

# January 26, 2017

PRIVATE CAPITAL CONFERENCE

JW MARRIOTT HOUSTON GALLERIA HOUSTON, TX

CO-CHAIRS | CHRISTINA KITCHENS, MANAGING DIRECTOR-GROUP HEAD OF NATIONAL ENERGY FINANCE, EAST WEST BANK GYSLE SHELLUM, FORMER CFO, PDC ENERGY, INC. (RETIRED)

## **CO-CHAIRS**



### Christina Kitchens, Managing Director–Group Head of National Energy Finance, East West Bank

Christina Kitchens is the Managing Director of National Energy Finance at East West Bancorp (NASDAQ: EWBC), that is in the top 25 largest US public banks by total assets and market cap and in top 15 largest US banks having an energy finance focus. Ms. Kitchens leads the energy finance platform principally focused on \$5MM-\$500MM senior debt lending to upstream and midstream middle market companies along with other ancillary finance products. The team launched at January 2016 and has been very active since in both strategic staff additions and in acquisition financings, especially those led by private-equity investments. Prior to EWBC, Ms. Kitchens served as EVP and its Energy Group Director at Origin Bank (formerly CTB Energy Finance) and as the Division

Manager of the Texas oil and gas practice of F&M Bank. Ms. Kitchens is a founder of the Texas Energy Leadership Series, Texas Energy Council's Ambassador Series and Women's Energy Network in North Texas. She is a proud graduate of the University of North Texas (BA and MBA) serving on several UNT boards. Further, she has been recognized by Dallas Business Journal and Houston Business Journal as a "Who's Who in Energy Honoree" for the last three years; by Oil & Gas Investor as "20 under 40 in Energy Finance"; and by D Magazine as one of "The Dallas 500 - The Most Powerful Business Leaders in Dallas-Fort Worth" for the last two consecutive years.



### **Gysle Shellum**, Former CFO, PDC Energy, Inc. (Retired)

Gysle Shellum has over 30 years' experience in senior finance roles in both public and private energy companies. He has broad expertise in management, capital markets, A & D and strategic planning. Most recently, he served 8 years as CFO of PDC Energy, Inc. in Denver, Colorado until his retirement in June 2016. Prior to PDC, he served as VP Finance at Crosstex Energy, LP (now EnLink Midstream, LLC) in Dallas, Texas. Mr. Shellum is an at-large director on the IPAA Board and serves on the Advisory Council of the University of Colorado, Denver, Global Energy Management Graduate Program Mr. Shellum began his career in public accounting after graduating from the University of Texas at Arlington with a BBA in accounting.

# New Capital Sources | SPEAKERS

8:40 a.m. - 10:00 a.m.





### Joel Fry, Principal, Tailwater Capital LLC

Mr. Fry has over twelve years of investment experience and joined Dallas-based Tailwater Capital as a Principal in October 2014. Born in San Antonio, Texas, Mr. Fry attended school at the University of Texas at Austin and has focused his professional career in Houston, Dallas and San Francisco. At Tailwater, Mr. Fry's primary responsibilities include deal sourcing, execution and investment monitoring. He currently serves as a Director of Align Midstream Partners, Producers Midstream and is a Board Observer at Goodnight Midstream. Prior to Tailwater Capital, Mr. Fry held positions at the private equity firms, Crimson Investment and HM Capital and at the advisory and investment banking firms, Harrison Lovegrove & Co. (now Standard Chartered PLC) and Citigroup Global Energy.

### Glenn Jacobson, Partner, Trilantic Capital Partners North America

Mr. Jacobson is a Partner of Trilantic North America and member of the Investment Committee of TEP. His primary focus is on investments in the energy sector. Glenn joined Lehman Brothers Merchant Banking (LBMB) in 2005. Glenn is currently a director of Fluid Delivery Solutions, Indigo Minerals LLC, Trail Ridge Energy, TRP Energy LLC and Ward Energy Partners, and an observer on the boards of Enduring Resources and Velvet Energy. He was previously a director of Mediterranean Resources, Templar Energy and TLP Energy. Prior to joining LBMB, Glenn worked in Lehman Brothers' Global Natural Resources investment banking practice in New York where he focused on M&A and capital markets transactions in the energy sector. Glenn holds a B.A., cum laude, in Economics from Dartmouth College.

