

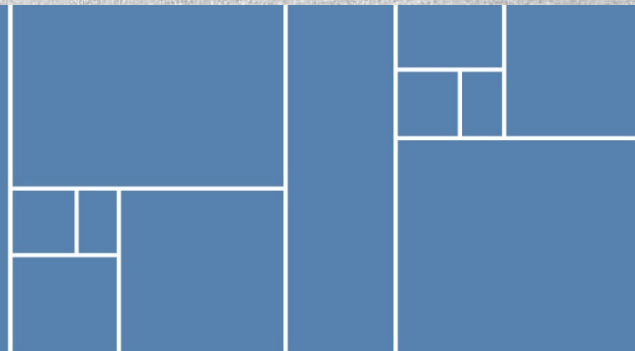
IPAA PRIVATE
CAPITAL CONFERENCE



PRUDENTIAL CAPITAL GROUP



RELATIONSHIPS
CAPITAL
CONSISTENCY



IMPORTANT DISCLOSURES

The information contained herein is provided by Prudential Capital Group (“PCG”). This document may contain confidential information and the recipient hereof agrees to maintain the confidentiality of such information. Distribution of this information to any person other than the person to whom it was originally delivered and to such person’s advisers is unauthorized, and any reproduction of these materials, in whole or in part, or the divulgence of any of its contents, without the prior consent of PCG, is prohibited. Certain information in this document has been obtained from sources that PCG believes to be reliable as of the date presented; however, PCG cannot guarantee the accuracy of such information, assure its completeness, or warrant such information will not be changed. The information contained herein is current as of the date of issuance (or such earlier date as referenced herein) and is subject to change without notice. PCG has no obligation to update any or all of such information; nor do we make any express or implied warranties or representations as to its completeness or accuracy. Any information presented regarding the affiliates of PCG is presented purely to facilitate an organizational overview and is not a solicitation on behalf of any affiliate. These materials are not intended as an offer or solicitation with respect to the purchase or sale of any security or other financial instrument or any investment management services. These materials do not constitute investment advice and should not be used as the basis for any investment decision.

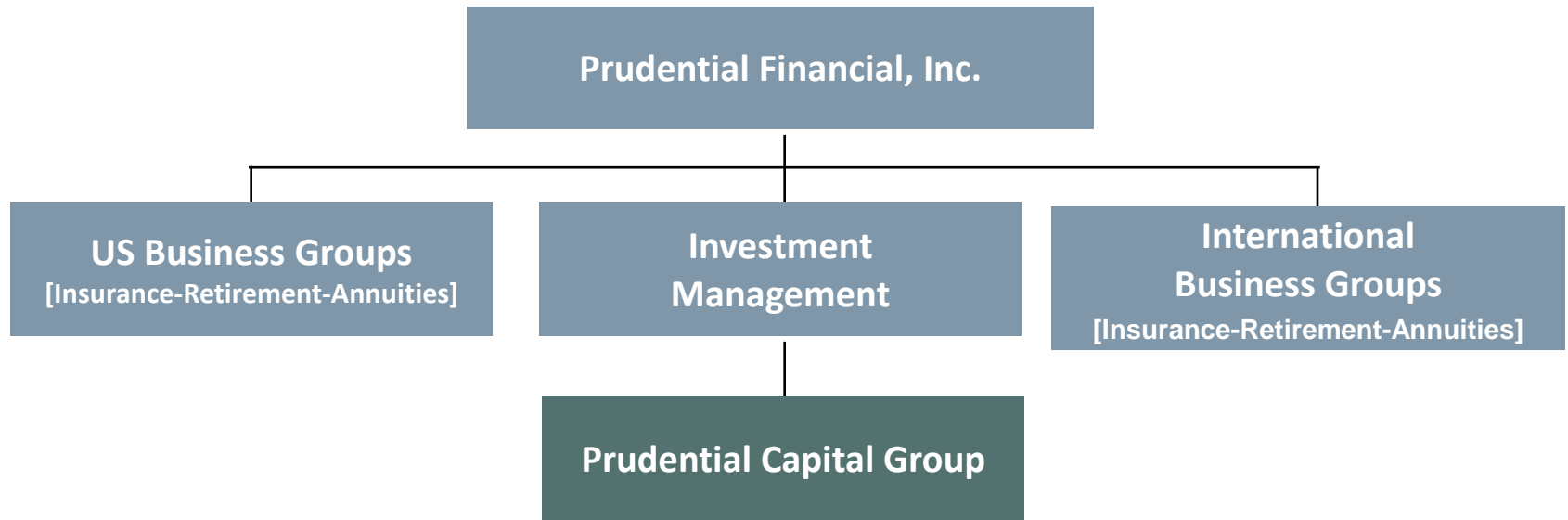
These materials do not take into account individual client circumstances, objectives or needs. No determination has been made regarding the suitability of any securities, financial instruments or strategies for particular clients or prospects. The information contained herein is provided on the basis and subject to the explanations, caveats and warnings set out in this notice and elsewhere herein. Any discussion of risk management is intended to describe PCG’s efforts to monitor and manage risk but does not imply low risk.

