful for operations" - Wells must be P&A'd one year after lease termination (includes removal of all equipment and facilities)
- Joint and several liability of lessees and owners of operating rights (i.e., predecessor liability continues)

Bankruptcy

- Can the debtor abandon leases? ATP Oil & Gas Corp., 2013 WL 3157567 (Bankr. S.D. Tex. June 19, 2013)
- Administrative claims? Am. Coastal Energy, Inc., 399 B.R. 805 (Bankr. S.D. Tex. 2009)
- What are the consequences if an operator party files for bankruptcy? Impact on bonds, co-owners, predecessors in title

GAS PROCESSING AGREEMENTS: RESTRICTIONS ON ASSIGNMENT OR SALE

- Commitment and dedication may be designated as covenants running with the land ("CRWTL")
- A sale under the Bankruptcy Code may not be free and clear of a covenant that runs with the land
- What is a covenant that runs with the land?
 - Must be analyzed under applicable state law

GAS PROCESSING AGREEMENTS: COVENANTS THAT RUN WITH THE LAND (TX)

- ➤ In Texas, a covenant runs with the land when:
 - Covenant "touches and concerns" the land
 - Covenant must relate to a "thing in existence" or specifically bind the parties and their assigns
 - Covenant is "intended" by the original parties to run with the land
 - The successor to the burden has notice (e.g. recordation)
 - Privity of estate between the parties (i) vertical privity between producer and third party buyer of leases and (ii) horizontal – between the original parties to the conveyance and requires either shared ownership or control in the leases or assignment of leases
- Energytec (5th Cir.) questioned requirement for horizontal privity
- Issue: If a contract contains a covenant running with the land, is it inferior to the prior perfected liens of secured creditors?

PORTER RECENT CASES: REJECTION OF GAS PROCESSING HEDGES LLP AGREEMENTS: SABINE/QUICKSILVER/MANGUM HUNTER

Sabine (SDNY)

- Court approved rejection of gathering agreement based on business judgment
- Non-binding ruling on CRWTL issues
 - Nordheim and HPIP had dedications in their agreements
 - Dedication does not equal conveyance to meet privity test
 - Burden via dedication was as to severed minerals, thus no touching and concerning "land" in any event
 - Orion 2nd Circuit ruling mandates filing of an adversary proceeding to determine an interest in property

Quicksilver (Del.)

- Purchaser required rejection of gas gathering agreements as condition to closing
- Debtor argued that § 363(f) allows sale of assets free and clear of any interests including "servitudes", "restrictive covenants" and "any dedication"
- Court took matter under advisement
- Settled before decision