### William W. McMullen, Founder & Managing Partner, Bayou City Energy Management

Prior to forming Bayou City, Mr. McMullen founded Bayou City Energy Partners LP ("BCEP") in April 2014. BCEP is a private equity vehicle established to opportunistically focus on small upstream drilling opportunities and oilfield service platforms. Prior to BCEP, Mr. McMullen served as Vice President at White Deer Energy, an oil and gas focused private equity firm with \$2.2 billion in assets under management, responsible for origination, analysis, structuring and execution of upstream investments. Before White Deer Energy, Mr. McMullen served as an Associate in Denham Capital Management's upstream group. Prior to Denham Capital Management, Mr. McMullen served as an Analyst in UBS Investment Bank's Global Energy group. In addition to his professional work, Mr. McMullen founded the Houston Young Professionals Endeavor ("HYPE") and

served as its inaugural Chairman in 2010. HYPE is a program of the Greater Houston Partnership with over 2,200 members that seeks to engage and identify the region's next generation of business leaders. Mr. McMullen previously served as a Board Member of Young Professionals in Energy ("YPE"), a non-profit organization with more than 40,000 members worldwide chartered with facilitating the advancement of young professionals in the global energy industry. Mr. McMullen earned his Bachelor's degree in Economics, with Honors, from Harvard University.



#### **New Capital Sources | SPEAKERS** *continued* 8:40 a.m. - 10:00 a.m.



#### Sam Oh, Founder, Mountain Capital Management

Sam is the founder of the energy private equity firm Mountain Capital. He was formerly a Senior Partner and one of the original founding members of Apollo Management's Private Equity Natural Resources Group. While at Apollo, he was actively involved in the Firm's energy investments, including the Parallel Petroleum take-private, the formation of Athlon Energy and the buyout of EP Energy. He served as director for each of these investments including Chairman of the Board of Parallel and Chairman of Audit and Compensation Committees for EP Energy.

Prior to joining Apollo, Mr. Oh was with Morgan Stanley's Commodities Department where he led principal investments for the group. While at Morgan Stanley, Mr. Oh was also responsible for the formation of the oil and gas fund—Helios Energy/Royalty

Partners. Mr. Oh has 22 years of experience, including 16 years of principal investing. He also has a broad range of experience in the commodities markets including risk management and structured products.

Mr. Oh received a BS from the University of Pennsylvania's Wharton School of Business and an MBA from the Yale School of Management. He is also a Certified Public Accountant and a Chartered Financial Analyst. He has guest lectured at the Yale School of Management and is a member of the School's Board of Advisors. In addition, Mr. Oh is a member of the University of Pennsylvania's Squash Board.

### **Refinancing Options | SPEAKERS**

10:15 a.m. - 11:30 a.m.



### Robert Horn, Senior Managing Director, GSO/Blackstone

Robert Horn is a Senior Managing Director with GSO Capital Partners and helps oversee the firm's activities in the energy and power sector. Prior to joining GSO Capital Partners, Mr. Horn worked in Credit Suisse's Global Energy Group, where he advised on high yield financings and merger and acquisition assignments for companies in the power and utilities sector. Mr. Horn received a Bachelor of Commerce degree from McGill University, where he graduated with academic honors. Currently, Mr. Horn serves on the Board of Directors of companies involved in oil and gas production, oilfield services and midstream, including Compass Well Services, River Bend Oil & Gas, Mediterranean Resources, Gulftex Energy, FourPoint Energy, LLC, TapStone Energy, LLC and 3Bear Energy, LLC.



### **Refinancing Options | SPEAKERS** continued

10:15 a.m. - 11:30 a.m.



### Scott W. Johnson, Managing Director, Chiron Financial LLC

Mr. Johnson is a co-owner of Chiron Financial, which he joined early in 2016. He is responsible for marketing and managing the firm's corporate finance and restructuring engagements. He has over 30 years of experience in investment banking and energy, with a particular focus on the oil and gas industry. His areas of expertise include: private equity and debt placements as both investment banker and fund manager, mergers and acquisitions, and strategy development. He has advised and invested in onshore and offshore oil and gas companies with strategies ranging from PDP focus to exploration, and has arranged funding for start-ups and large public companies. Representative client engagements have included United Gas Pipe Line, Vessels

Energy, Frontier Natural Gas, Genesis Oil & Gas, XPLOR Energy, Two Oaks, Osprey Petroleum, BPI Energy, Magnum Petroleum, Zavanna, Ford Motor Company, Hershey, Singer, Martin Marietta, US West, TEPPCO Partners, Smith International, Petrolane, and Anadarko.