These materials do not purport to provide any legal, tax or accounting advice. These materials are not intended for distribution to or use by any person in any jurisdiction where such distribution would be contrary to local law or regulation.

Prudential and the Rock logo are registered service marks of Prudential Financial, Inc. and its related entities.



**ONE OF THE WORLD'S
LARGEST INVESTORS**



- Prudential Financial's assets under management —\$1.005 trillion as of 9/30/12
- Investments on behalf of retail and institutional investors
- Prudential Investment Management manages numerous pension and other institutional funds
- Prudential Capital Group is the private investment division of Prudential Financial, Inc.

Energy Finance Group: Oil & Gas

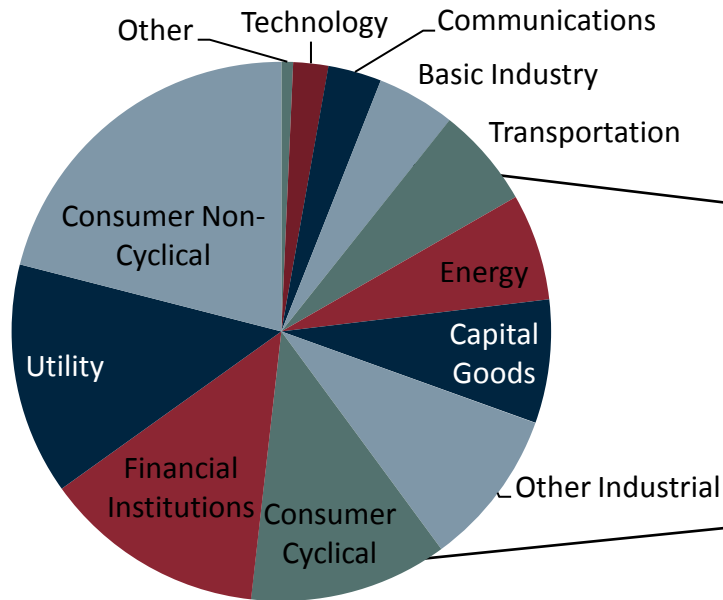
- EFG: Oil & Gas manages all energy-related investments on behalf of Prudential Capital
- 13 Investment Professionals
- Investment Managers average more than 15 years of experience with Prudential Capital
- Debt and equity investment appetite of approximately \$1 billion, annually
- Investment relationships with nearly 100 companies; many spanning multiple decades
- Decentralized, streamlined authority to structure and price new investments and modify terms after closing



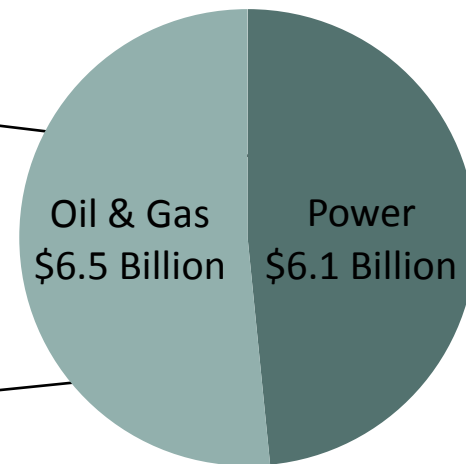
**Headquarter:
Dallas Office
JP Morgan Chase Tower
2200 Ross Avenue
Suite 4300
Dallas, TX 75201**

