

Where is Private Equity investing?

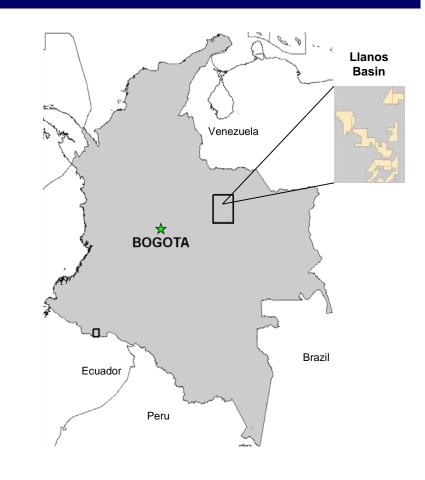
IPAA Private Capital Conference

February 25, 2010

Introduction to Remora

- » Founded in 2007, Remora Energy is an international E&P company
- » Focused portfolio of assets in the Llanos basin through Columbus Energy Sucursal Colombia, our wholly owned subsidiary
- » The Company at a glance:
 - <u>Employees</u>: 22 in Houston, TX and 48 in Bogota, Colombia
 - Block Participation: 10 total blocks 5 operated, 5 non-operated
 - <u>3D Seismic Inventory (gross)</u>: 1,446 km² currently, 2,329 forecasted cumulative km² by 2011;
 - Acreage: 818,343 gross, 450,166 net
 - Wells drilled: 15 wells (80% success rate)
 - WI Reserves: 7 mmbbl 3P
 - WI Risked Resource Potential: 97 mmbbl
 - Current WI Production: 1,500 bopd

Colombia





Management team

Management team has explored, developed and acquired assets in over 20 countries

Name / Title	<u>Experience</u>	Previous Experience
Steve Bell Chief Executive Officer	29 years	 President Exploration and Business Development of BHP Petroleum President of AEC International (EnCana) and Vice President International Exploration at Apache
Bernie Wirth Chief Development Officer	31 years	 Vice President of Global Exploration at BHP Petroleum Executive level roles in exploration, asset management, marketing and A&D
Avik Dey Chief Financial Officer	11 years	 Assistant Vice President at First Reserve Corporation Finance professional with experience across private equity, investment banking (Deutsche Bank) and E&P (EnCana)
Andrew Houser VP - Engineering & Operations	31 years	 VP International Deepwater Development – Kerr-McGee Executive level positions in engineering, oil and gas marketing and supply chain management
David Stoudt VP - Exploration	34 years	Exploration Manager at Apache ArgentinaChief Geologist and VP of Geology, Mosbacher Energy
Jose Vicente Zapata President and General Counsel	12 years	 Bogota based Partner – Holguin, Neira & Pombo Legal Counsel to Major Oil and Gas Companies in Colombia, sits on various Board of Directors



Financial sponsors

First Reserve Corporation

- » \$500MM of equity from \$7.8 billion Fund XI
- The firm has developed a global platform by investing exclusively in the energy industry, having invested approximately \$12.5 billion in equity
- » First Reserve has invested in over 100 platform acquisitions and First Reserve portfolio companies have completed approximately 300 add-on transactions

Nabors Industries

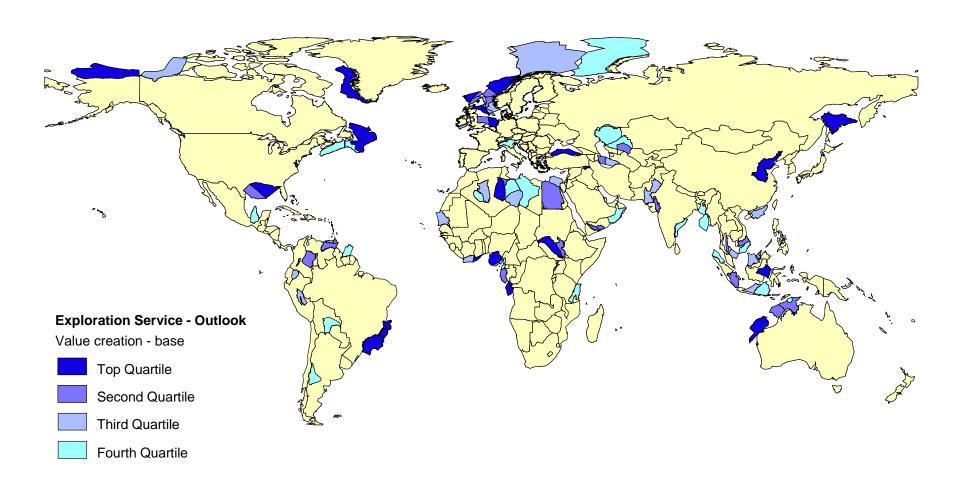
- » \$500MM of equity commitment
- Nabors Industries owns and operates
 535 onshore drilling and approximately
 740 onshore workover and well-servicing
 rigs worldwide
- The international division operates both land and offshore rigs in 28 countries worldwide and has extensive experience in 20 other countries







Where are the resources of the future?