Prior to joining Chiron, Mr. Johnson was the CFO of Schooner Oil and Gas LLC, which attracted large private equity backing targeting oil and gas properties in the Gulf of Mexico. Mr. Johnson began his career at Goldman, Sachs & Co. in New York, where he was a member of the Corporate Finance Department serving clients in multiple industries. He was also a member of the Energy Group, where he worked with oil and gas, pipeline, and other energy clients on large scale financing and merger and acquisition projects.

In 1991 Mr. Johnson co-founded Weisser, Johnson & Co., an investment banking boutique in Houston focused primarily on providing start-up and growth capital to the oil and gas industry, as well as acquisition and divestiture advisory work. Weisser Johnson completed dozens of private debt and equity financings over a wide range of size and risk profile. He also co-founded GasRock Capital LLC, a mezzanine debt and equity investment firm.



### Brian N. Thomas, Managing Director, EFG Oil & Gas, Prudential Capital Group

Brian Thomas is the Managing Director of Prudential Capital Group's Energy Finance Group: Oil & Gas and oversees the private placement activity in Prudential Capital's oil, gas and related energy investment activities worldwide. He joined Prudential in 1995. Thomas received a BBA and an MBA from the University of Texas at Austin.



### **Lunch** 11:30 a.m. - 1:00 p.m.

### **Keynote Speaker**



# Peter R. Kagan, Managing Director and Head of the Energy Group, Warburg Pincus LLC

Peter R. Kagan is a Managing Director and Head of the Energy Group at Warburg Pincus, a global private equity firm focused on growth investing. Mr. Kagan joined the firm in 1997 and also serves as a member of the firm's Executive Management Group. Mr. Kagan is a Director of AAG Energy, Antero Resources, Brigham Resources, Canbriam Energy, Delonex Energy, Fairfield Energy, Hawkwood Energy, Laredo Petroleum Holdings, MEG Energy, Navitas Midstream Partners and Venari Resources. In addition, he is a Director of Resources for the Future and a Trustee of Milton Academy. Prior to Warburg Pincus, he worked in investment banking at Salomon Brothers in New York and Hong Kong. Mr. Kagan received a B.A. cum laude from Harvard College and

J.D. and M.B.A. degrees with honors from the University of Chicago.

# **New Product Structures/Innovative Transactions | SPEAKERS** 1:15 p.m. - 2:45 p.m.



### Karl Brensike, Chief Executive Officer, Haymaker Minerals & Royalties

Karl Brensike is the co-founder and CEO of Haymaker Minerals & Royalties, LLC. Haymaker employs sophisticated practices from the software, finance, and upstream E&P industries in order to acquire minerals across the United States. Haymaker currently owns mineral and royalty interests in over 10,000 producing wells spread across 20 states and 430 counties.

Mr. Brensike started in the mineral and royalty business in 2004 as a founding member of Cornerstone Acquisition & Management Company, LLC. As the Sr. Managing Director at Cornerstone, Mr. Brensike helped launch the Caritas Royalty Funds, which wrapped a unique hedge fund structure around a mineral and royalty portfolio. This structure was the industry's first and only vehicle that managed a leveraged, hedged, and audited

mineral portfolio for both domestic and foreign institutional investors offering semi-annual liquidity. In 2007, the Caritas Royalties Fund (Bermuda) Ltd. was selected from over 8,000 hedge funds by HFM Week as one of the top 5 performing niche strategies over the prior 3 years. A prudent hedging strategy lead to exceptional investor returns in 2008 despite the market downturn.

After leaving Cornerstone in 2009, Mr. Brensike helped form Remora Oil & Gas, LLC, serving as the co-founder and active partner in the business. Mr. Brensike remains a non-active partner in the business, which continues to focus on developing South Texas oil fields.Prior to the formation of Cornerstone, Mr. Brensike served as an analyst and fund marketer at Cornerstone's parent company, the Argent Funds Group. Prior to working at Argent, Mr. Brensike was the CEO of a venture-backed software company specializing in artificial intelligence-based search applications. His company, netHESIVE, merged with Channel Intelligence, Inc. in 2001 which was later acquired by Google. Mr. Brensike is a graduate of the University of Southern California, with a B.S. in Business Administration.



# New Product Structures/Innovative Transactions | SPEAKERS continued

1:15 p.m. - 2:45 p.m.