PRIVATE PORTFOLIO

Prudential Capital Group \$64.8 Billion* Portfolio



Energy Finance Group \$12.6 Billion* Portfolio



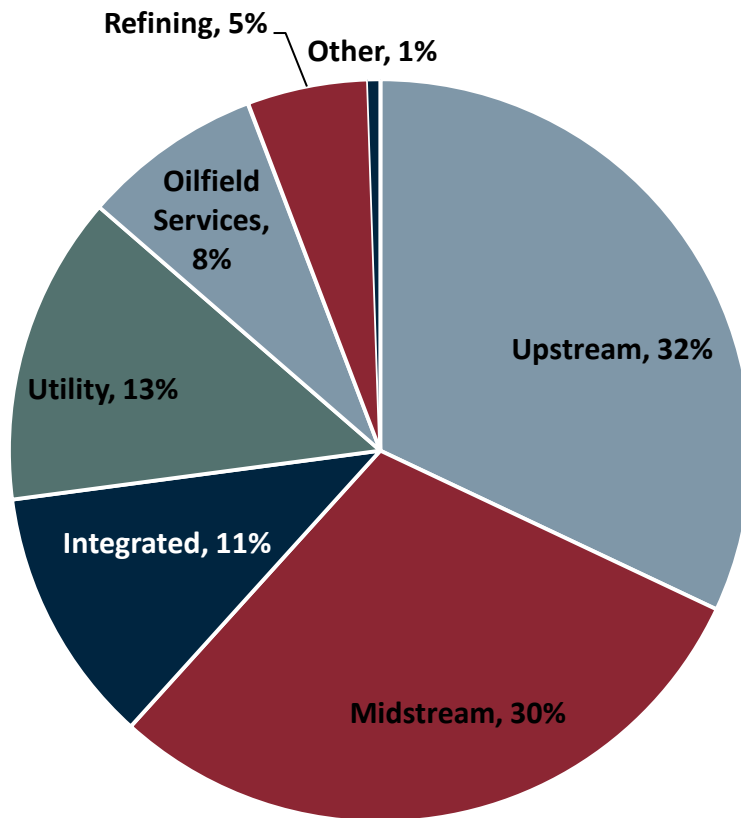
Energy investments remain a core component of Prudential's overall private investment portfolio