Source: Wood Mackenzie



Government takes have increased across the board

USA (Alaska)

- Changed ring-fence rules (2005)
- Replaced severance tax with PPT (2006)
- Increased PPT (2007)

Canada

- + Reduced federal corporate tax from 29% to 19% (2002-10)
- Alberta increased royalty rates (2007)

Colombia

- + Reduced royalty, removed mandatory state participation (2004)
- Additional royalty at high prices (2008)

Ecuador

- Introduced windfall profit tax at 50% (2006)
- Increased WPT to 99% (2007)

Peru

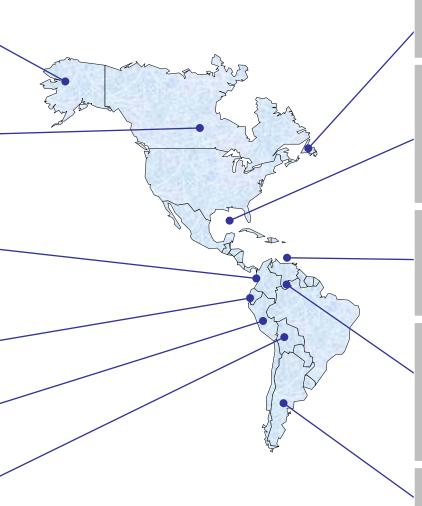
+ Reduced royalty rates (2003)

Bolivia

- Increased royalty from 18% to 50% (2005)
- "Nationalisation" replaced concessions with higher take contracts (2006/7)

Source: Wood Mackenzie





Canada

 Newfoundland & Labrador added equity and "super-royalty" to new projects (2007)

USA (Gulf of Mexico/Federal)

- + Increased royalty allowances (2005)
- Reduced royalty allowances (2006/07)
- Proposed reduction in depreciation allowances and increased royalty (2009)

Trinidad & Tobago

- Reduced supplementary tax rates, offset by removal of tax allowances (2005)
- introduced new deepwater terms (2005)

Venezuela

- Increased royalty to 33% and income tax to 50% (2002-06)
- Replaced all terms with new contracts including majority PDVSA equity (2006)
- Introduced windfall profits tax (2008)

Argentina

 Introduced then increased export duties for oil and gas (now up to 45%) (2002-06)

Legend

- + Decrease in Government Take
- Increase in Government Take

Why Colombia?

Commercial attractiveness

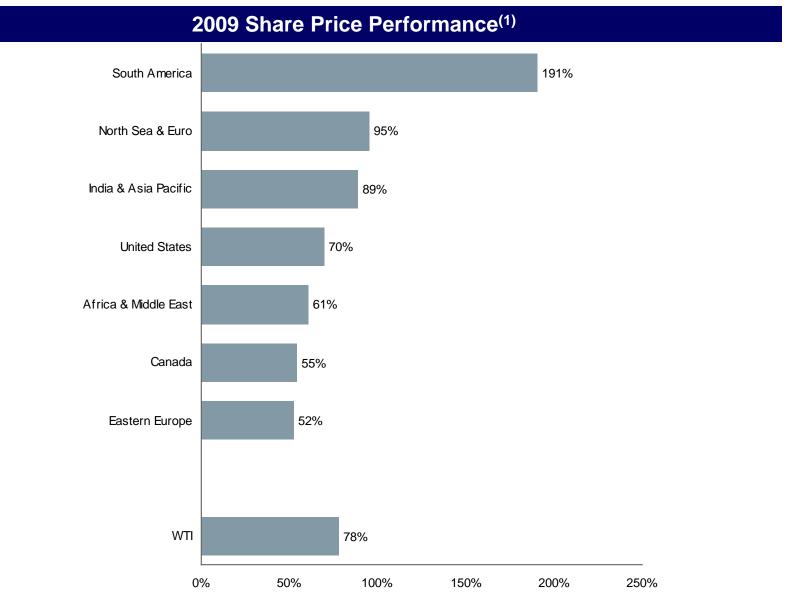
- Competitive tax/royalty regime (45% 75% government take) with a proven legal system
- » Tax incentives for small field developments
- » 33% corporate tax rate
- » Ability to freely invest and expatriate funds
- » Available acreage through bid rounds, farm-ins and acquisitions
 - 44 million acres offered for licensing in 2009

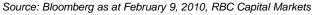
Technical attractiveness

- » Substantial Low risk exploration upside with multi-year prospect inventory
- » Oil rich underexplored basins with limited use of 3D
- » Allows for development of centralized, concentrated land position
- » Project cycle times commensurate with North American onshore environment



Public markets rewarding South American growth stories

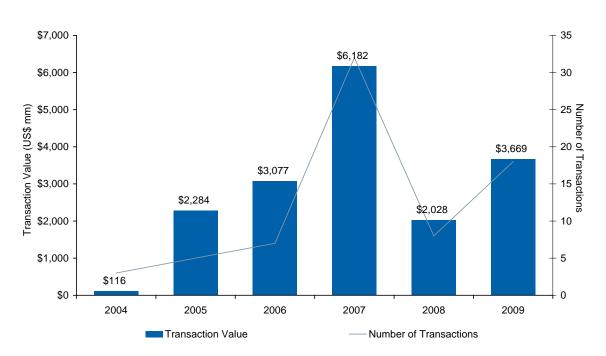




Simple Performance in local currency. Each geographical region represents the average of companies contained within RBC Capital Markets' E&P research universe