### J. Michael Chambers, Partner, Latham & Watkins LLP

J. Michael Chambers, a partner in the Houston office, focuses his practice on leveraged finance and other debt and equity capital markets transactions. Mr. Chambers has particular experience in public and private high yield bond offerings, credit facilities, including term loan facilities and reserve based revolving credit facilities, initial public offerings and public and private equity offerings. Mr. Chambers' representations include underwriters, lenders and financial institutions, as well as issuers and borrowers. Mr. Chambers has substantial transactional experience involving participants in the oil and gas industry including exploration and production companies, midstream companies, oilfield service companies, and refining and specialty chemical production companies.

Mr. Chambers is recognized in the Debt & Equity chapter of The International Who's

Who of Capital Markets Lawyers 2013, by The Legal 500 US 2013 for Capital Markets: debt offerings and high yield debt offerings, and as a leading lawyer in the practice of Capital Markets: Debt & Equity by Chambers USA 2013-2016 and Banking & Finance by Chambers USA 2016.



### Rob Johnson, Managing Director, EIG Global Energy Partners

Mr. Johnson is a Managing Director and leads EIG's Oil & Gas Direct Lending investment activities in the United States. He is based in the firm's Houston office and serves as a member of the Investment Committee. Mr. Johnson has over 20 years' experience as a leveraged finance banker, including 10 years in the Energy sector. Prior to joining EIG in 2015, Mr. Johnson spent 17 years with Wells Fargo, most recently as Managing Director and Head of Energy & Power Leveraged Finance. In this capacity, he was responsible for originating, structuring and executing pro rata and institutional loans, 2<sup>nd</sup> lien loans, bridge financing, high yield bonds and mezzanine debt. Prior to Wells Fargo, Mr. Johnson worked for Citicorp Securities in Leveraged Finance, Restructuring Advisory and Loan Syndications. Before beginning his financial career, he served four

years in the US Marine Corps. Mr. Johnson earned a B.A. in History from the Sewanee - University of the South, and his M.B.A. from the University of North Carolina – Chapel Hill. He is on the Board of Sewanee's Babson Center for Global Commerce.



### Charlie Shufeldt, Managing Director, IOG Capital, LP

Charlie Shufeldt is a Managing Director of IOG Capital, LP. Mr. Shufeldt has over 15 years of investment experience in originating, structuring and managing private oil and gas investments. Prior to joining IOG Capital, he was Managing Partner of Mineral Development Partners (MDP), which managed investments in oil and gas projects on behalf of family offices. Before founding MDP, Mr. Shufeldt was a Senior Analyst at HBK Capital Management, a \$7 billion multi-strategy hedge fund, where he managed a portfolio of private and public oil and gas investments.

Mr. Shufeldt serves as an Advisory Member of Stanford University>s Petroleum Investments Committee (PIC) as well as the Board of the Friends of the Katy Trail



### Charlie Shufeldt continued

where he is a member of the Finance committee. Charlie is an active member of the Dallas Petroleum Club where he currently serves on the Development Committee and Dallas Wildcat Committee. He is a member of Benchmark Bank>s Private Wealth Management Advisory Council, IPAA, Dallas ADAM Energy Forum, and YPE. He is a Chartered Financial Analyst (CFA), and a 2002 alumnus of Stanford University.

# Managing Through Commodity Cycles | SPEAKERS 3:00 p.m. - 4:00 p.m.



### Sean Clements, Partner, Opportune LLP

Sean Clements is a Partner in Opportune's Energy Consulting Practice. Sean specializes in restructurings, valuation, business insurance claims, damage analyses and forensic investigations. Sean's experience includes leading numerous energy restructuring projects, both in and out of court, the negotiation of complex business interruption claims as well as damage analyses and investigations related to asset misappropriation schemes and financial statement fraud. Prior to joining Opportune, Sean worked as a Manager in the Dispute and Investigation practices of Navigant Consulting Inc, Deloitte & Touche, US and Deloitte & Touche, UK. Sean graduated from Texas A&M University, Magna Cum Laude, with a BBA in Accounting and a MS in Finance. Sean currently serves as the Trustee to ERG

Resources and on the Risk Advisory Board of an independent gas trading and marketing company.

### Bert Conly, Senior Managing Director, FTI Consulting, Inc.

Mr. Conly is a Senior Managing Director in FTI's Business Recovery practice in Dallas, Texas. He has 38 years of extensive restructuring, corporate finance, interim management and asset management experience in a variety of industries including energy, food service, financial services,, telecommunications, retail, real estate, manufacturing, distribution, and broadcast. He has a proven track record solving complex business problems for clients related to restructures; mergers, acquisitions and dispositions; business integration; capital raising and capital structure, operational improvements, and investment decisions.