*Market Value of portfolios as of 9/30/12
Holdings are subject to change



ENERGY INVESTING ACROSS SECTORS

Energy Finance Group: Oil & Gas Portfolio

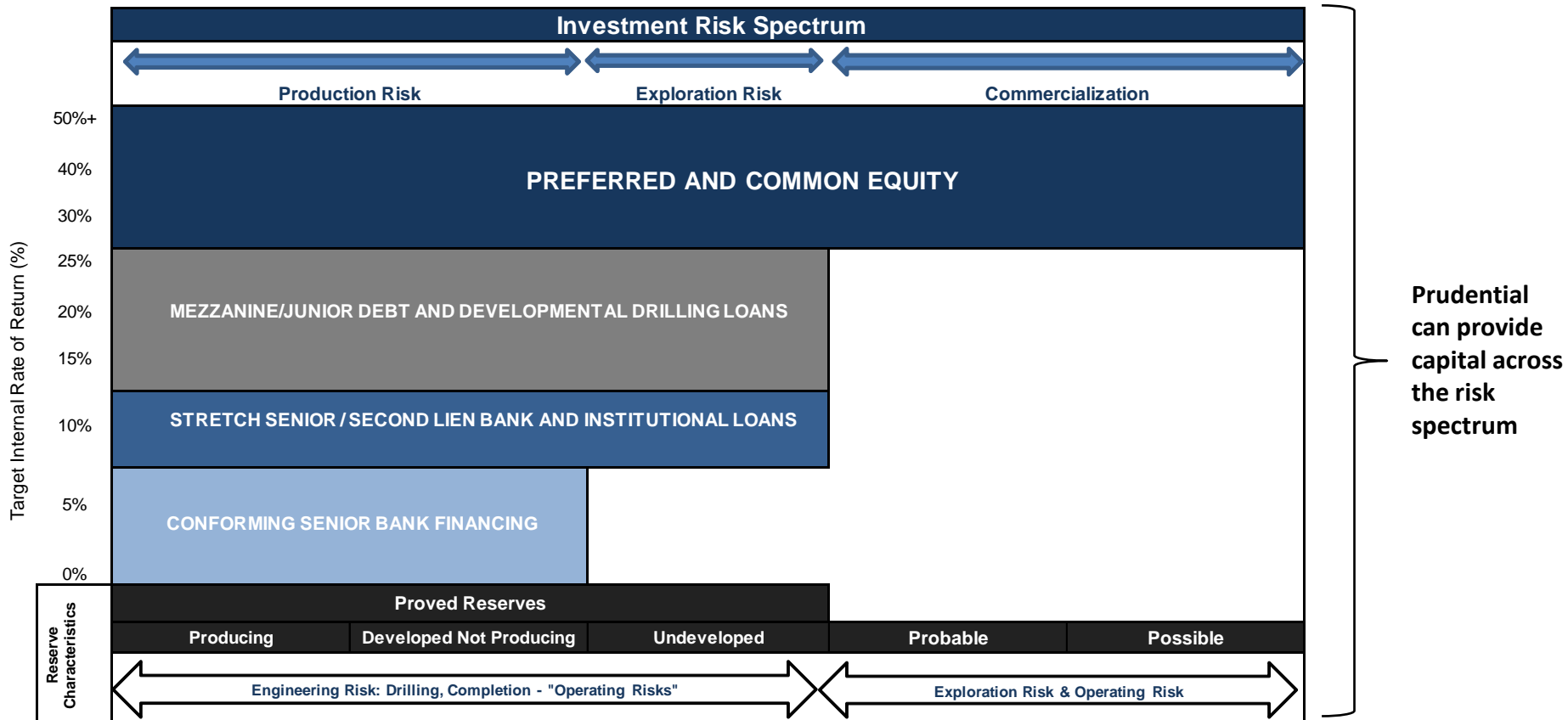


Managing a broad portfolio of \$6.5 billion* in investments spanning the Energy industry

*Market value as of 9/30/12
Note: Holdings are subject to change

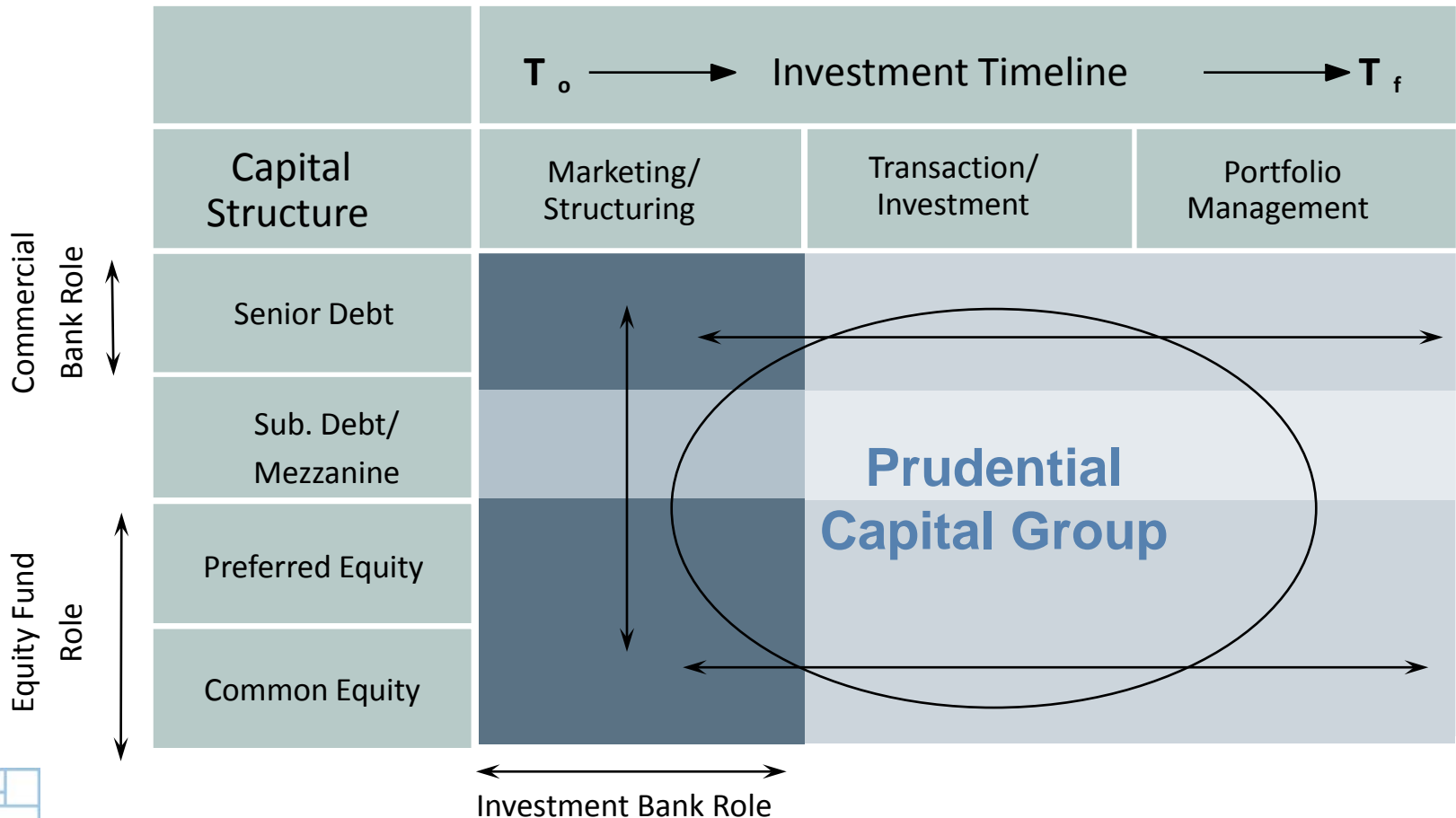
OIL AND GAS INVESTMENT RISK SPECTRUM

The reserve characteristics, taken together with the size and maturity of the issuer, drive the form of capital required for growth