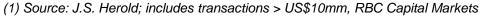
M&A market providing liquidity

South American M&A activity(1)



Borderless interest







Colombia strategy considerations

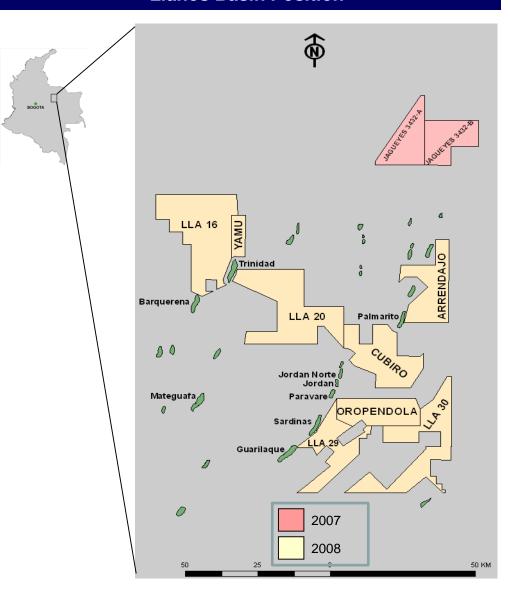
Strategy Types	Private equity considerations	Current Remora Focus?
Organic growth in Llanos Basin focus area	 Deal flow coming through direct negotiations A highly competitive space mainly occupied by independents Short R/P wells with quick payouts Smaller field sizes 	YES
Organic growth through heavy oil	 Long lead time projects and highly capital/resource intensive Significant long-term growth potential that the market rewards Highly competitive arena with all types of competitors Major infrastructure considerations 	NO
Diversification through organic growth in other Colombian Basins	 » Higher risk basins with lower well delivery » Many opportunities burdened by poor fiscal terms (older vintage association contracts) 	NO
M&A – Colombia or other countries	 » Significant resources required to evaluate deals with very low achievability » Trading multiples of transactions now at a discount to Net Asset Value » Opportunity to acquire assets/companies with material upside potential relative to acquisition price. » Tightened capital markets leading to distressed situations and capital starved companies 	YES



Llanos basin overview

- » Seasonal drilling from December to April
- » Underexplored foreland basin with excellent reservoirs and rich oil charge
- » Opportunity to apply 3D in a predominately 2D controlled basin
- » Infrastructure is available but future growth will be dependent on additional capacity
- » As an active new entrant, indigenous community relations are an important consideration
- » Remora 2010 capital program
 - 17 wells and 566 km² of 3D

Llanos Basin Position



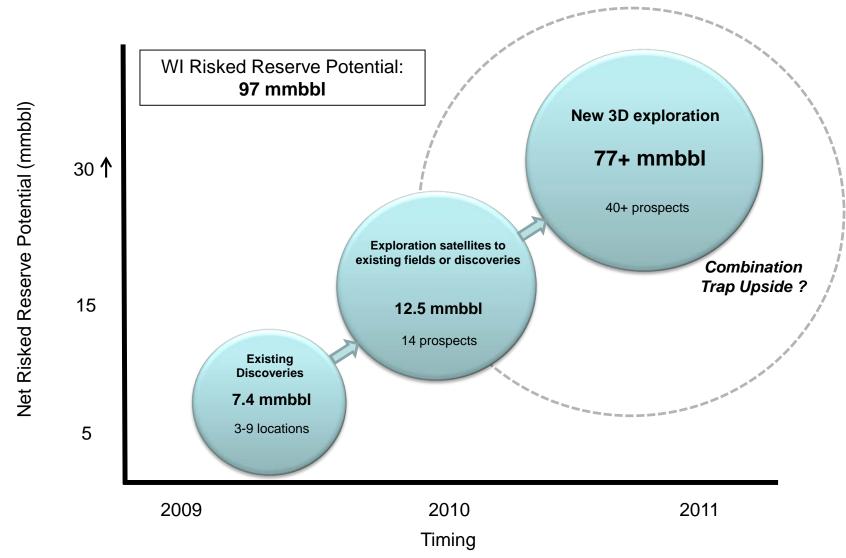


Applying current technology in a mature basin

- » Acquired1,446 km² of seismic (through 2009) and projected to acquire 2,329 km² by 2011
 - Using seismic, have averaged finding 2.4 mmbbl prospects (risked) and 2.3 prospects per 50 km²
- » 3D seismic has developed the exploration & development of the various play types
 - 2D leads are being converted to 3D prospects at a ratio of 1.0X 2.0X
- » 3D seismic has allowed us to find and develop large drillable stratigraphic plays
- » Completing Llanos regional G&G model
 - Identifying key basin development parameters and their impact on prospects and fields
 - Calibration of trap and reservoir development will optimize the value of the Remora exploration portfolio
 - Will define areas most likely to yield larger play types



Current 3D controlled prospect inventory





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