During his tenure, Mr. Conly has represented a wide variety of clientele with corporate finance, business recovery, lender services, investigative and litigation consulting needs. His assignments include large and complex transactions with several constituencies and completing agendas.

Mr. Conly was a partner in the Big 5 accounting firm of PricewaterhouseCoopers LLP and a Managing Director of the Corporate and investment Bank at Bank of America.

Prior to joining FTI, Mr. Conly's experience includes sever years of energy industry experience, five years of regulatory and compliance experience with the Federal Deposit Insurance Corporation ("FDIC").

While with Bank of America, Mr. Conly was responsible for the management and disposition of approximately \$1.2 billion of owned oil and gas properties obtained through foreclosure or settlement with borrowers. Additionally he served in various capacities including Join Venture and Revenue Accountant (Texas Eastern Corporation and National Exploration Company), Director of Finance (Traco Petroleum Corporation) and Controller (Petroleum Acquisitions Corporation) positions from 1977 through 1984.



### Managing Through Commodity Cycles | SPEAKERS continued

3:00 p.m. - 4:00 p.m.



### Marc McCarthy, Senior Managing Director, Wexford Capital

Mr. McCarthy joined Wexford Capital LLC in June 2008. Mr. McCarthy serves as a Senior Managing Director at Wexford. Before joining Wexford, Mr. McCarthy served as a Senior Managing Director and Equity Analyst of Bear Stearns Companies Inc., Research Division (Bear Stearns & Co., Inc.) until June 2008. Prior to that, Mr. McCarthy served in equity research at Prudential Securities, also following oil and gas. Mr. McCarthy joined Bear Stearns & Co. in 1997 and held various positions of increasing responsibility until his departure in June 2008. He has been Executive Chairman of Mammoth Energy Partners GP LLC since September 17, 2014 and serves as its Director. He served as the Chairman of EPL Oil & Gas, Inc. (formerly Energy Partners, Ltd.) from September 2009 to May 4, 2013. Mr. McCarthy also serves as a Director of Coronado Midstream LLC. He

served as a Director of EPL Oil & Gas from September 2009 to June 26, 2013. Mr. McCarthy is a Chartered Financial Analyst and received a B.A. in Economics from Tufts University.

# Success Stories | SPEAKERS

4:15 p.m. - 5:30 p.m.



### Skye Callantine, President & CEO, Felix Energy

Skye founded Felix Energy in 2013 and serves as the company's President and Chief Executive Officer. Under his leadership, Felix has built and sold over \$2.5 billion of assets consisting of upstream projects, midstream assets and mineral interests. In addition, Felix has built and currently operates a 52,000 net acre position in the Delaware Basin. Prior to founding Felix Energy, Skye worked for Chesapeake Energy where he led the building of large-scale projects in the Eagle Ford Shale, Haynesville Shale, East Texas, and conventional Gulf Coast gas assets. Skye started his career with ConocoPhillips and served in numerous technical and leadership roles in exploration and production in North America, South America and Asia. Skye served in the United States Air Force.

Skye founded Fortis Minerals in 2016 and serves as the company's Chief Executive Officer. Fortis Minerals is a private mineral acquisition company headquartered in Houston, TX with a focus on purchasing mineral interests and overriding royalties in the premier oil and gas plays in the United States.

Skye earned a B.S. in Geophysical Engineering from Montana Tech and an MBA from Oklahoma State University.



### Success Stories | SPEAKERS continued

4:15 p.m. - 5:30 p.m.



### Gerald Carman, President & CEO, QStar LLC

Gerald Carman is President and CEO of QStar LLC. Founded in June 2013 and backed by EnCap, QStar has recently sold its assets to SM Energy for \$1.6 billion. He has over 28 years of industry experience and has closed over \$14 billion of transactions.



### Kris A. Simpson, CFO, Luxe Energy

Mr. Simpson began his career with Credit Suisse First Boston as an oil and gas focused investment banking Analyst in Houston, Texas. He was promoted to Associate in 2008. In 2010, Mr. Simpson joined as a Senior Associate with The Energy & Minerals Group, a management company for a series of specialized private equity funds focused on investing across various facets of the global natural resources industry including the upstream and midstream segments of the energy complex. Mr. Simpson was promoted to Principal in 2011. Mr. Simpson has spent his entire career focused on the oil & gas and finance sectors with a specific expertise in mergers and acquisitions and capital markets financings.

Mr. Simpson is a graduate of the McCombs School of Business at the University of Texas at Austin with a Bachelor of Business Administration in Finance and a Minor in Accounting.