DEPTH AND BREADTH INVESTMENT OF ACTIVITIES

Our investment capabilities span the entire capital structure, allowing us to work objectively with issuers across all stages of development



ENERGY INVESTING CAPABILITIES

Prudential invests its own capital and enjoys stability of appetite across asset classes and economic cycles

- Senior, Fixed- and Floating-Rate Debt
- Second Lien Debt
- Subordinated Notes
- Mezzanine Debt
- Preferred Equity
- Common Equity
- Project, Joint Venture and Structured Financings

The Energy Finance Group seeks investment opportunities typically in the following ranges:

Senior Debt:	\$10-200 million
Mezzanine Debt:	\$10-50 million
Equity:	\$10-50 million

**Capacity and
appetite to invest
in all levels of the
capital structure
with no fund
holding
requirements**



COMMON STRUCTURAL CHARACTERISTICS

Proved Reserves

Sr. Secured / Unsecured Fixed Rate Debt

- Cash Flow, Covenant Based Lending
- Yield Range: 3.5% - 7.0%
- \$10-200 Million Investment

Second Lien Fixed/Floating Rate Debt

- Coupon: 8% - 12%
- No royalty or equity linked component
- \$10-100 Million Investment

Mezzanine

- Targeted returns typically in the mid-to-high teens
- Contractual coupon with varying types of yield enhancing features (e.g., warrants, ORRI, NPI)
- Secured / Unsecured
- \$10-50 Million Investment

Equity

- Non-Control Position
- Long Hold Period
- \$10-50 Million Investment

Probable & Possible Reserves

Energy Finance Group: Oil & Gas

- EFG:Oil & Gas has the ability to provide multiple forms of capital to fit specific needs.
- Debt and equity investment appetite of approximately \$1 billion, annually
- Experienced Investment Managers average over 15 years of experience with Prudential Capital
- Committed capital available through market cycles
- Ability to fund the entire transaction, which provides certainty of execution
- Single-source relationship, which allows for a quicker closing and post-closing continuity

REPRESENTATIVE INVESTMENTS



NGL Energy Partners LP
\$100,000,000
Senior Notes

PRUDENTIAL CAPITAL GROUP
 Dallas



Gulftex Energy III LLC
\$31,666,667
Equity Commitment

PRUDENTIAL CAPITAL GROUP
 December 2012

Pinedale
Corridor, LP

\$30,000,000
Common Equity



In partnership with
 PRUDENTIAL CAPITAL GROUP
 December 2012



Bonavista Energy Trust Ltd.
\$125,000,000
Pru-Shelf Facility
\$50,000,000
Senior Notes

PRUDENTIAL CAPITAL GROUP
 Dallas



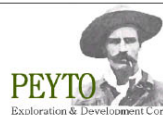
Marlin Energy, LLC
\$10,000,000
Second Lien Notes

PRUDENTIAL CAPITAL GROUP
 Dallas



Hybrid Design Associates LLC
\$11,000,000
Senior Secured Notes
\$4,000,000
Senior Secured Revolving Facility
\$8,000,000
Senior Subordinated Notes
\$3,800,000
Preferred Equity

PRUDENTIAL CAPITAL GROUP
 Dallas



Peyto Exploration & Development Corp.
C\$100,000,000
Senior Notes
\$125,000,000
Multi-Currency Pru-Shelf Facility

PRUDENTIAL CAPITAL GROUP
 Dallas



Belmont Royalty & Minerals, LLC
\$35,000,000
Equity Commitment

PRUDENTIAL CAPITAL GROUP
 Dallas

CONTACT INFORMATION

- **Brian Thomas, Managing Director – Oil & Gas**
(214) 720-6216 brian.thomas@prudential.com
- **Brian Lemons, Senior Vice President**
(214) 720-6276 brian.lemons@prudential.com
- **Matt Baker, Vice President**
(214) 720-6253 matt.baker@prudential.com
- **Chris Halloran, Director**
(214) 720-6235 chris.halloran@prudential.com



**JP Morgan Chase Tower
2200 Ross Avenue
Suite 4300
Dallas, TX 75201**